

# Marion County, IA

County · IA · Iowa

BUYER'S MARKET

**\$202K**

MEDIAN SALE PRICE

**-13.9%**

1-YR CHANGE

**381**

SALES (12 MO)

**\$245K**

MEDIAN VALUE (AVM)

Market temperature

Buyer's market · 26 / 100



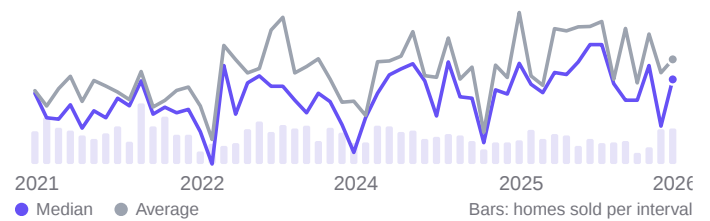
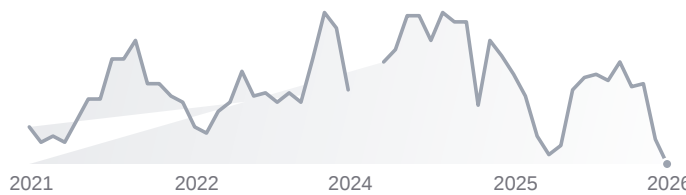
## MARKET TRENDS (5 YEARS)

Market temperature (0-100)

26 / 100

Sale prices

Median \$235K · Average \$264K

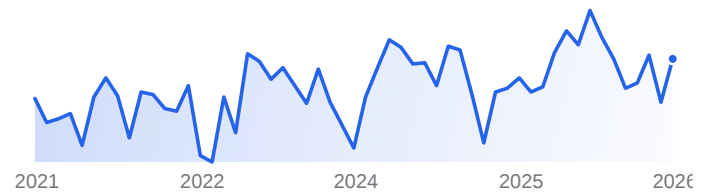
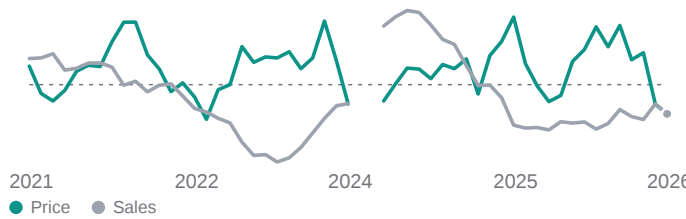


Growth (year over year)

Price -13.9% · Sales -13.8%

Price per square foot

\$188/ft²

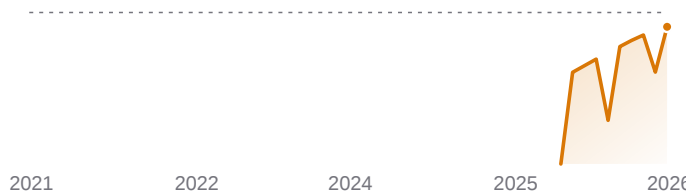


Sale premium vs estimated value

-0.5%

Annual turnover (share of homes sold)

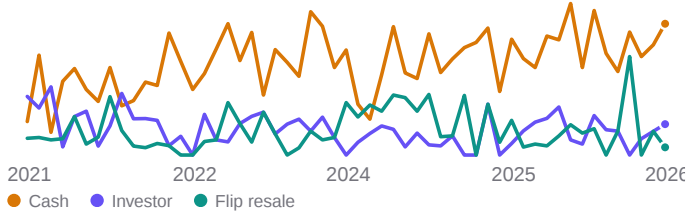
2.8%



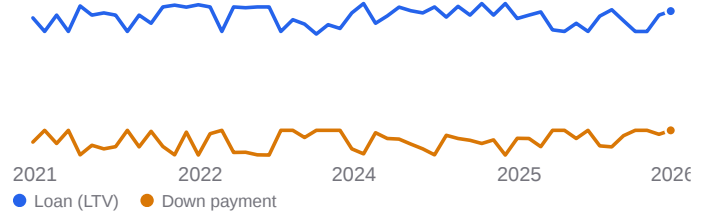
## BUYERS & OUTCOMES

### Buyer mix

Cash 33% · Investor 7.8% · Flip resale 2.0%

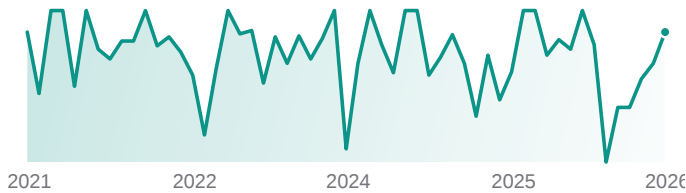


### Financing (share of purchase price) Loan (LTV) 92% · Down payment 20%



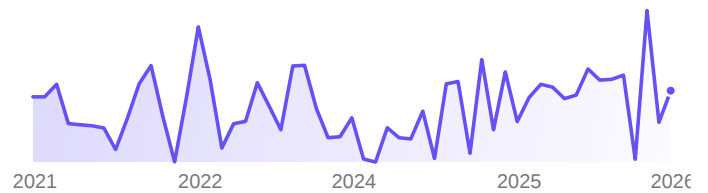
### Sellers who sold at a gain

96%



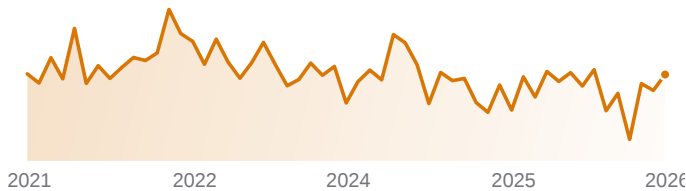
### Typical hold before selling

5.2 yrs



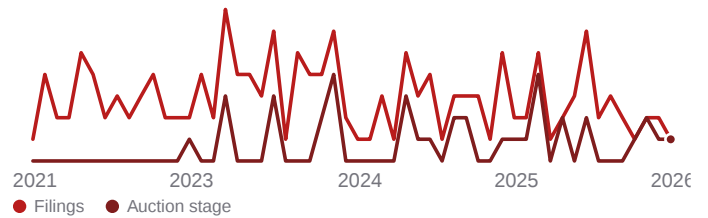
### Median annualized return at resale

+6.9%



### Preforeclosure filings

Filings 1 · Auction stage 1



## HOUSING STOCK

|                    |           |
|--------------------|-----------|
| Homes              | 13,424    |
| Median value (AVM) | \$245K    |
| Median size        | 1,400 ft² |
| Median bedrooms    | 3         |
| Median year built  | 1973      |
| Single family      | 84%       |
| Condos             | 1.0%      |

## EQUITY & OWNERSHIP

|                               |      |
|-------------------------------|------|
| Equity rich (LTV 50% or less) | 53%  |
| Underwater (LTV 125% or more) | 4.9% |
| Owner occupied                | 82%  |
| Company owned                 | 18%  |
| Median loan-to-value          | 47%  |

Typical ownership tenure

**9.6 yrs**

## COMMUNITY

|                                  |                            |
|----------------------------------|----------------------------|
| Population                       | <b>34,278</b>              |
| Density                          | <b>62 / mi<sup>2</sup></b> |
| Median household income          | <b>\$76K</b>               |
| Average household income         | <b>\$99K</b>               |
| Crime index (US avg 100)         | <b>113</b>                 |
| Air pollution index (US avg 100) | <b>94</b>                  |
| Earthquake index (US avg 100)    | <b>16</b>                  |
| Homes occupied                   | <b>93%</b>                 |
| Bachelor's or higher             | <b>23%</b>                 |
| Poverty rate                     | <b>7.5%</b>                |
| Unemployment                     | <b>0.8%</b>                |
| Average temp                     | <b>50°F</b>                |
| Annual precip                    | <b>35 in</b>               |
| Sunshine                         | <b>59%</b>                 |

Market metrics are derived from recorded arms-length deeds through June 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.