

Lawrence

Community · PA · Pennsylvania › Washington County

BALANCED MARKET

\$204K

MEDIAN SALE PRICE

-30.0%

1-YR CHANGE

42

SALES (12 MO)

\$300K

MEDIAN VALUE (AVM)

Market temperature

Balanced market · 53 / 100



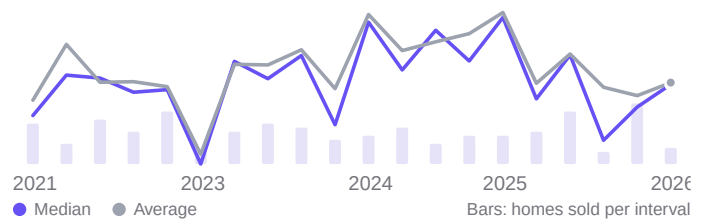
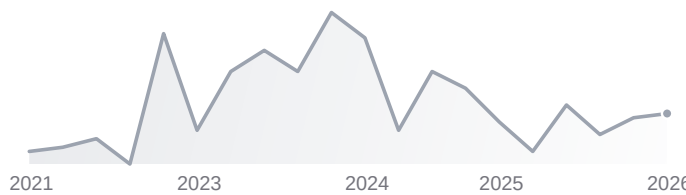
MARKET TRENDS (5 YEARS)

Market temperature (0–100)

53 / 100

Sale prices

Median \$225K · Average \$227K

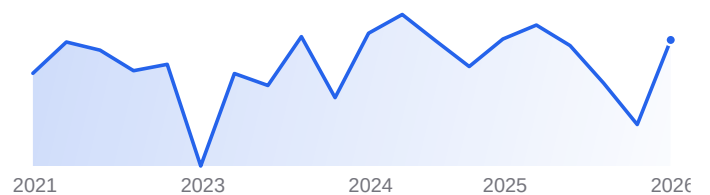
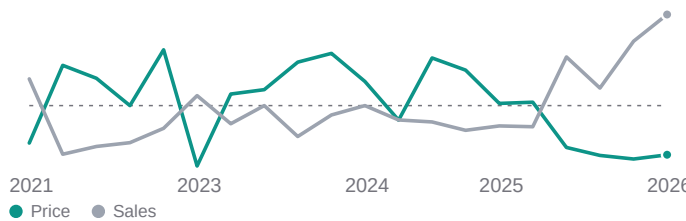


Growth (year over year)

Price -30.0% · Sales +55.6%

Price per square foot

\$161/ft²

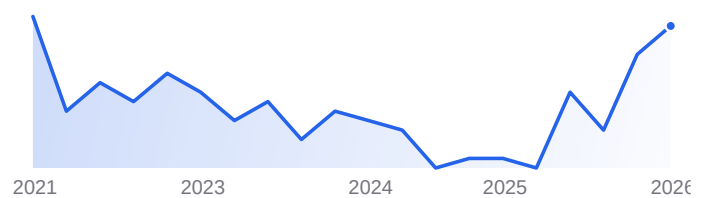
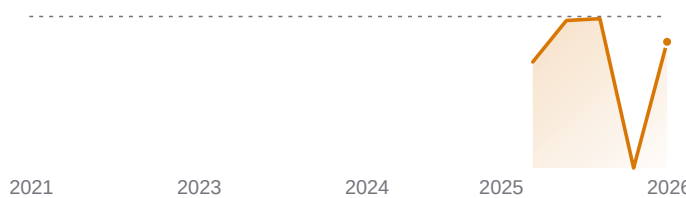


Sale premium vs estimated value

-4.6%

Annual turnover (share of homes sold)

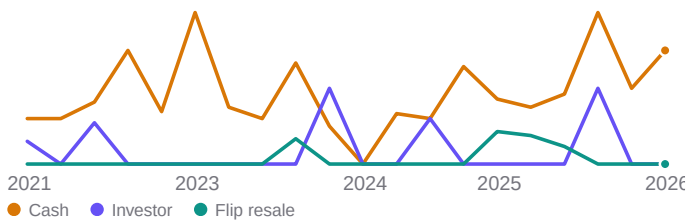
6.0%



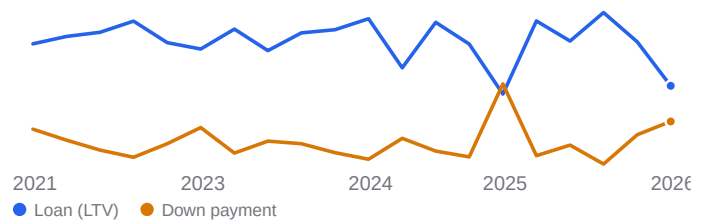
BUYERS & OUTCOMES

Buyer mix

Cash 50% · Investor 0% · Flip resale 0%

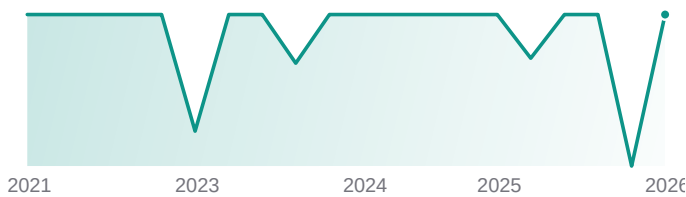


Financing (share of purchase price) Loan (LTV) 52% · Down payment 29%



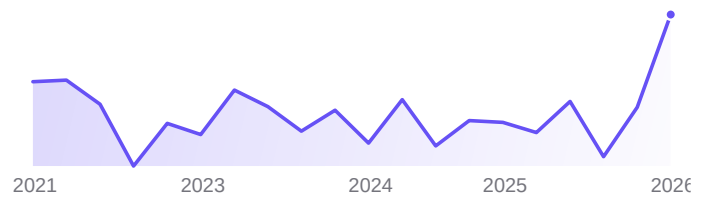
Sellers who sold at a gain

100%



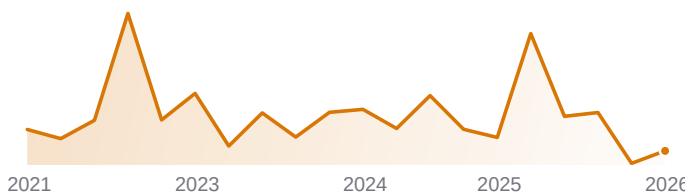
Typical hold before selling

16.8 yrs



Median annualized return at resale

+1.3%



HOUSING STOCK

Homes	703
Median value (AVM)	\$300K
Median size	1,474 ft²
Median bedrooms	3
Median year built	1992
Single family	78%
Condos	13%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	63%
Underwater (LTV 125% or more)	0.7%
Owner occupied	74%
Company owned	6.5%
Median loan-to-value	34%

Typical ownership tenure

13.5 yrs

COMMUNITY

Population	1,281
Density	3,235 / mi ²
Median household income	\$64K
Average household income	\$77K
Crime index (US avg 100)	79
Air pollution index (US avg 100)	93
Earthquake index (US avg 100)	24
Homes occupied	95%
Bachelor's or higher	37%
Poverty rate	7.7%
Unemployment	1.1%
Average temp	51°F
Annual precip	39 in
Sunshine	45%

Market metrics are derived from recorded arms-length deeds through July 2026, aggregated quarterly (lower sales volume). Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.