

Wilkes County, GA

County · GA · Georgia

SELLER'S MARKET

\$290K

MEDIAN SALE PRICE

+102.3%

1-YR CHANGE

113

SALES (12 MO)

\$140K

MEDIAN VALUE (AVM)

Market temperature

Seller's market · 69 / 100

Buyer's market

Balanced

Seller's market

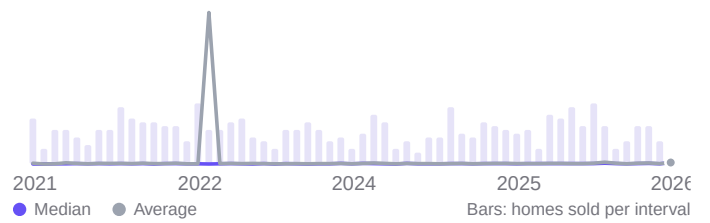
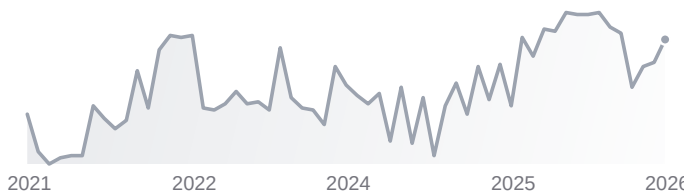
MARKET TRENDS (5 YEARS)

Market temperature (0–100)

69 / 100

Sale prices

Median \$535K · Average \$535K

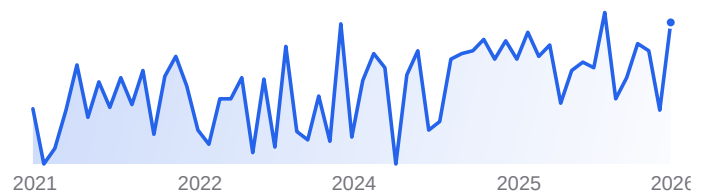
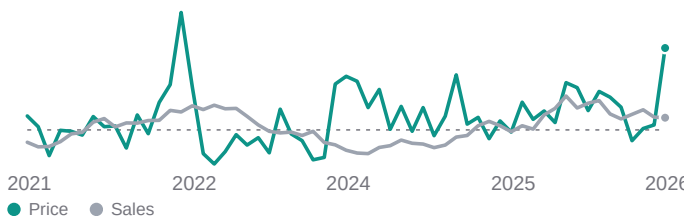


Growth (year over year)

Price +102.3% · Sales +15.3%

Price per square foot

\$132/ft²



Sale premium vs estimated value

-10.8%

Annual turnover (share of homes sold)

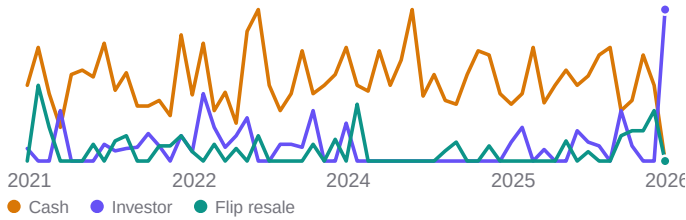
2.6%



BUYERS & OUTCOMES

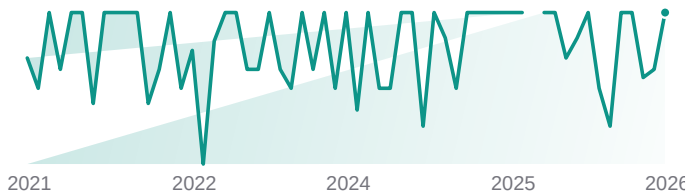
Buyer mix

Cash 0% · Investor 100% · Flip resale 0%



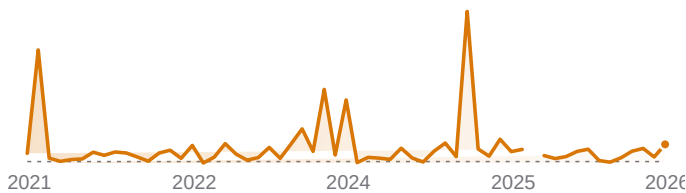
Sellers who sold at a gain

100%

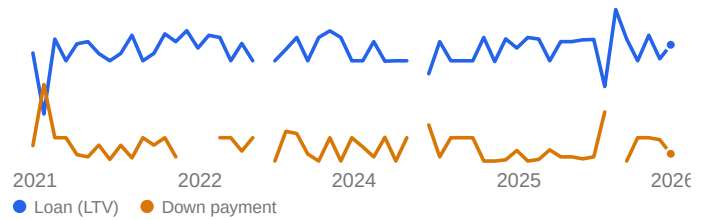


Median annualized return at resale

+16.2%

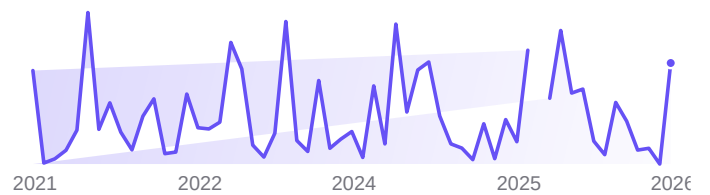


Financing (share of purchase price) Loan (LTV) 93% · Down payment 7.5%



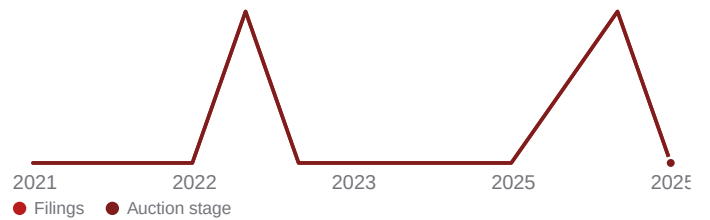
Typical hold before selling

10.9 yrs



Preforeclosure filings

Filings 1 · Auction stage 1



HOUSING STOCK

Homes	4,341
Median value (AVM)	\$140K
Median size	1,500 ft²
Median bedrooms	3
Median year built	1972
Single family	84%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	75%
Underwater (LTV 125% or more)	2.3%
Owner occupied	71%
Company owned	11%
Median loan-to-value	0%
Typical ownership tenure	12.0 yrs

COMMUNITY

Population	9,617
Density	21 / mi²
Median household income	\$57K
Average household income	\$71K
Crime index (US avg 100)	122
Air pollution index (US avg 100)	72
Earthquake index (US avg 100)	81
Homes occupied	83%
Bachelor's or higher	15%
Poverty rate	14.4%
Unemployment	0.8%
Average temp	62°F
Annual precip	48 in
Sunshine	61%

Market metrics are derived from recorded arms-length deeds through July 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.