

Lawrence County, IN

County · IN · Indiana

BUYER'S MARKET

\$161K

MEDIAN SALE PRICE

-13.8%

1-YR CHANGE

555

SALES (12 MO)

\$188K

MEDIAN VALUE (AVM)

Market temperature

Buyer's market · 29 / 100



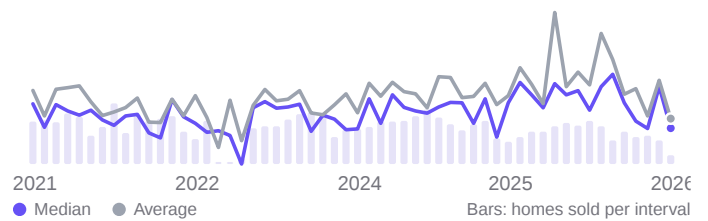
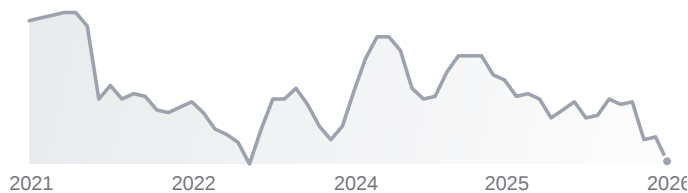
MARKET TRENDS (5 YEARS)

Market temperature (0–100)

29 / 100

Sale prices

Median \$144K · Average \$156K

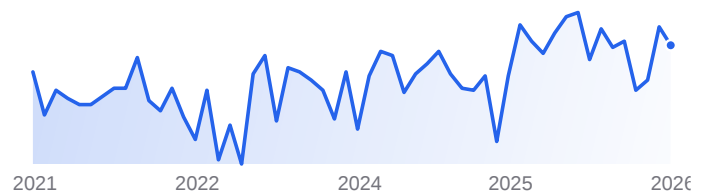
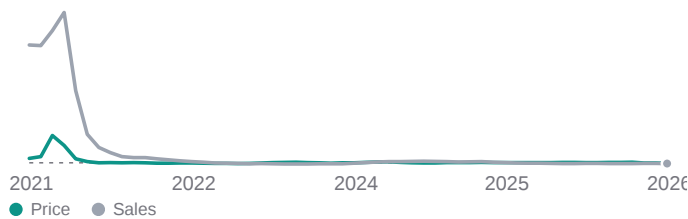


Growth (year over year)

Price -13.8% · Sales -17.9%

Price per square foot

\$142/ft²

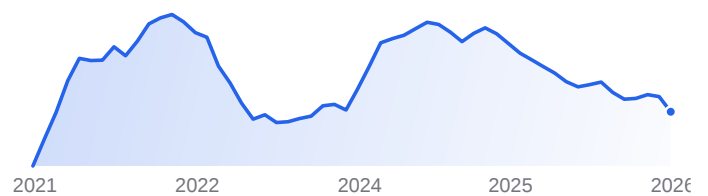
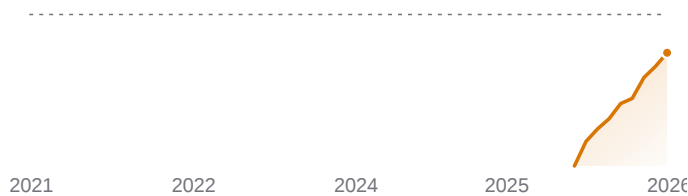


Sale premium vs estimated value

-1.8%

Annual turnover (share of homes sold)

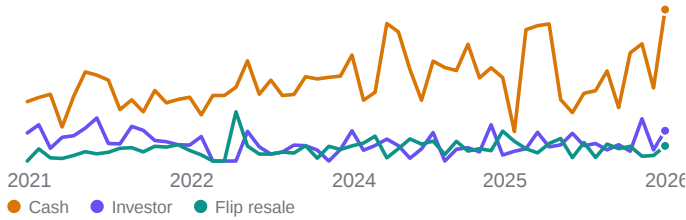
3.0%



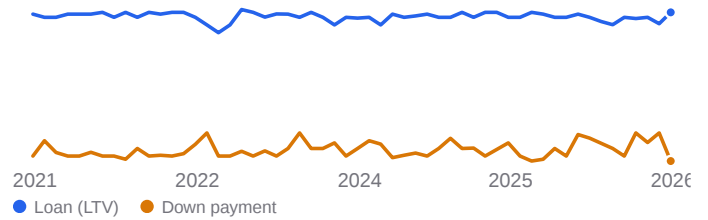
BUYERS & OUTCOMES

Buyer mix

Cash 77% · Investor 15% · Flip resale 7.7%

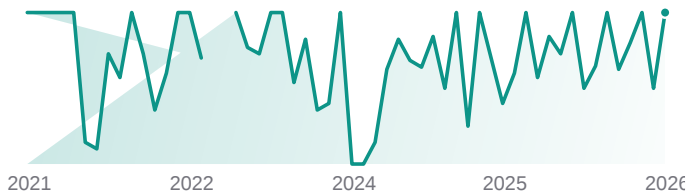


Financing (share of purchase price) Loan (LTV) 98% · Down payment 1.8%



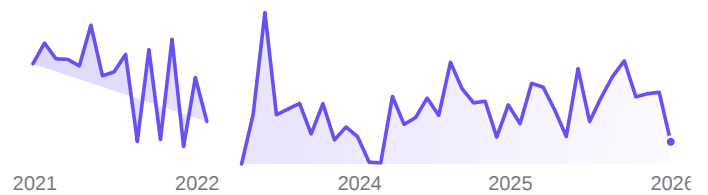
Sellers who sold at a gain

100%



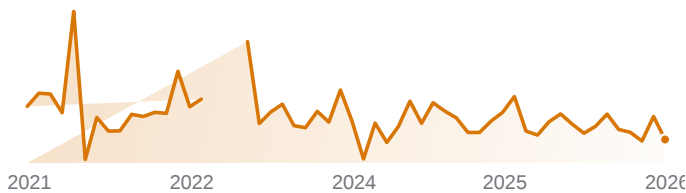
Typical hold before selling

1.2 yrs



Median annualized return at resale

+5.2%



Preforeclosure filings

Filings 1 · Auction stage 1



HOUSING STOCK

Homes	18,805
Median value (AVM)	\$188K
Median size	1,440 ft²
Median bedrooms	3
Median year built	1971
Single family	78%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	57%
Underwater (LTV 125% or more)	2.9%
Owner occupied	82%
Company owned	8.1%
Median loan-to-value	42%
Typical ownership tenure	126.6 yrs

COMMUNITY

Population	45,473
Density	101 / mi²
Median household income	\$65K
Average household income	\$80K
Crime index (US avg 100)	106
Air pollution index (US avg 100)	131
Earthquake index (US avg 100)	64
Homes occupied	92%
Bachelor's or higher	10%
Poverty rate	10.3%
Unemployment	1.5%
Average temp	54°F
Annual precip	46 in
Sunshine	59%

Market metrics are derived from recorded arms-length deeds through April 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.