

Dallas County, IA

County · IA · Iowa

BUYER'S MARKET

\$353K

MEDIAN SALE PRICE

-4.2%

1-YR CHANGE

2,382

SALES (12 MO)

\$352K

MEDIAN VALUE (AVM)

Market temperature

Buyer's market · 39 / 100



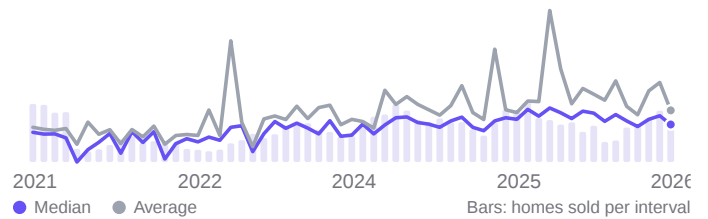
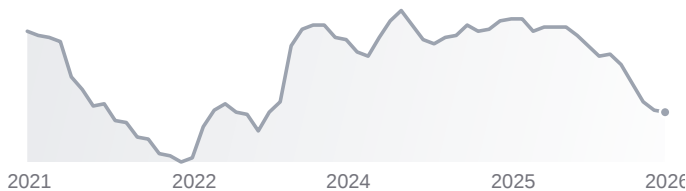
MARKET TRENDS (5 YEARS)

Market temperature (0–100)

39 / 100

Sale prices

Median \$339K · Average \$383K

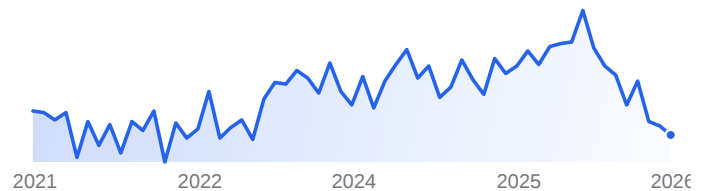
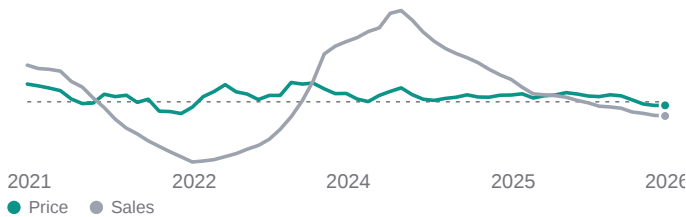


Growth (year over year)

Price -4.2% · Sales -16.4%

Price per square foot

\$168/ft²

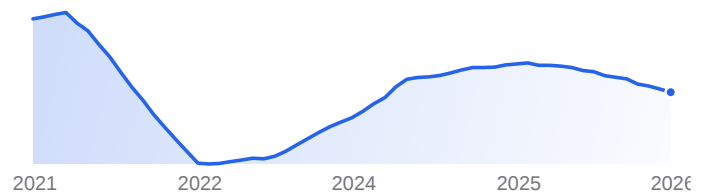
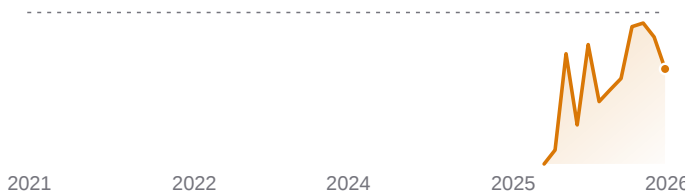


Sale premium vs estimated value

-0.1%

Annual turnover (share of homes sold)

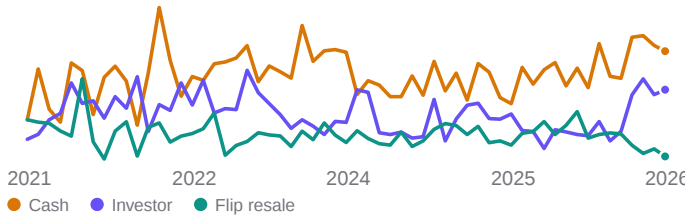
5.2%



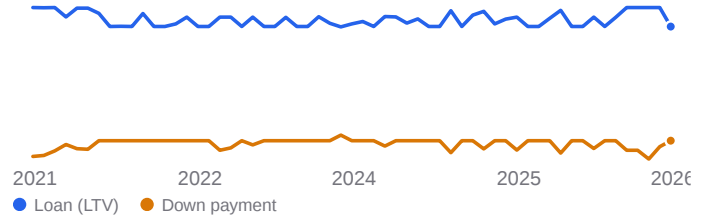
BUYERS & OUTCOMES

Buyer mix

Cash 24% · Investor 16% · Flip resale 2.6%

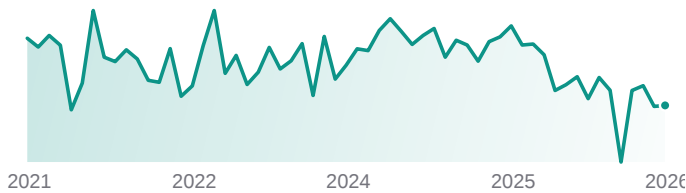


Financing (share of purchase price) Loan (LTV) 80% · Down payment 20%



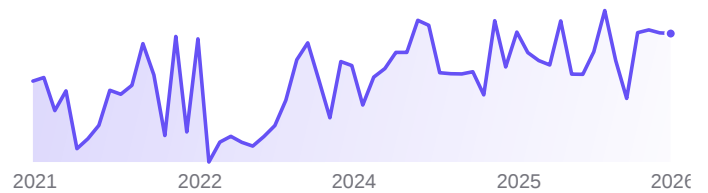
Sellers who sold at a gain

85%



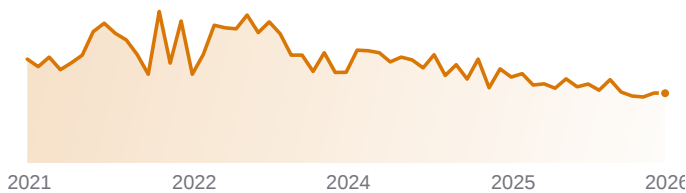
Typical hold before selling

5.6 yrs



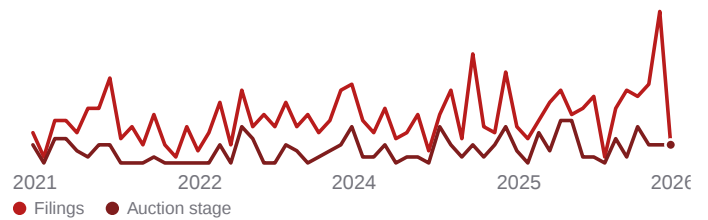
Median annualized return at resale

+3.7%



Preforeclosure filings

Filings 3 · Auction stage 3



HOUSING STOCK

Homes	45,718
Median value (AVM)	\$352K
Median size	1,595 ft²
Median bedrooms	3
Median year built	2008
Single family	68%
Condos	12%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	40%
Underwater (LTV 125% or more)	3.8%
Owner occupied	76%
Company owned	29%
Median loan-to-value	59%

Typical ownership tenure

6.3 yrs

COMMUNITY

Population	116,354
Density	198 / mi²
Median household income	\$102K
Average household income	\$131K
Crime index (US avg 100)	105
Air pollution index (US avg 100)	103
Earthquake index (US avg 100)	14
Homes occupied	94%
Bachelor's or higher	35%
Poverty rate	5.3%
Unemployment	1.0%
Average temp	49°F
Annual precip	34 in
Sunshine	61%

Market metrics are derived from recorded arms-length deeds through July 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.