

Osceola County, IA

County · IA · Iowa

SELLER'S MARKET

\$174K

MEDIAN SALE PRICE

+79.8%

1-YR CHANGE

64

SALES (12 MO)

\$145K

MEDIAN VALUE (AVM)

Market temperature

Seller's market · 63 / 100



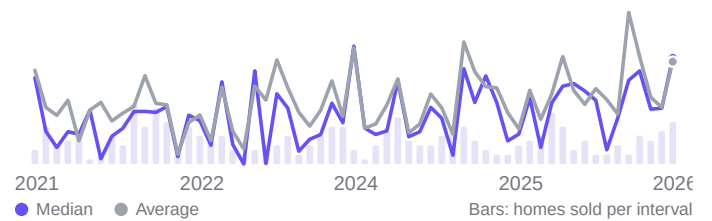
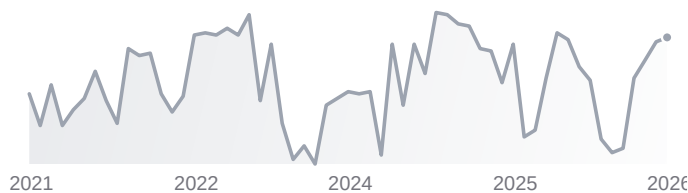
MARKET TRENDS (5 YEARS)

Market temperature (0–100)

63 / 100

Sale prices

Median \$249K · Average \$240K

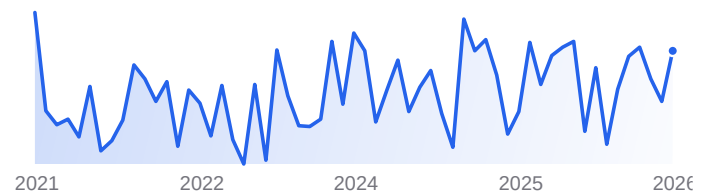
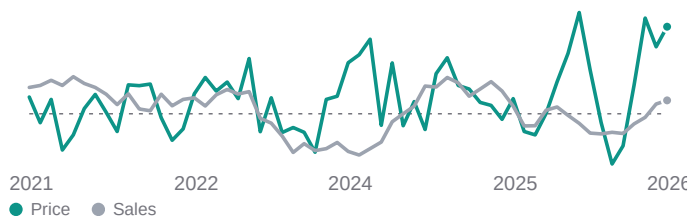


Growth (year over year)

Price +79.8% · Sales +12.3%

Price per square foot

\$129/ft²

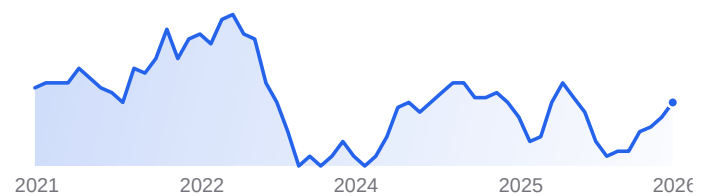


Sale premium vs estimated value

-5.4%

Annual turnover (share of homes sold)

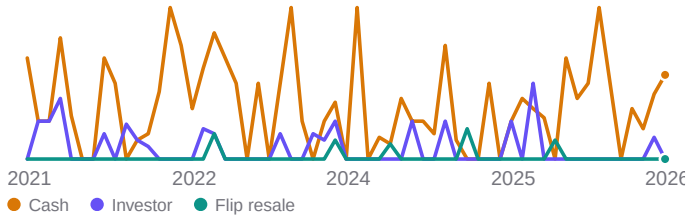
2.2%



BUYERS & OUTCOMES

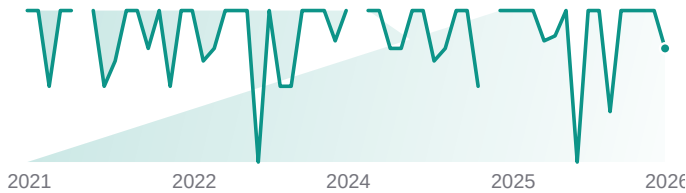
Buyer mix

Cash 56% · Investor 0% · Flip resale 0%



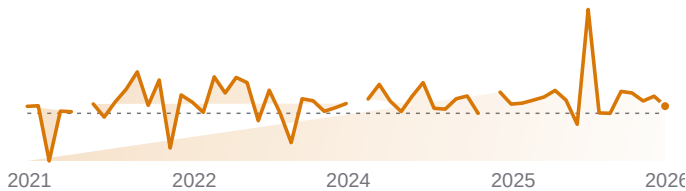
Sellers who sold at a gain

75%

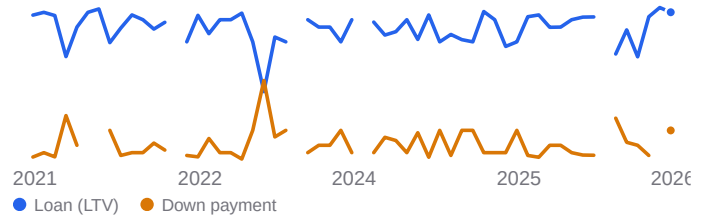


Median annualized return at resale

+3.4%

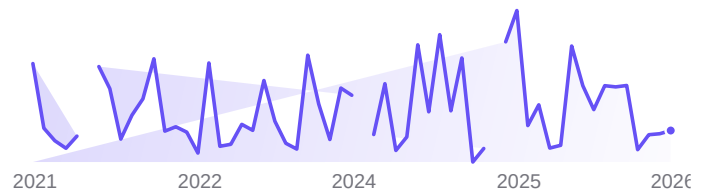


Financing (share of purchase price) Loan (LTV) 100% · Down payment 20%



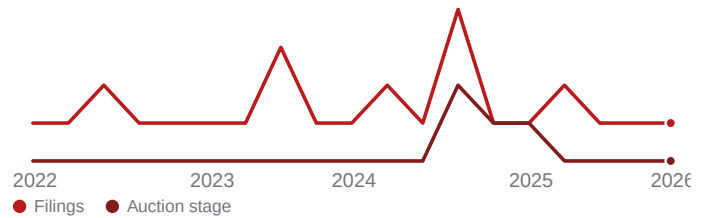
Typical hold before selling

5.1 yrs



Preforeclosure filings

Filings 1 · Auction stage 0



HOUSING STOCK

Homes	2,890
Median value (AVM)	\$145K
Median size	1,475 ft²
Median bedrooms	3
Median year built	1941
Single family	73%
Condos	1.1%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	65%
Underwater (LTV 125% or more)	4.9%
Owner occupied	79%
Company owned	15%
Median loan-to-value	33%

Typical ownership tenure

14.9 yrs

COMMUNITY

Population	6,027
Density	15 / mi²
Median household income	\$65K
Average household income	\$85K
Crime index (US avg 100)	115
Air pollution index (US avg 100)	84
Earthquake index (US avg 100)	14
Homes occupied	89%
Bachelor's or higher	9%
Poverty rate	15.2%
Unemployment	0.7%
Average temp	45°F
Annual precip	29 in
Sunshine	61%

Market metrics are derived from recorded arms-length deeds through July 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.