

Terrell County, GA

County · GA · Georgia

BUYER'S MARKET

\$135K

MEDIAN SALE PRICE

-8.5%

1-YR CHANGE

112

SALES (12 MO)

\$108K

MEDIAN VALUE (AVM)

Market temperature

Buyer's market · 28 / 100



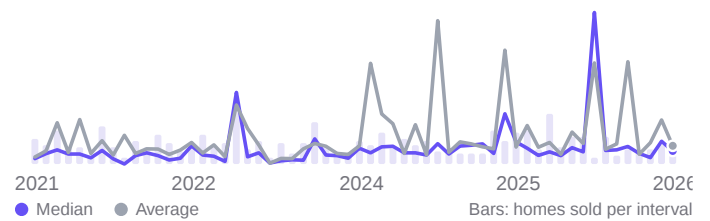
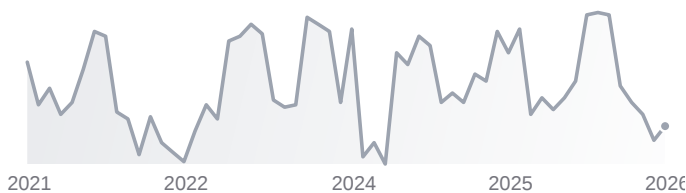
MARKET TRENDS (5 YEARS)

Market temperature (0–100)

28 / 100

Sale prices

Median \$126K · Average \$171K

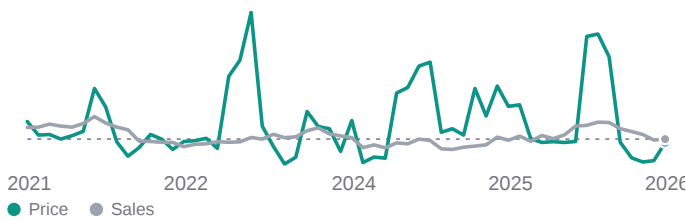


Growth (year over year)

Price -8.5% · Sales +0.0%

Price per square foot

\$93/ft²

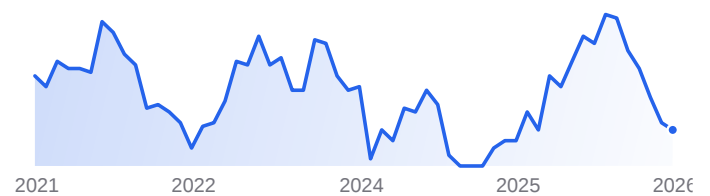


Sale premium vs estimated value

-0.1%

Annual turnover (share of homes sold)

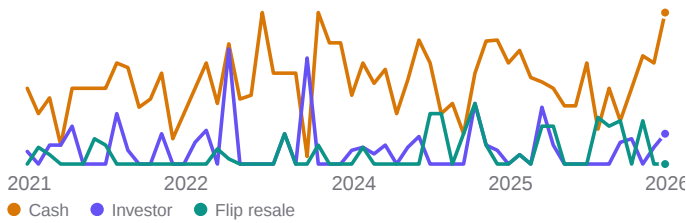
2.8%



BUYERS & OUTCOMES

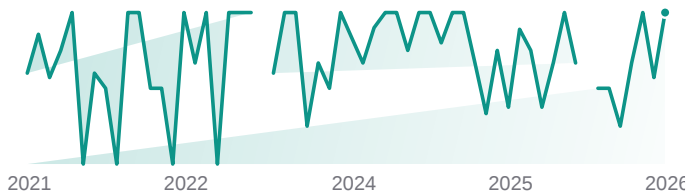
Buyer mix

Cash 100% · Investor 20% · Flip resale 0%



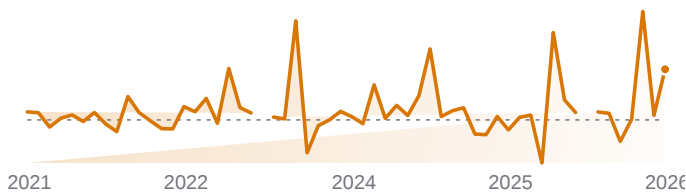
Sellers who sold at a gain

100%

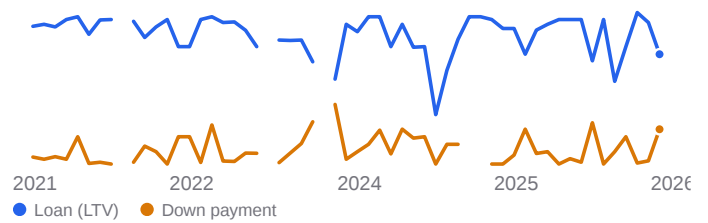


Median annualized return at resale

+30.0%

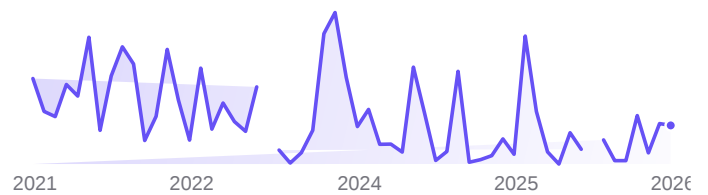


Financing (share of purchase price) Loan (LTV) 75% · Down payment 25%



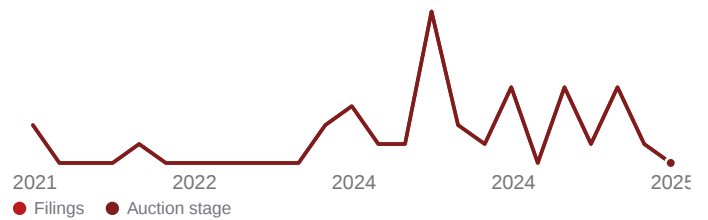
Typical hold before selling

4.5 yrs



Preforeclosure filings

Filings 1 · Auction stage 1



HOUSING STOCK

Homes	4,043
Median value (AVM)	\$108K
Median size	1,428 ft²
Median bedrooms	3
Median year built	1971
Single family	81%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	73%
Underwater (LTV 125% or more)	3.0%
Owner occupied	67%
Company owned	13%
Median loan-to-value	0%
Typical ownership tenure	10.3 yrs

COMMUNITY

Population	8,731
Density	26 / mi²
Median household income	\$52K
Average household income	\$65K
Crime index (US avg 100)	119
Air pollution index (US avg 100)	76
Earthquake index (US avg 100)	29
Homes occupied	83%
Bachelor's or higher	8%
Poverty rate	28.3%
Unemployment	1.0%
Average temp	66°F
Annual precip	51 in
Sunshine	61%

Market metrics are derived from recorded arms-length deeds through June 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.