

Union County, IA

County · IA · Iowa

SELLER'S MARKET

\$130K

MEDIAN SALE PRICE

+37.7%

1-YR CHANGE

209

SALES (12 MO)

\$123K

MEDIAN VALUE (AVM)

Market temperature

Seller's market · 72 / 100

Buyer's market

Balanced

Seller's market

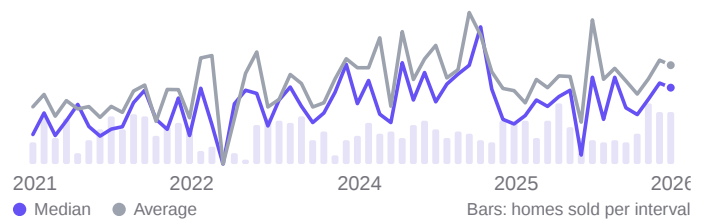
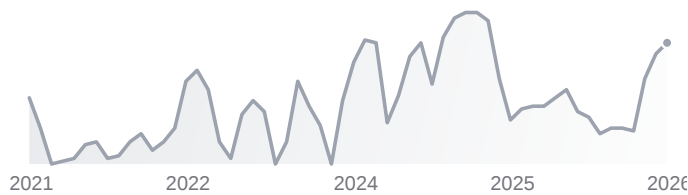
MARKET TRENDS (5 YEARS)

Market temperature (0–100)

72 / 100

Sale prices

Median \$134K · Average \$169K

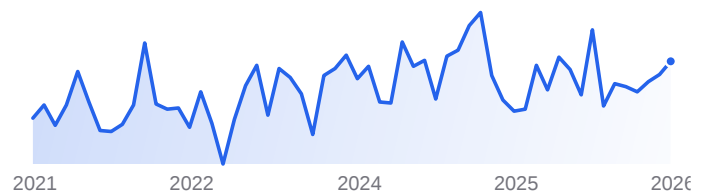
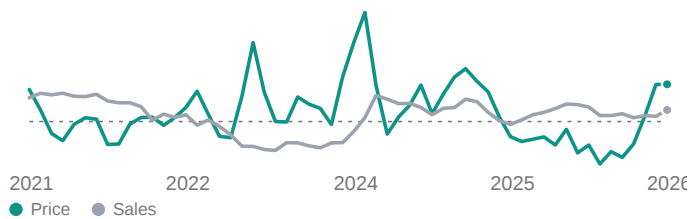


Growth (year over year)

Price +37.7% · Sales +11.8%

Price per square foot

\$117/ft²

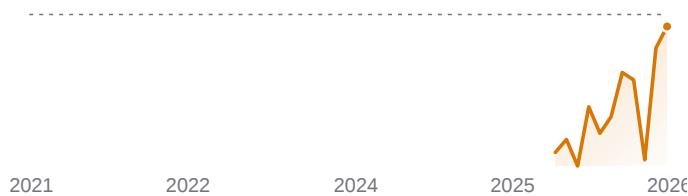


Sale premium vs estimated value

-0.3%

Annual turnover (share of homes sold)

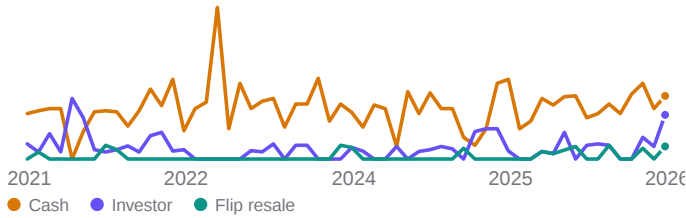
3.9%



BUYERS & OUTCOMES

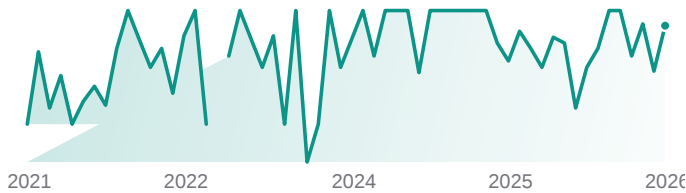
Buyer mix

Cash 42% · Investor 29% · Flip resale 8.3%



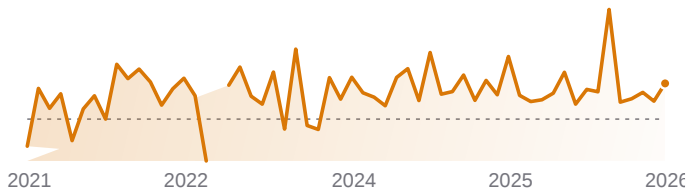
Sellers who sold at a gain

93%

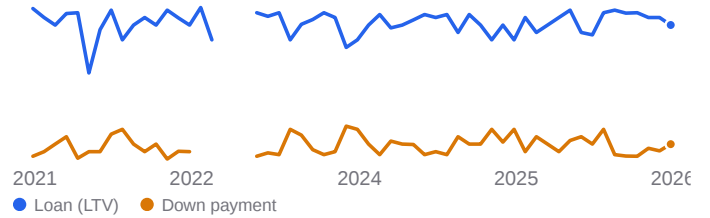


Median annualized return at resale

+6.2%

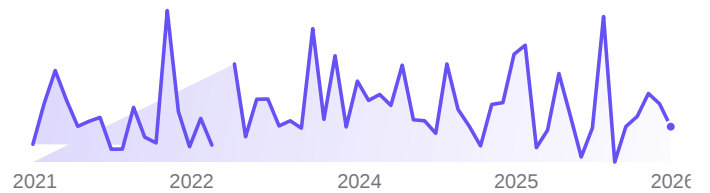


Financing (share of purchase price) Loan (LTV) 90% · Down payment 10%



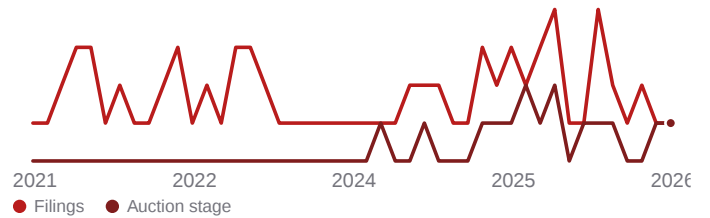
Typical hold before selling

4.8 yrs



Preforeclosure filings

Filings 1 · Auction stage 1



HOUSING STOCK

Homes	5,335
Median value (AVM)	\$123K
Median size	1,325 ft²
Median bedrooms	3
Median year built	1949
Single family	78%
Condos	0.6%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	56%
Underwater (LTV 125% or more)	6.4%
Owner occupied	77%
Company owned	13%
Median loan-to-value	43%

Typical ownership tenure

10.3 yrs

COMMUNITY

Population	12,005
Density	28 / mi²
Median household income	\$60K
Average household income	\$76K
Crime index (US avg 100)	111
Air pollution index (US avg 100)	118
Earthquake index (US avg 100)	12
Homes occupied	90%
Bachelor's or higher	18%
Poverty rate	12.2%
Unemployment	0.9%
Average temp	50°F
Annual precip	35 in
Sunshine	59%

Market metrics are derived from recorded arms-length deeds through June 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.