

Lake County, FL

County · FL · Florida

BALANCED MARKET

\$352K

MEDIAN SALE PRICE

-0.4%

1-YR CHANGE

7,804

SALES (12 MO)

\$364K

MEDIAN VALUE (AVM)

Market temperature

Balanced market · 48 / 100



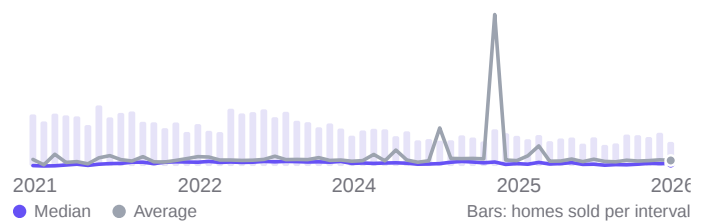
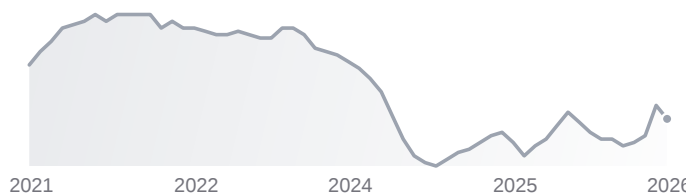
MARKET TRENDS (5 YEARS)

Market temperature (0-100)

48 / 100

Sale prices

Median \$350K · Average \$405K

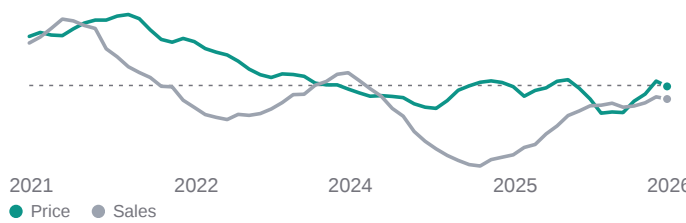


Growth (year over year)

Price -0.4% · Sales -6.0%

Price per square foot

\$193/ft²

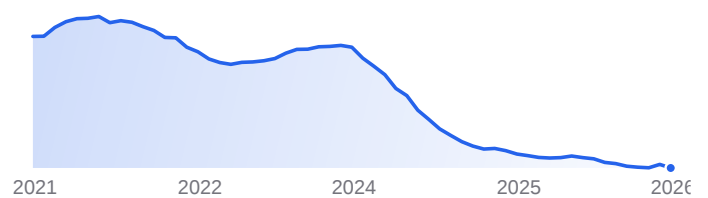
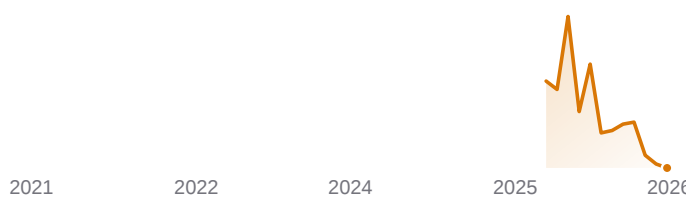


Sale premium vs estimated value

+0.0%

Annual turnover (share of homes sold)

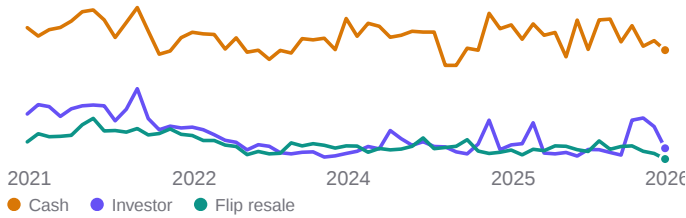
4.9%



BUYERS & OUTCOMES

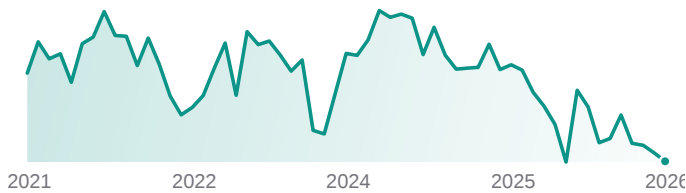
Buyer mix

Cash 35% · Investor 6.7% · Flip resale 3.6%



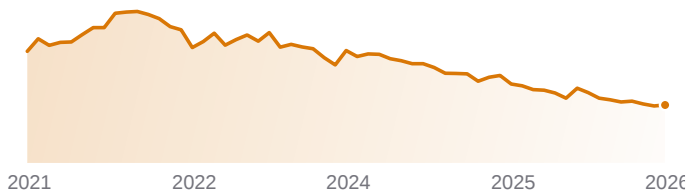
Sellers who sold at a gain

83%

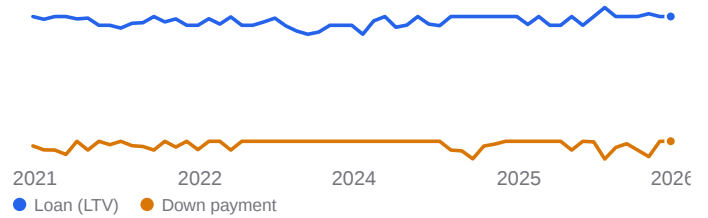


Median annualized return at resale

+4.6%

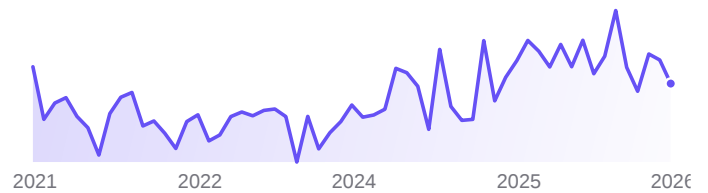


Financing (share of purchase price) Loan (LTV) 90% · Down payment 20%



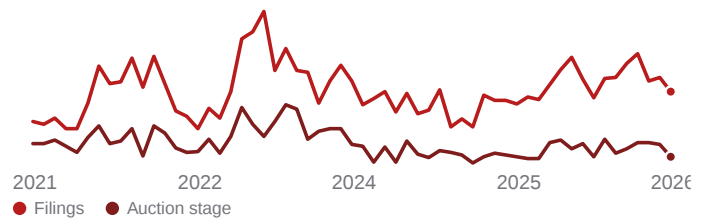
Typical hold before selling

5.7 yrs



Preforeclosure filings

Filings 90 · Auction stage 16



HOUSING STOCK

Homes	158,681
Median value (AVM)	\$364K
Median size	1,738 ft²
Median bedrooms	3
Median year built	2000
Single family	83%
Condos	2.2%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	53%
Underwater (LTV 125% or more)	1.3%
Owner occupied	82%
Company owned	17%
Median loan-to-value	48%

Typical ownership tenure

7.7 yrs

COMMUNITY

Population	450,176
Density	473 / mi²
Median household income	\$67K
Average household income	\$87K
Crime index (US avg 100)	100
Air pollution index (US avg 100)	179
Earthquake index (US avg 100)	22
Homes occupied	90%
Bachelor's or higher	17%
Poverty rate	7.7%
Unemployment	0.9%
Average temp	71°F
Annual precip	51 in
Sunshine	66%

Market metrics are derived from recorded arms-length deeds through July 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.