

Union County, FL

County · FL · Florida

BUYER'S MARKET

\$139K

MEDIAN SALE PRICE

-38.2%

1-YR CHANGE

80

SALES (12 MO)

\$243K

MEDIAN VALUE (AVM)

Market temperature

Buyer's market · 26 / 100



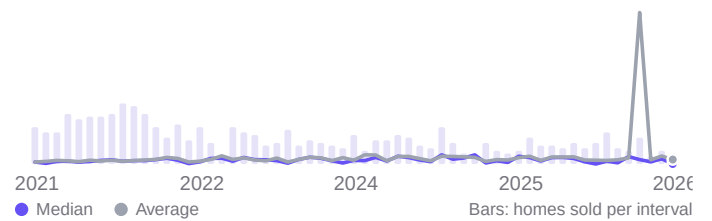
MARKET TRENDS (5 YEARS)

Market temperature (0–100)

26 / 100

Sale prices

Median \$75K · Average \$193K

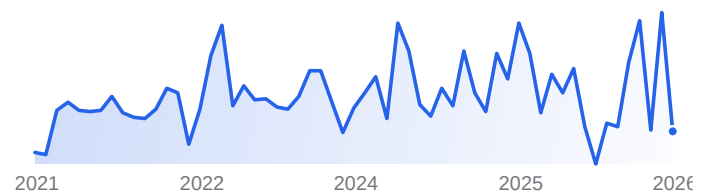
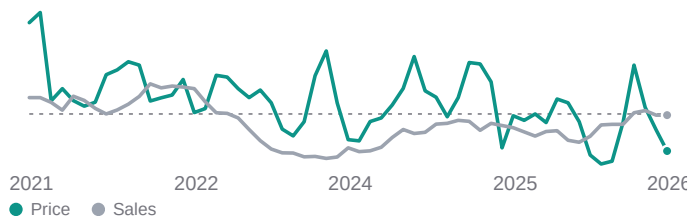


Growth (year over year)

Price -38.2% · Sales -1.2%

Price per square foot

\$78/ft²

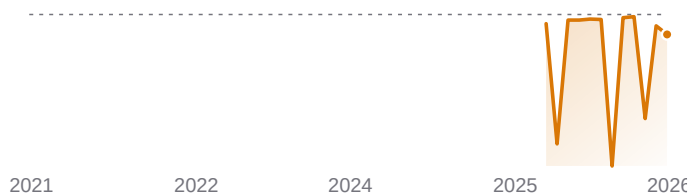


Sale premium vs estimated value

-8.0%

Annual turnover (share of homes sold)

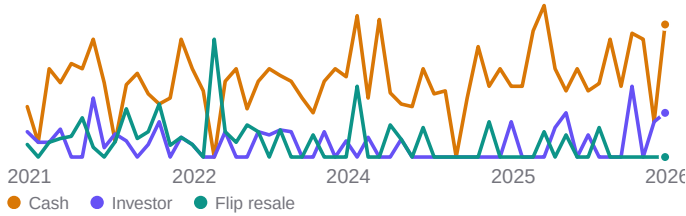
2.1%



BUYERS & OUTCOMES

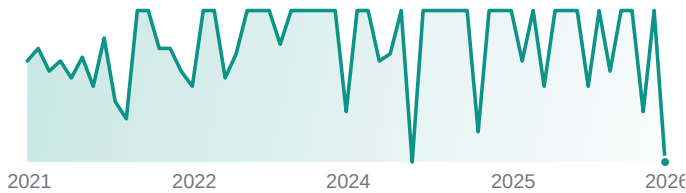
Buyer mix

Cash 75% · Investor 25% · Flip resale 0%



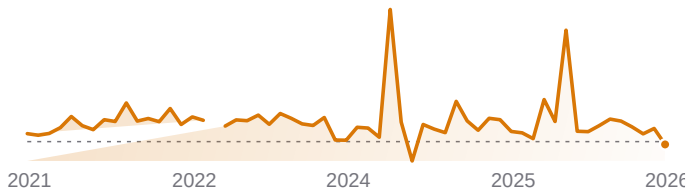
Sellers who sold at a gain

50%

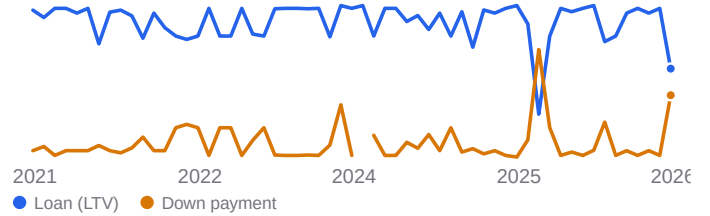


Median annualized return at resale

-1.7%

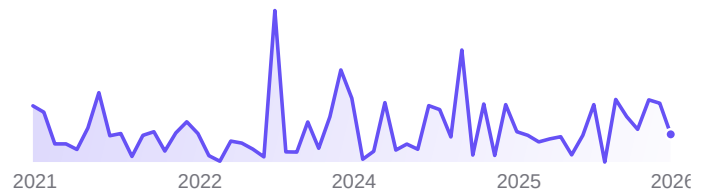


Financing (share of purchase price) Loan (LTV) 59% · Down payment 41%



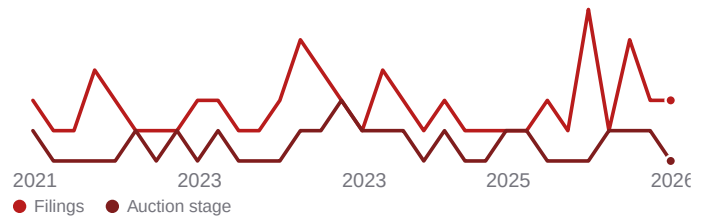
Typical hold before selling

3.7 yrs



Preforeclosure filings

Filings 2 · Auction stage 0



HOUSING STOCK

Homes	3,869
Median value (AVM)	\$243K
Median size	1,723 ft²
Median bedrooms	3
Median year built	1994
Single family	40%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	63%
Underwater (LTV 125% or more)	2.2%
Owner occupied	84%
Company owned	8.6%
Median loan-to-value	30%
Typical ownership tenure	6.7 yrs

COMMUNITY

Population	15,654
Density	64 / mi²
Median household income	\$62K
Average household income	\$98K
Crime index (US avg 100)	120
Air pollution index (US avg 100)	84
Earthquake index (US avg 100)	27
Homes occupied	91%
Bachelor's or higher	7%
Poverty rate	12.0%
Unemployment	1.0%
Average temp	68°F
Annual precip	53 in
Sunshine	60%

Market metrics are derived from recorded arms-length deeds through July 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.