

Jefferson County, IA

County · IA · Iowa

SELLER'S MARKET

\$197K

MEDIAN SALE PRICE

+26.6%

1-YR CHANGE

170

SALES (12 MO)

\$160K

MEDIAN VALUE (AVM)

Market temperature

Seller's market · 70 / 100



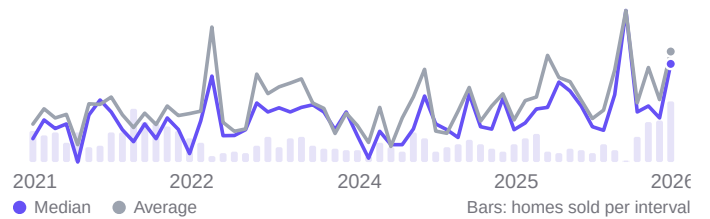
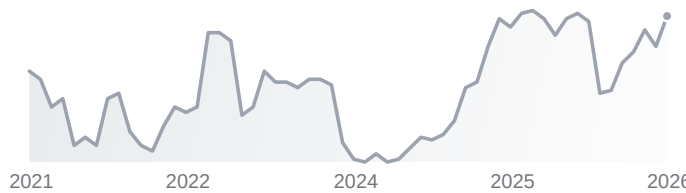
MARKET TRENDS (5 YEARS)

Market temperature (0–100)

70 / 100

Sale prices

Median \$251K · Average \$271K

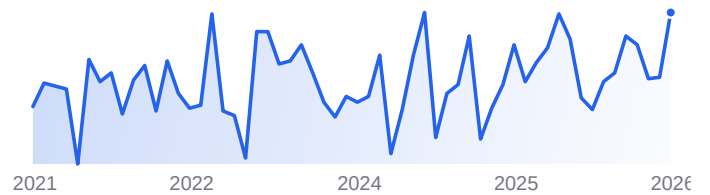
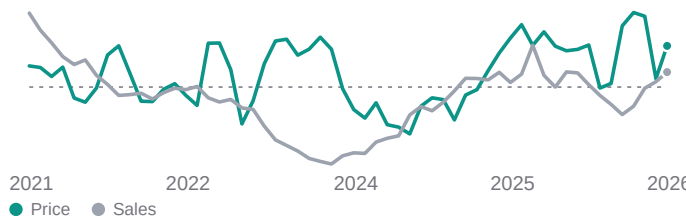


Growth (year over year)

Price +26.6% · Sales +9.7%

Price per square foot

\$161/ft²

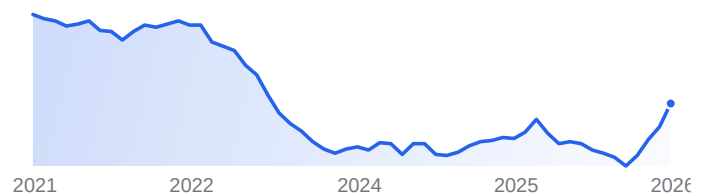
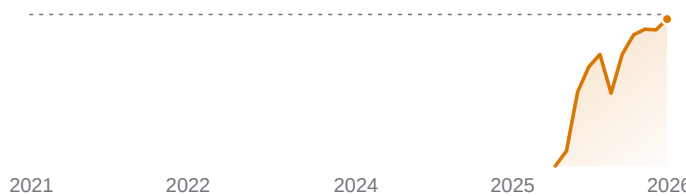


Sale premium vs estimated value

-0.0%

Annual turnover (share of homes sold)

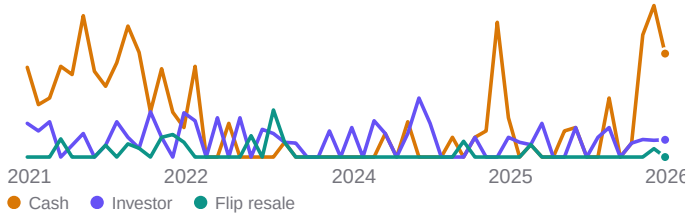
2.4%



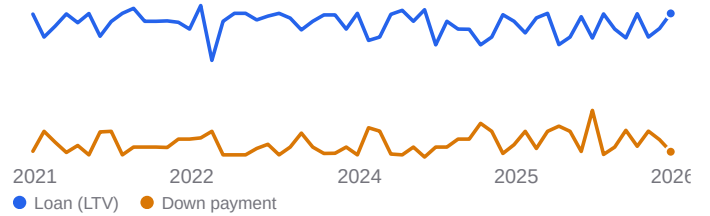
BUYERS & OUTCOMES

Buyer mix

Cash 44% · Investor 7.3% · Flip resale 0%

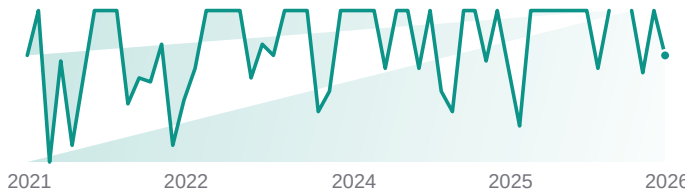


Financing (share of purchase price) Loan (LTV) 95% · Down payment 7.0%



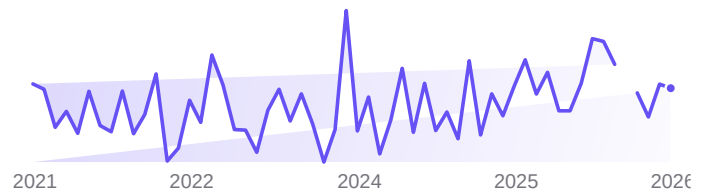
Sellers who sold at a gain

89%



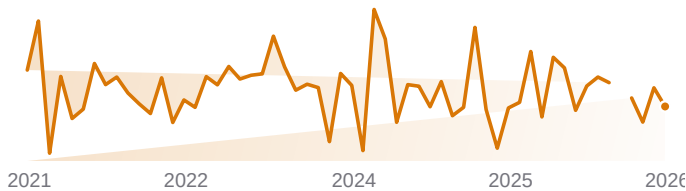
Typical hold before selling

8.3 yrs



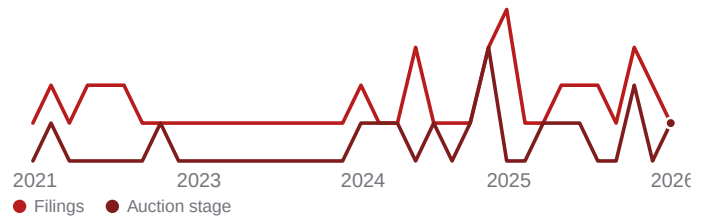
Median annualized return at resale

+3.9%



Preforeclosure filings

Filings 1 · Auction stage 1



HOUSING STOCK

Homes	7,011
Median value (AVM)	\$160K
Median size	1,360 ft²
Median bedrooms	3
Median year built	1963
Single family	72%
Condos	5.7%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	48%
Underwater (LTV 125% or more)	8.0%
Owner occupied	75%
Company owned	24%
Median loan-to-value	53%

Typical ownership tenure

8.6 yrs

COMMUNITY

Population	15,728
Density	36 / mi²
Median household income	\$55K
Average household income	\$78K
Crime index (US avg 100)	114
Air pollution index (US avg 100)	91
Earthquake index (US avg 100)	23
Homes occupied	92%
Bachelor's or higher	24%
Poverty rate	11.1%
Unemployment	1.0%
Average temp	51°F
Annual precip	37 in
Sunshine	59%

Market metrics are derived from recorded arms-length deeds through June 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.