

Greene County, IA

County · IA · Iowa

BUYER'S MARKET

\$206K

MEDIAN SALE PRICE

+18.6%

1-YR CHANGE

72

SALES (12 MO)

\$99K

MEDIAN VALUE (AVM)

Market temperature

Buyer's market · 35 / 100



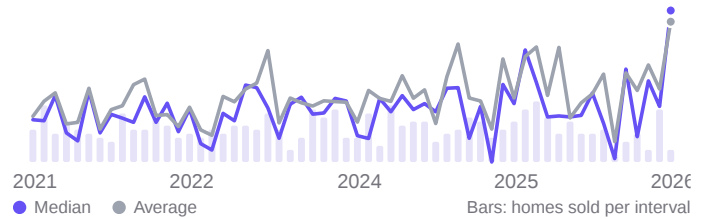
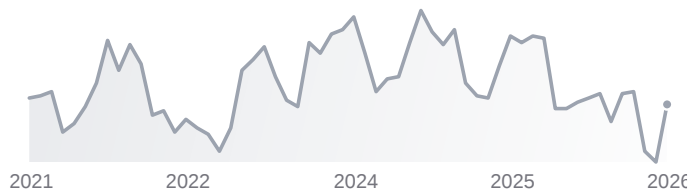
MARKET TRENDS (5 YEARS)

Market temperature (0–100)

35 / 100

Sale prices

Median \$310K · Average \$289K

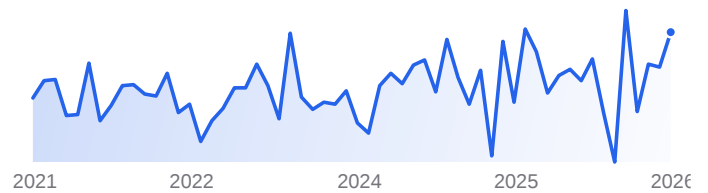
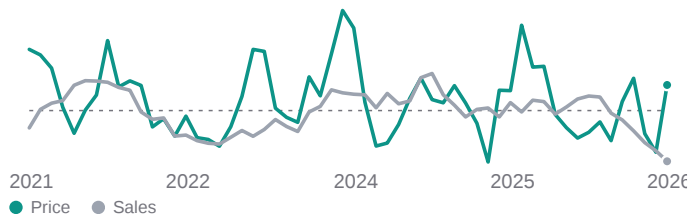


Growth (year over year)

Price +18.6% · Sales -36.8%

Price per square foot

\$147/ft²

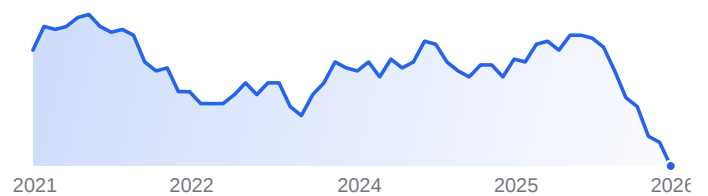


Sale premium vs estimated value

+65.6%

Annual turnover (share of homes sold)

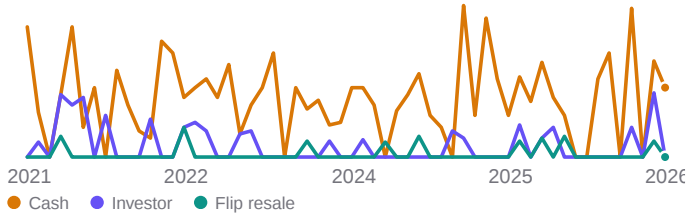
1.7%



BUYERS & OUTCOMES

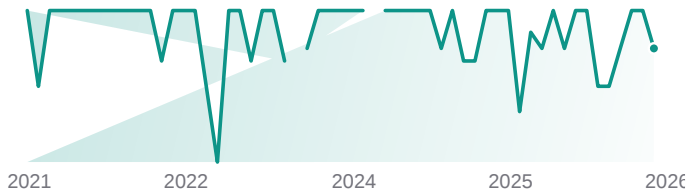
Buyer mix

Cash 33% · Investor 0% · Flip resale 0%



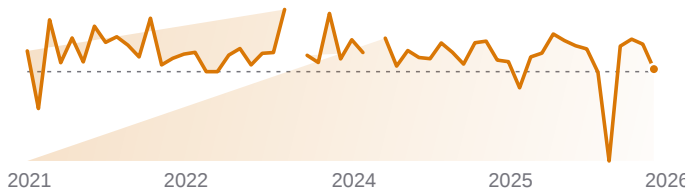
Sellers who sold at a gain

75%

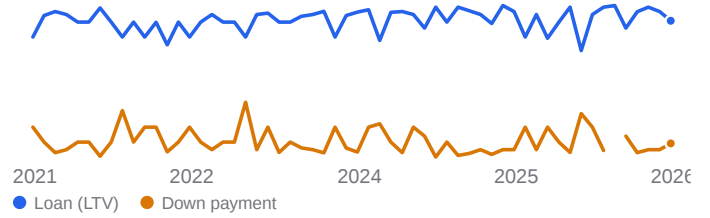


Median annualized return at resale

+0.9%

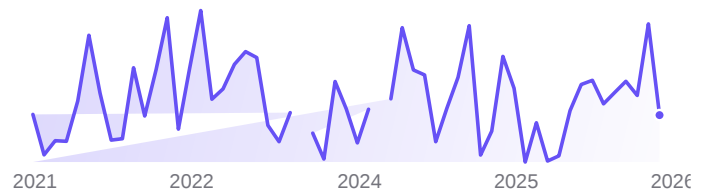


Financing (share of purchase price) Loan (LTV) 91% · Down payment 9.1%



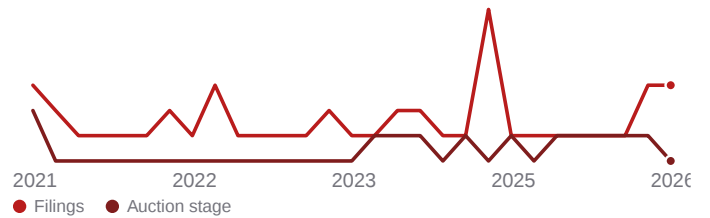
Typical hold before selling

4.1 yrs



Preforeclosure filings

Filings 3 · Auction stage 0



HOUSING STOCK

Homes	4,147
Median value (AVM)	\$99K
Median size	1,440 ft²
Median bedrooms	3
Median year built	1936
Single family	78%
Condos	1.2%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	53%
Underwater (LTV 125% or more)	9.6%
Owner occupied	100%
Company owned	13%
Median loan-to-value	45%

Typical ownership tenure

9.2 yrs

COMMUNITY

Population	8,699
Density	15 / mi²
Median household income	\$60K
Average household income	\$77K
Crime index (US avg 100)	118
Air pollution index (US avg 100)	93
Earthquake index (US avg 100)	16
Homes occupied	90%
Bachelor's or higher	13%
Poverty rate	11.9%
Unemployment	0.9%
Average temp	49°F
Annual precip	33 in
Sunshine	61%

Market metrics are derived from recorded arms-length deeds through July 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.