

Winston County, AL

County · AL · Alabama

SELLER'S MARKET

\$245K

MEDIAN SALE PRICE

+15.7%

1-YR CHANGE

360

SALES (12 MO)

\$209K

MEDIAN VALUE (AVM)

Market temperature

Seller's market · 72 / 100



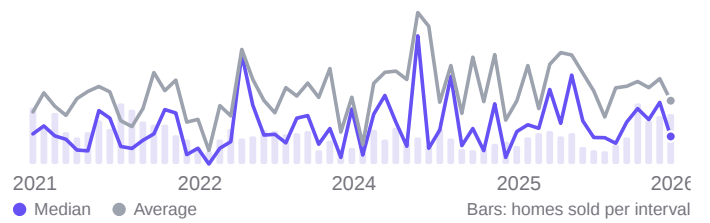
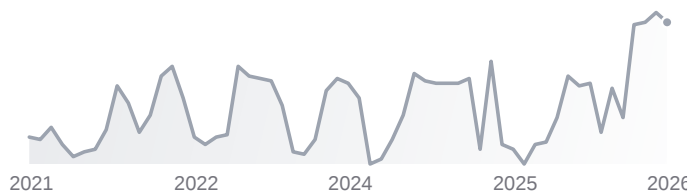
MARKET TRENDS (5 YEARS)

Market temperature (0–100)

72 / 100

Sale prices

Median \$180K · Average \$317K

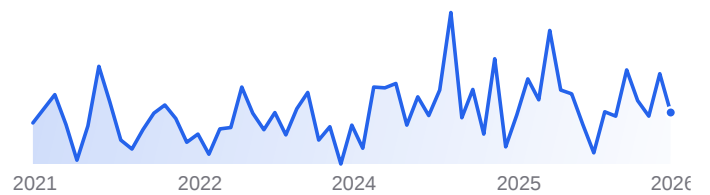
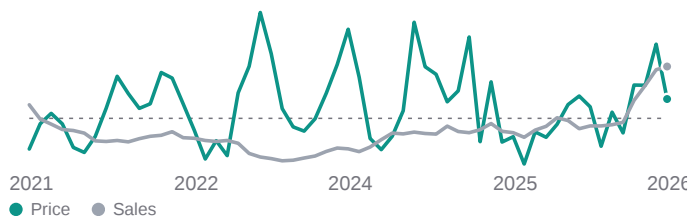


Growth (year over year)

Price +15.7% · Sales +42.3%

Price per square foot

\$112/ft²

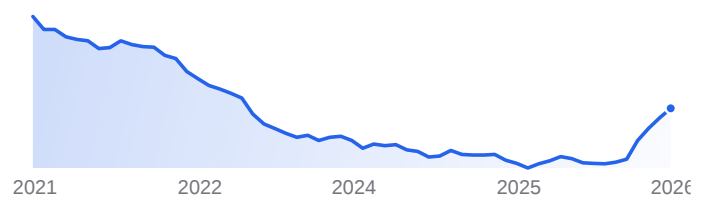
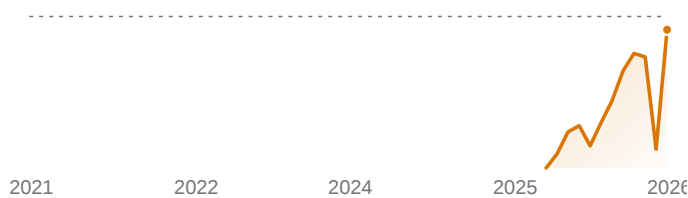


Sale premium vs estimated value

-0.2%

Annual turnover (share of homes sold)

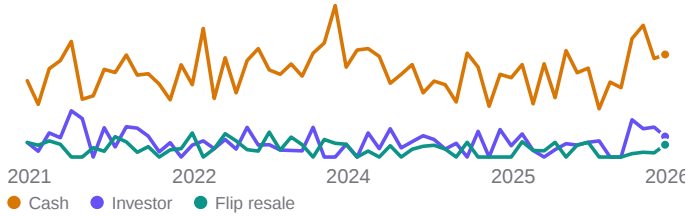
3.2%



BUYERS & OUTCOMES

Buyer mix

Cash 53% · Investor 11% · Flip resale 6.4%



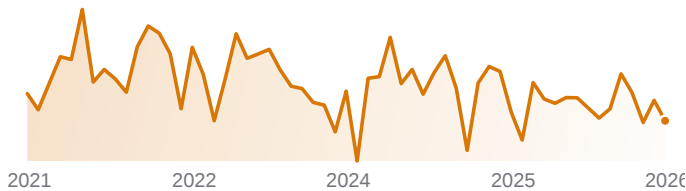
Sellers who sold at a gain

75%

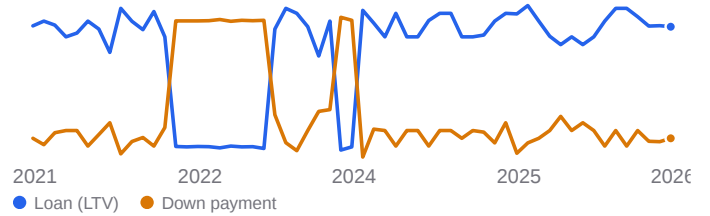


Median annualized return at resale

+5.2%

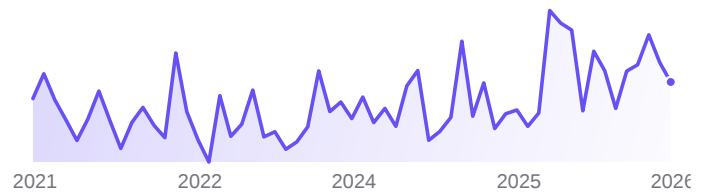


Financing (share of purchase price) Loan (LTV) 86% · Down payment 15%



Typical hold before selling

5.0 yrs



Preforeclosure filings

Filings 2 · Auction stage 2



HOUSING STOCK

Homes	11,400
Median value (AVM)	\$209K
Median size	1,472 ft²
Median bedrooms	3
Median year built	1985
Single family	78%
Condos	1.5%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	75%
Underwater (LTV 125% or more)	1.7%
Owner occupied	67%
Company owned	6.6%
Median loan-to-value	0%

Typical ownership tenure

10.1 yrs

COMMUNITY

Population	24,003
Density	39 / mi²
Median household income	\$50K
Average household income	\$68K
Crime index (US avg 100)	120
Air pollution index (US avg 100)	90
Earthquake index (US avg 100)	58
Homes occupied	75%
Bachelor's or higher	10%
Poverty rate	16.4%
Unemployment	1.0%
Average temp	60°F
Annual precip	60 in
Sunshine	58%

Market metrics are derived from recorded arms-length deeds through July 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.