

Lillian

Community · AL · Alabama · Baldwin County

SELLER'S MARKET

\$221K

MEDIAN SALE PRICE

+17.8%

1-YR CHANGE

217

SALES (12 MO)

\$326K

MEDIAN VALUE (AVM)

Market temperature

Seller's market · 69 / 100

Buyer's market

Balanced

Seller's market

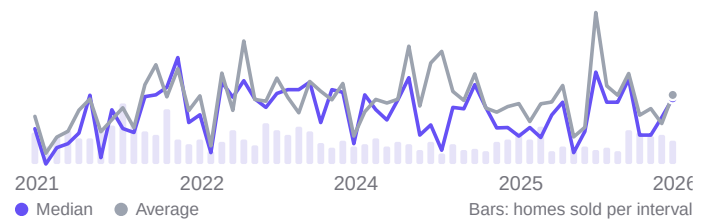
MARKET TRENDS (5 YEARS)

Market temperature (0–100)

69 / 100

Sale prices

Median \$258K · Average \$265K

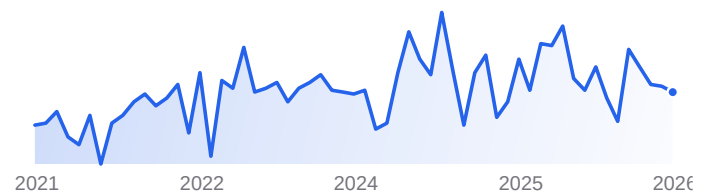
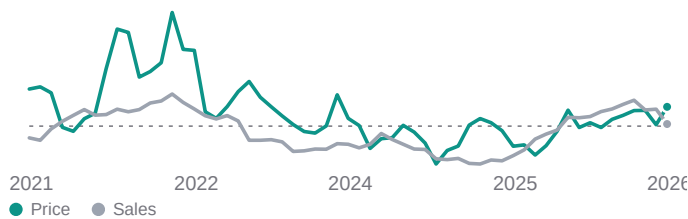


Growth (year over year)

Price +17.8% · Sales +1.9%

Price per square foot

\$160/ft²

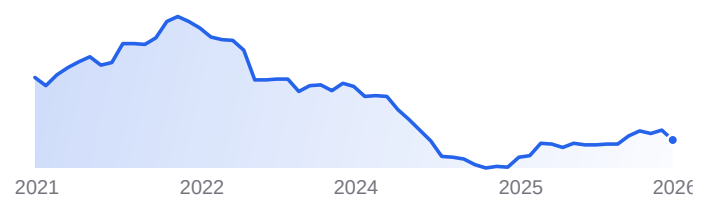
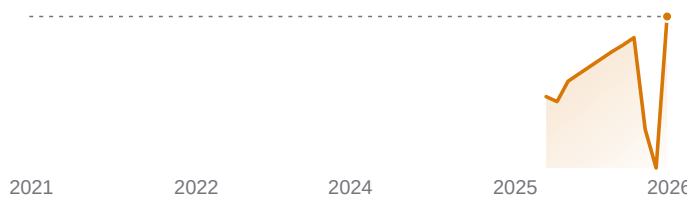


Sale premium vs estimated value

+0.0%

Annual turnover (share of homes sold)

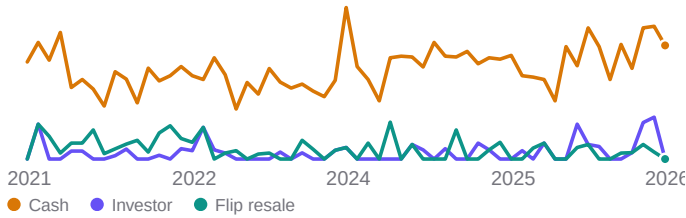
5.9%



BUYERS & OUTCOMES

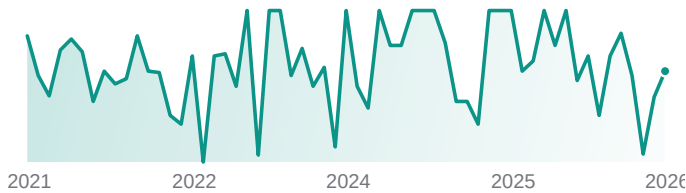
Buyer mix

Cash 65% · Investor 0% · Flip resale 0%



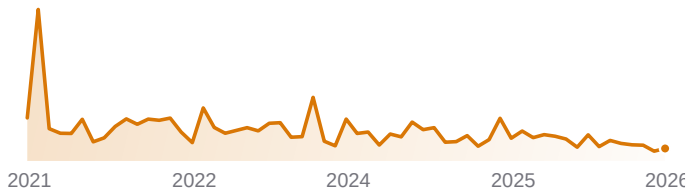
Sellers who sold at a gain

87%

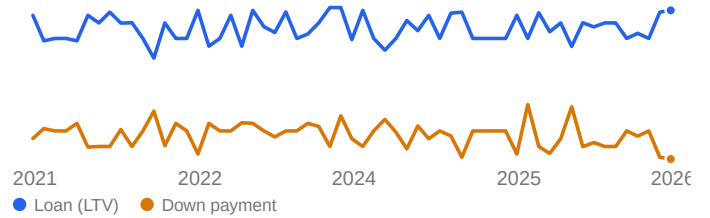


Median annualized return at resale

+4.4%

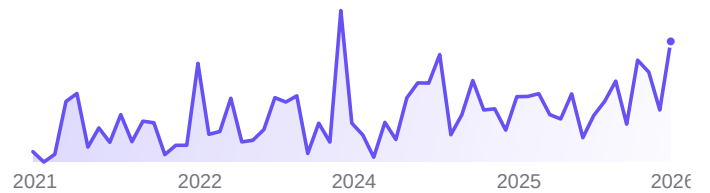


Financing (share of purchase price) Loan (LTV) 98% · Down payment 1.8%



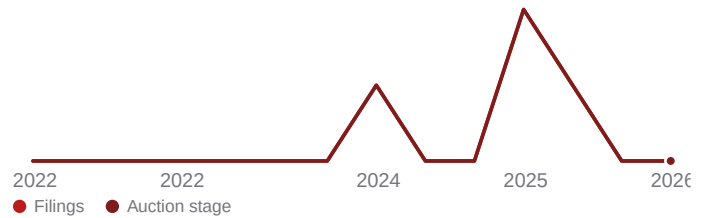
Typical hold before selling

9.4 yrs



Preforeclosure filings

Filings 1 · Auction stage 1



HOUSING STOCK

Homes	3,708
Median value (AVM)	\$326K
Median size	1,668 ft²
Median bedrooms	3
Median year built	1995
Single family	69%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	65%
Underwater (LTV 125% or more)	1.0%
Owner occupied	76%
Company owned	11%
Median loan-to-value	32%
Typical ownership tenure	6.8 yrs

COMMUNITY

Population	1,514
Density	793 / mi²
Median household income	\$67K
Average household income	\$84K
Crime index (US avg 100)	73
Air pollution index (US avg 100)	79
Earthquake index (US avg 100)	19
Homes occupied	88%
Bachelor's or higher	17%
Poverty rate	8.1%
Unemployment	0.5%
Average temp	68°F
Annual precip	65 in
Sunshine	58%

Market metrics are derived from recorded arms-length deeds through July 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.