

Union County, GA

County · GA · Georgia

BALANCED MARKET

\$353K

MEDIAN SALE PRICE

+9.1%

1-YR CHANGE

501

SALES (12 MO)

\$390K

MEDIAN VALUE (AVM)

Market temperature

Balanced market · 40 / 100



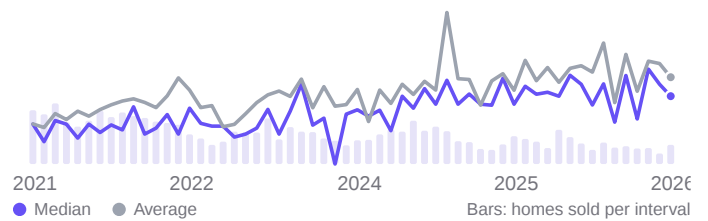
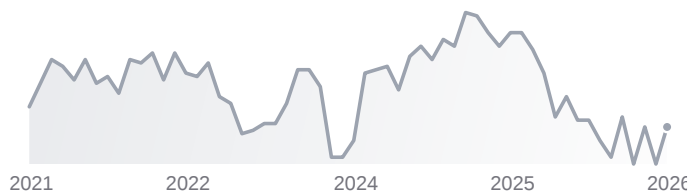
MARKET TRENDS (5 YEARS)

Market temperature (0-100)

40 / 100

Sale prices

Median \$320K · Average \$367K

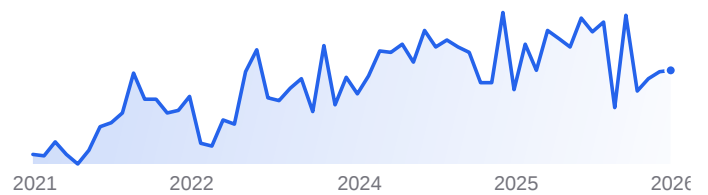
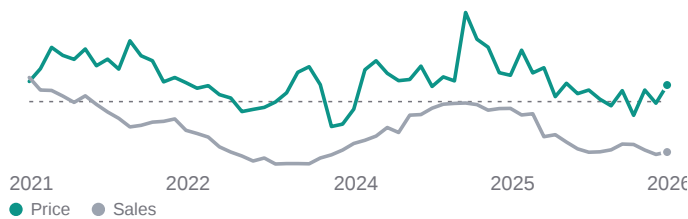


Growth (year over year)

Price +9.1% · Sales -27.6%

Price per square foot

\$255/ft²

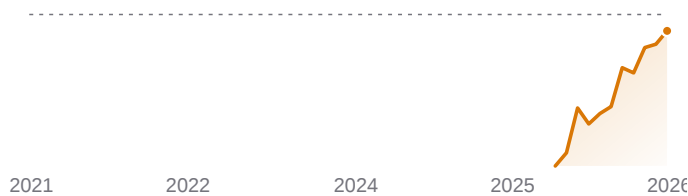


Sale premium vs estimated value

-0.4%

Annual turnover (share of homes sold)

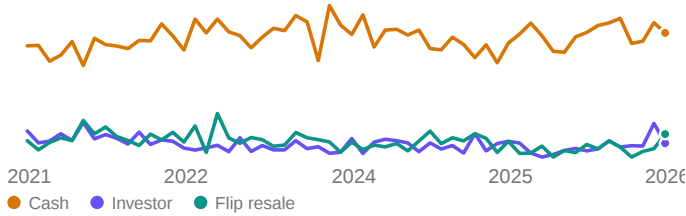
3.1%



BUYERS & OUTCOMES

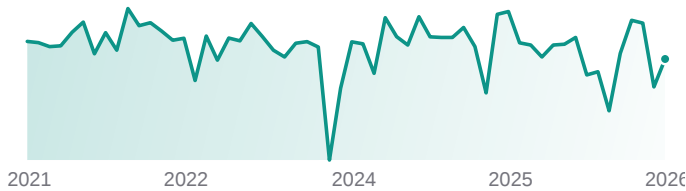
Buyer mix

Cash 64% · Investor 7.1% · Flip resale 12%



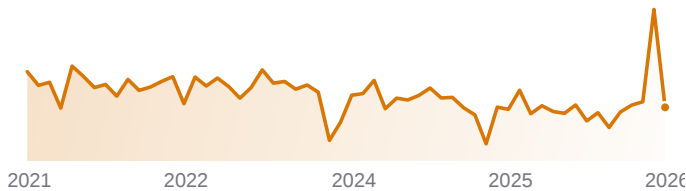
Sellers who sold at a gain

85%

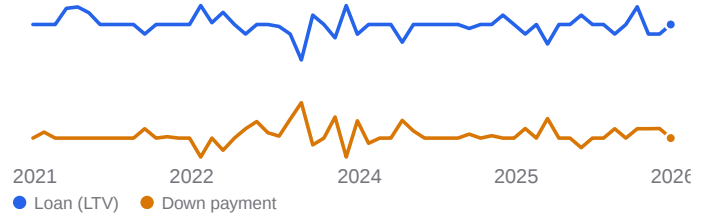


Median annualized return at resale

+9.5%

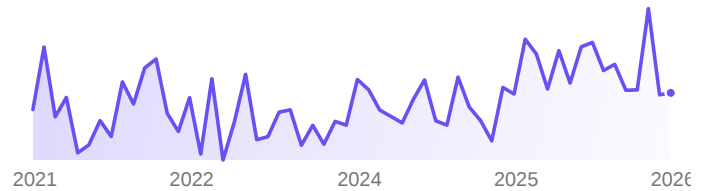


Financing (share of purchase price) Loan (LTV) 80% · Down payment 20%



Typical hold before selling

4.4 yrs



Preforeclosure filings

Filings 2 · Auction stage 2



HOUSING STOCK

Homes	16,375
Median value (AVM)	\$390K
Median size	1,494 ft²
Median bedrooms	3
Median year built	1998
Single family	93%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	80%
Underwater (LTV 125% or more)	1.0%
Owner occupied	64%
Company owned	15%
Median loan-to-value	7%
Typical ownership tenure	7.7 yrs

COMMUNITY

Population	28,039
Density	87 / mi²
Median household income	\$63K
Average household income	\$87K
Crime index (US avg 100)	115
Air pollution index (US avg 100)	103
Earthquake index (US avg 100)	100
Homes occupied	78%
Bachelor's or higher	17%
Poverty rate	8.5%
Unemployment	0.9%
Average temp	55°F
Annual precip	63 in
Sunshine	61%

Market metrics are derived from recorded arms-length deeds through June 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.