

Wayne County, IA

County · IA · Iowa

SELLER'S MARKET

\$189K

MEDIAN SALE PRICE

+27.5%

1-YR CHANGE

76

SALES (12 MO)

\$133K

MEDIAN VALUE (AVM)

Market temperature

Seller's market · 66 / 100

Buyer's market

Balanced

Seller's market

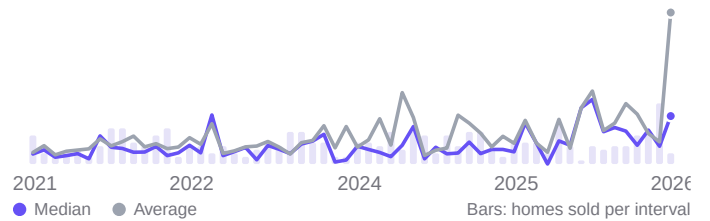
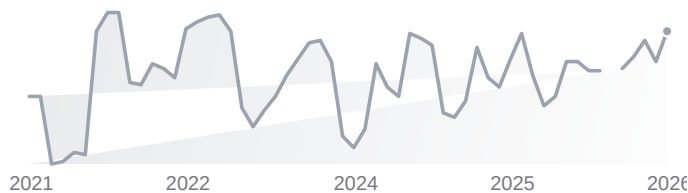
MARKET TRENDS (5 YEARS)

Market temperature (0–100)

66 / 100

Sale prices

Median \$260K · Average \$757K

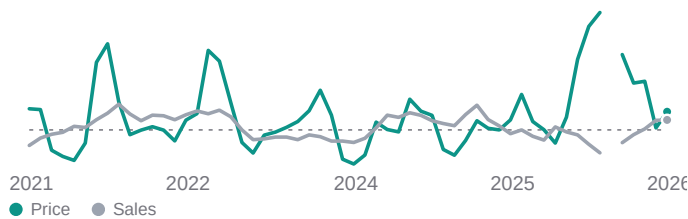


Growth (year over year)

Price +27.5% · Sales +15.2%

Price per square foot

\$166/ft²

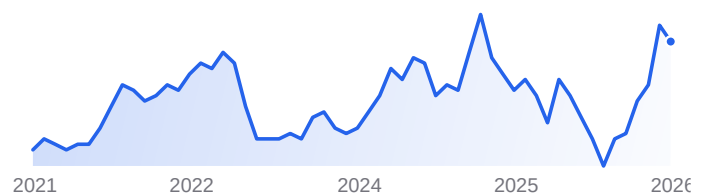
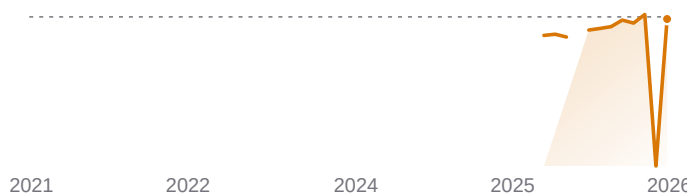


Sale premium vs estimated value

-0.4%

Annual turnover (share of homes sold)

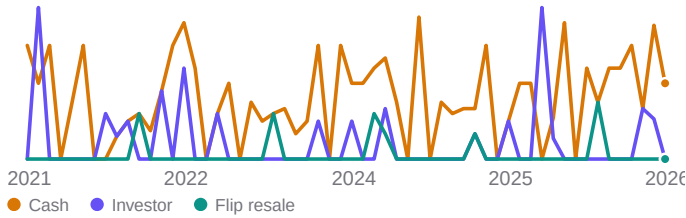
2.3%



BUYERS & OUTCOMES

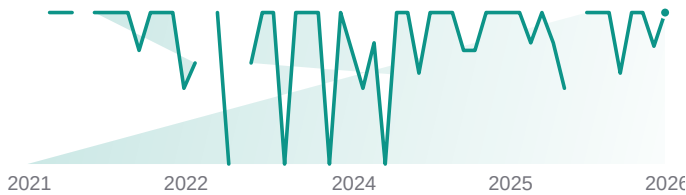
Buyer mix

Cash 33% · Investor 0% · Flip resale 0%



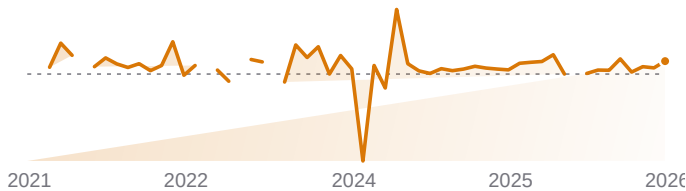
Sellers who sold at a gain

100%

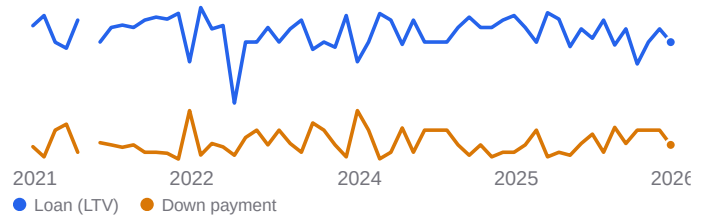


Median annualized return at resale

+9.2%

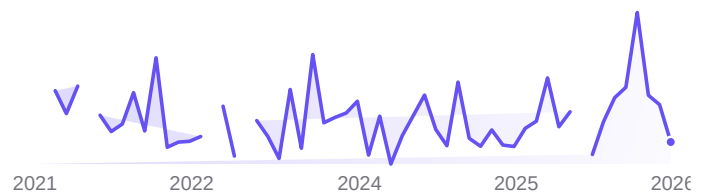


Financing (share of purchase price) Loan (LTV) 80% · Down payment 10%



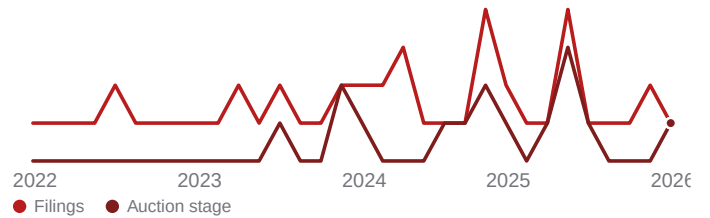
Typical hold before selling

3.0 yrs



Preforeclosure filings

Filings 1 · Auction stage 1



HOUSING STOCK

Homes	3,290
Median value (AVM)	\$133K
Median size	1,392 ft²
Median bedrooms	3
Median year built	1965
Single family	61%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	60%
Underwater (LTV 125% or more)	7.6%
Owner occupied	71%
Company owned	13%
Median loan-to-value	36%
Typical ownership tenure	9.2 yrs

COMMUNITY

Population	6,676
Density	13 / mi²
Median household income	\$59K
Average household income	\$79K
Crime index (US avg 100)	124
Air pollution index (US avg 100)	110
Earthquake index (US avg 100)	15
Homes occupied	88%
Bachelor's or higher	13%
Poverty rate	13.8%
Unemployment	0.8%
Average temp	50°F
Annual precip	37 in
Sunshine	59%

Market metrics are derived from recorded arms-length deeds through July 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.