

# Marion County, IN

County · IN · Indiana

BALANCED MARKET

**\$260K**

MEDIAN SALE PRICE

**+9.9%**

1-YR CHANGE

**12,542**

SALES (12 MO)

**\$231K**

MEDIAN VALUE (AVM)

Market temperature

Balanced market · 57 / 100

Buyer's market

Balanced

Seller's market

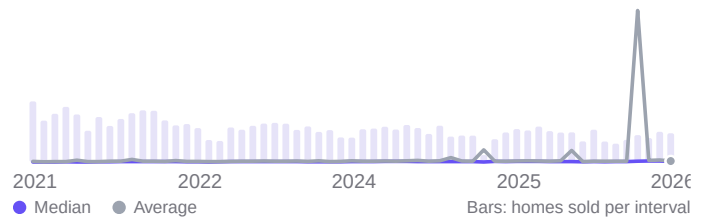
## MARKET TRENDS (5 YEARS)

Market temperature (0–100)

57 / 100

Sale prices

Median \$232K · Average \$268K

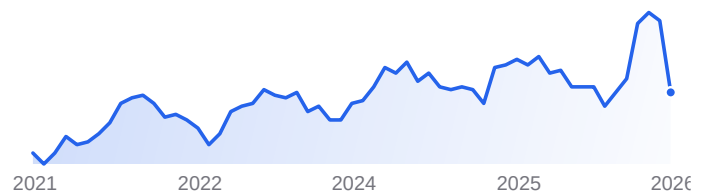
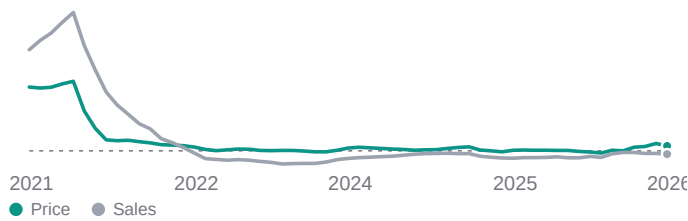


Growth (year over year)

Price +9.9% · Sales -6.6%

Price per square foot

\$149/ft<sup>2</sup>

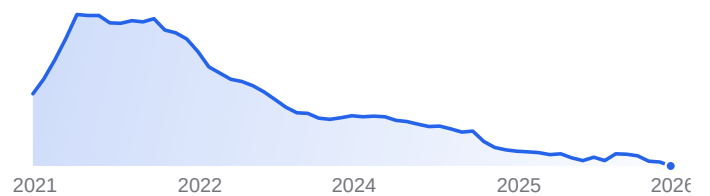


Sale premium vs estimated value

-2.7%

Annual turnover (share of homes sold)

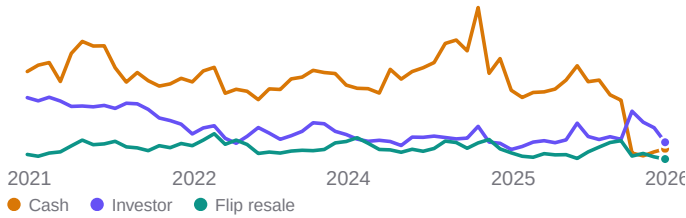
4.0%



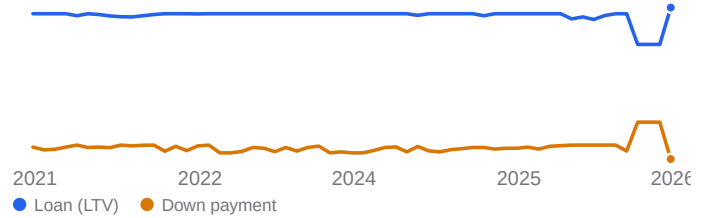
## BUYERS & OUTCOMES

### Buyer mix

Cash 9.7% · Investor 12% · Flip resale 6.3%

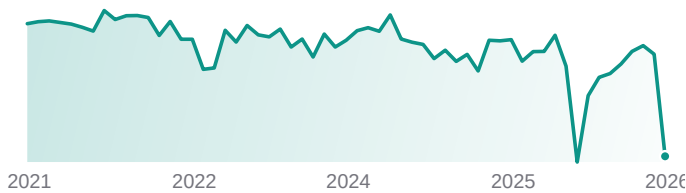


Financing (share of purchase price) Loan (LTV) 99% · Down payment 1.0%



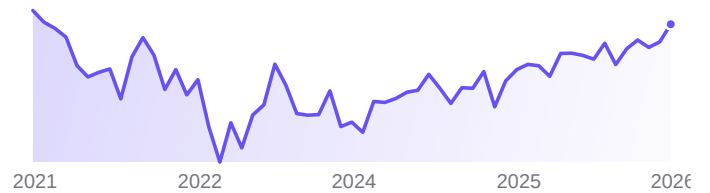
### Sellers who sold at a gain

77%



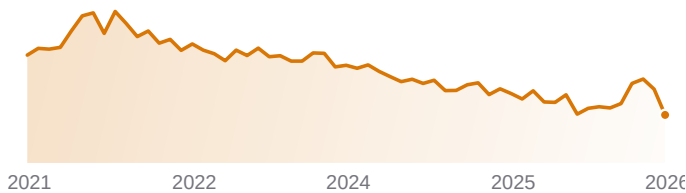
### Typical hold before selling

4.5 yrs



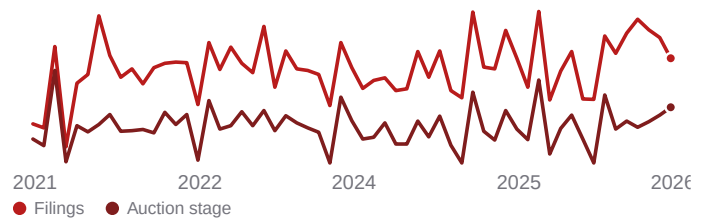
### Median annualized return at resale

+5.1%



### Preforeclosure filings

Filings 188 · Auction stage 100



## HOUSING STOCK

|                    |           |
|--------------------|-----------|
| Homes              | 310,762   |
| Median value (AVM) | \$231K    |
| Median size        | 1,508 ft² |
| Median bedrooms    | 3         |
| Median year built  | 1962      |
| Single family      | 90%       |
| Condos             | 6.4%      |

## EQUITY & OWNERSHIP

|                               |      |
|-------------------------------|------|
| Equity rich (LTV 50% or less) | 54%  |
| Underwater (LTV 125% or more) | 2.1% |
| Owner occupied                | 80%  |
| Company owned                 | 16%  |
| Median loan-to-value          | 46%  |

Typical ownership tenure

**6.7 yrs**

## COMMUNITY

|                                  |                    |
|----------------------------------|--------------------|
| Population                       | <b>980,195</b>     |
| Density                          | <b>2,471 / mi²</b> |
| Median household income          | <b>\$62K</b>       |
| Average household income         | <b>\$85K</b>       |
| Crime index (US avg 100)         | <b>95</b>          |
| Air pollution index (US avg 100) | <b>106</b>         |
| Earthquake index (US avg 100)    | <b>36</b>          |
| Homes occupied                   | <b>92%</b>         |
| Bachelor's or higher             | <b>22%</b>         |
| Poverty rate                     | <b>12.7%</b>       |
| Unemployment                     | <b>1.4%</b>        |
| Average temp                     | <b>52°F</b>        |
| Annual precip                    | <b>40 in</b>       |
| Sunshine                         | <b>55%</b>         |

Market metrics are derived from recorded arms-length deeds through July 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.