

Carroll County, IA

County · IA · Iowa

SELLER'S MARKET

\$189K

MEDIAN SALE PRICE

+3.9%

1-YR CHANGE

223

SALES (12 MO)

\$192K

MEDIAN VALUE (AVM)

Market temperature

Seller's market · 64 / 100



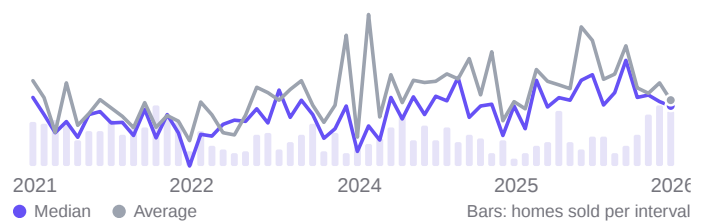
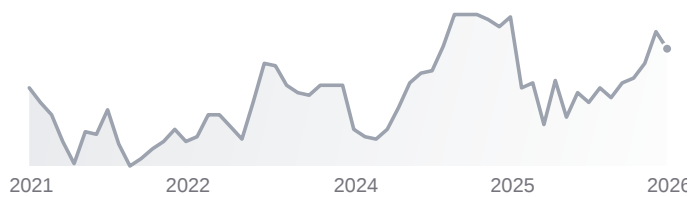
MARKET TRENDS (5 YEARS)

Market temperature (0–100)

64 / 100

Sale prices

Median \$180K · Average \$190K

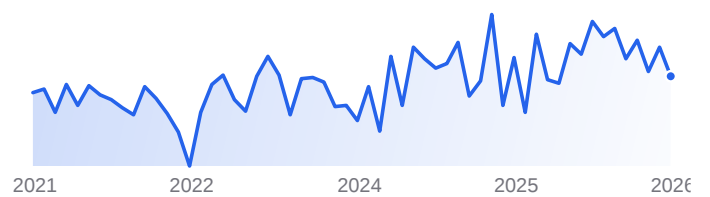
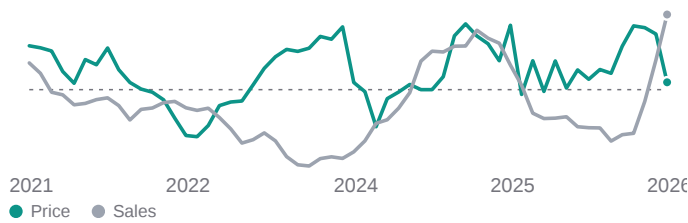


Growth (year over year)

Price +3.9% · Sales +40.3%

Price per square foot

\$129/ft²

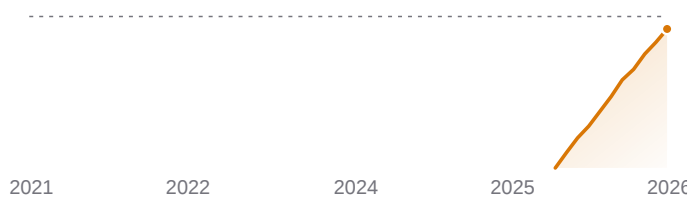


Sale premium vs estimated value

-0.4%

Annual turnover (share of homes sold)

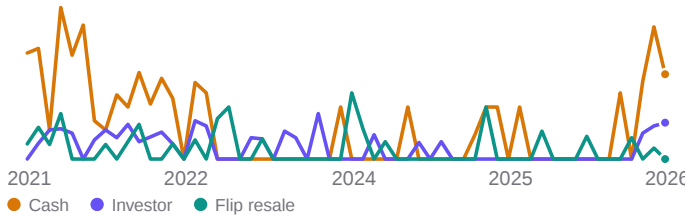
2.6%



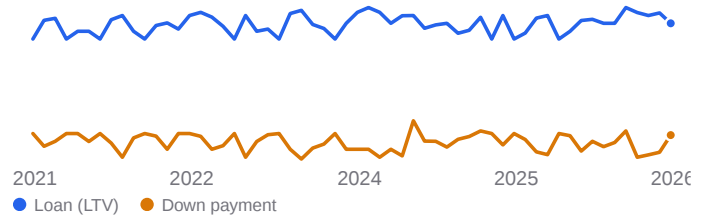
BUYERS & OUTCOMES

Buyer mix

Cash 23% · Investor 10% · Flip resale 0%

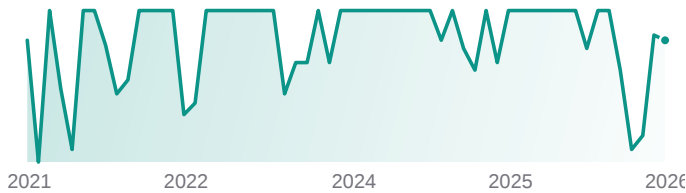


Financing (share of purchase price) Loan (LTV) 90% · Down payment 19%



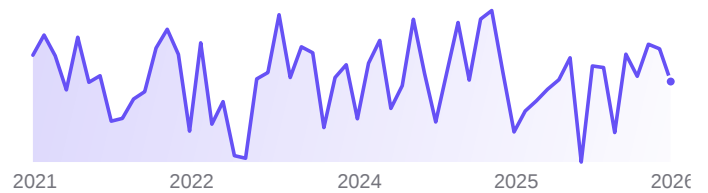
Sellers who sold at a gain

93%



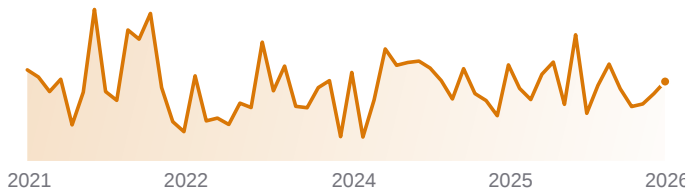
Typical hold before selling

5.9 yrs



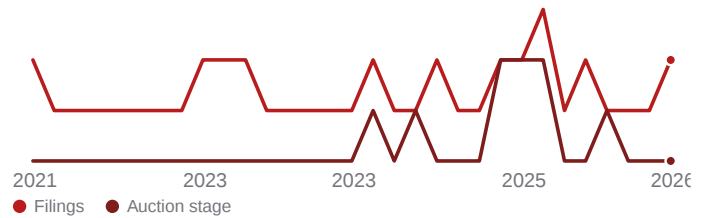
Median annualized return at resale

+5.3%



Preforeclosure filings

Filings 2 · Auction stage 0



HOUSING STOCK

Homes	8,575
Median value (AVM)	\$192K
Median size	1,482 ft²
Median bedrooms	3
Median year built	1958
Single family	85%
Condos	1.0%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	48%
Underwater (LTV 125% or more)	6.3%
Owner occupied	78%
Company owned	18%
Median loan-to-value	52%

Typical ownership tenure

126.6 yrs

COMMUNITY

Population	20,476
Density	36 / mi²
Median household income	\$72K
Average household income	\$88K
Crime index (US avg 100)	123
Air pollution index (US avg 100)	88
Earthquake index (US avg 100)	16
Homes occupied	91%
Bachelor's or higher	16%
Poverty rate	7.2%
Unemployment	0.7%
Average temp	48°F
Annual precip	33 in
Sunshine	61%

Market metrics are derived from recorded arms-length deeds through June 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.