

Conejos County, CO

County · CO · Colorado

SELLER'S MARKET

\$208K

MEDIAN SALE PRICE

+7.8%

1-YR CHANGE

83

SALES (12 MO)

\$228K

MEDIAN VALUE (AVM)

Market temperature

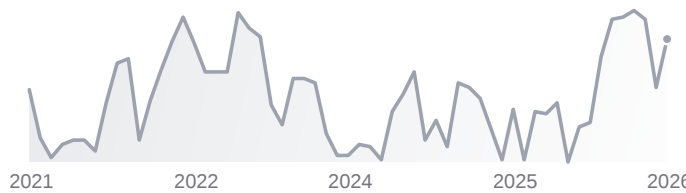
Seller's market · 64 / 100



MARKET TRENDS (5 YEARS)

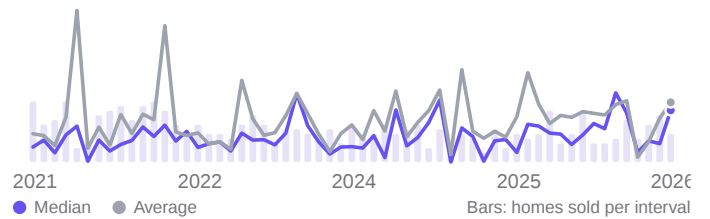
Market temperature (0–100)

64 / 100



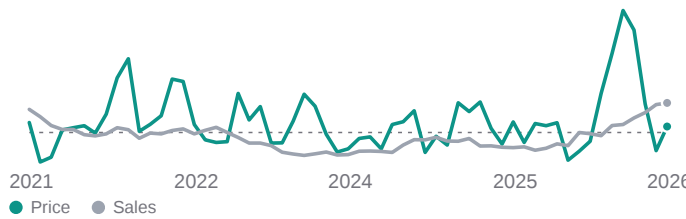
Sale prices

Median \$330K · Average \$375K



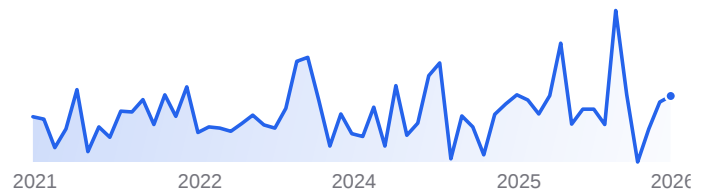
Growth (year over year)

Price +7.8% · Sales +38.3%



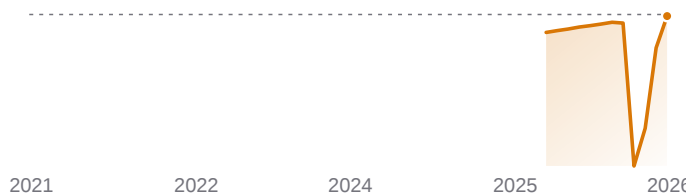
Price per square foot

\$185/ft²



Sale premium vs estimated value

-0.6%



Annual turnover (share of homes sold)

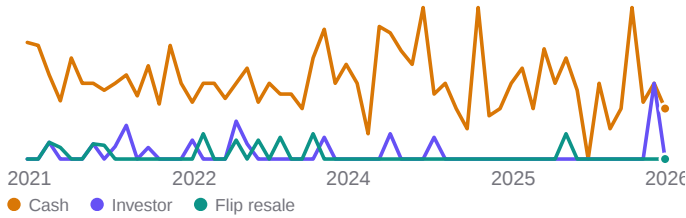
1.8%



BUYERS & OUTCOMES

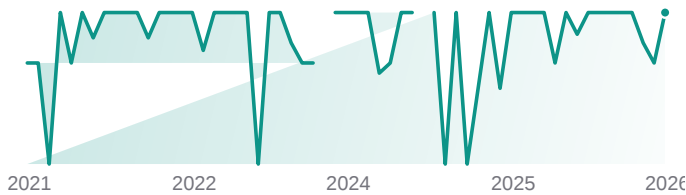
Buyer mix

Cash 33% · Investor 0% · Flip resale 0%



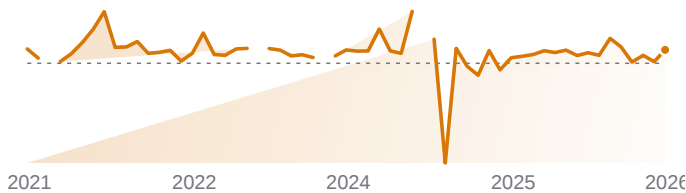
Sellers who sold at a gain

100%

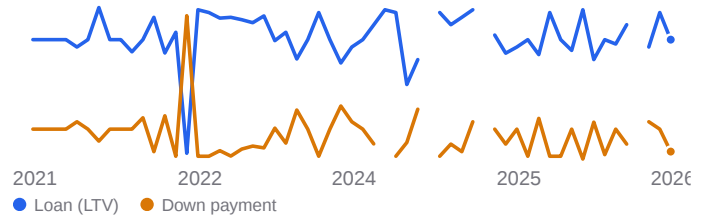


Median annualized return at resale

+9.8%

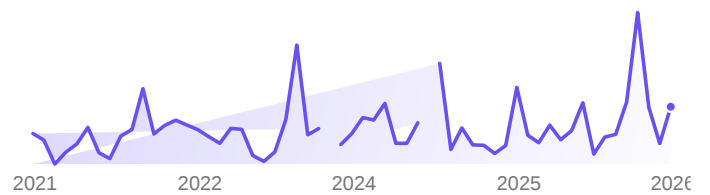


Financing (share of purchase price) Loan (LTV) 80% · Down payment 5.0%



Typical hold before selling

7.2 yrs



HOUSING STOCK

Homes	4,652
Median value (AVM)	\$228K
Median size	1,304 ft²
Median bedrooms	3
Median year built	1974
Single family	67%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	78%
Underwater (LTV 125% or more)	2.1%
Owner occupied	38%
Company owned	12%
Median loan-to-value	0%
Typical ownership tenure	12.3 yrs

COMMUNITY

Population	7,609
Density	6 / mi²
Median household income	\$45K
Average household income	\$65K
Crime index (US avg 100)	105
Air pollution index (US avg 100)	84
Earthquake index (US avg 100)	70
Homes occupied	72%
Bachelor's or higher	16%
Poverty rate	13.8%
Unemployment	1.3%
Average temp	41°F
Annual precip	11 in
Sunshine	81%

Market metrics are derived from recorded arms-length deeds through July 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.