

Houston County, MN

County · MN · Minnesota

SELLER'S MARKET

\$292K

MEDIAN SALE PRICE

+148.2%

1-YR CHANGE

152

SALES (12 MO)

\$267K

MEDIAN VALUE (AVM)

Market temperature

Seller's market · 79 / 100

Buyer's market

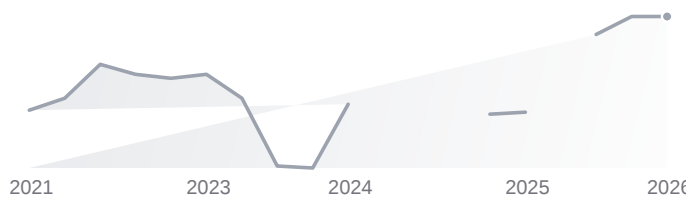
Balanced

Seller's market

MARKET TRENDS (5 YEARS)

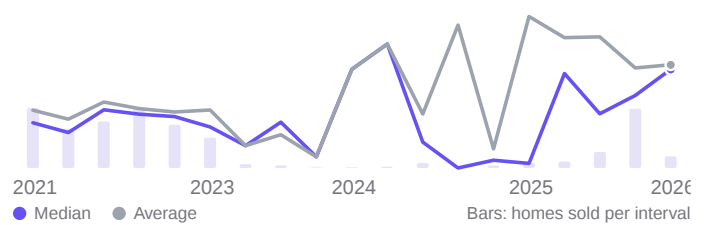
Market temperature (0-100)

79 / 100



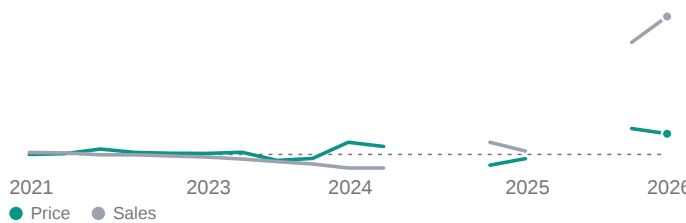
Sale prices

Median \$350K · Average \$363K



Growth (year over year)

Price +148.2% · Sales +985.7%



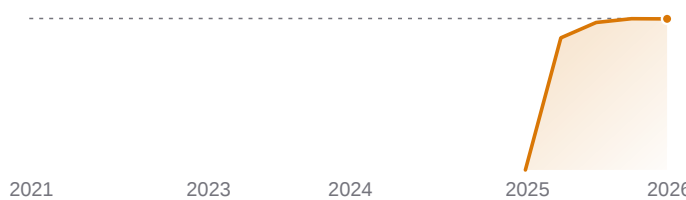
Price per square foot

\$195/ft²



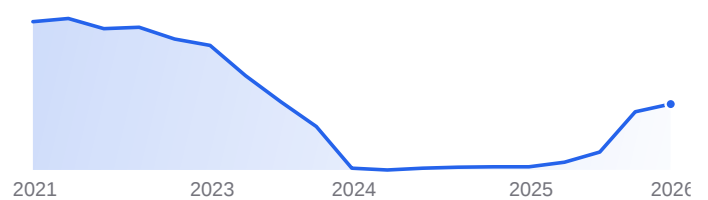
Sale premium vs estimated value

-0.2%



Annual turnover (share of homes sold)

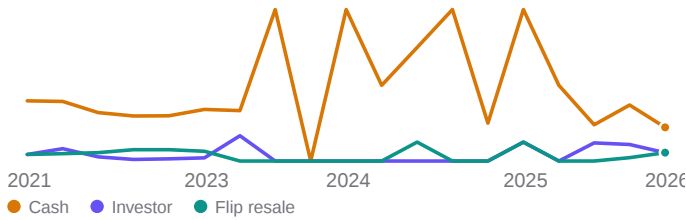
1.8%



BUYERS & OUTCOMES

Buyer mix

Cash 22% · Investor 5.6% · Flip resale 5.6%

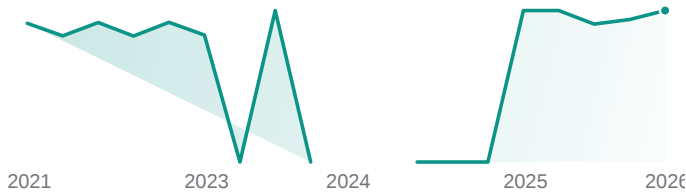


Financing (share of purchase price) Loan (LTV) 88% · Down payment 17%



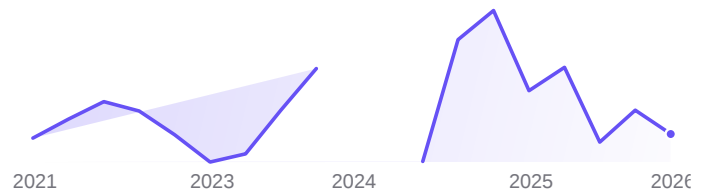
Sellers who sold at a gain

100%



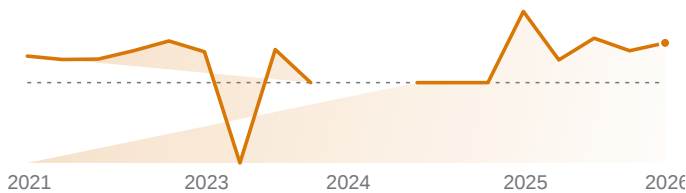
Typical hold before selling

6.1 yrs



Median annualized return at resale

+7.3%



Preforeclosure filings

Filings 1 · Auction stage 1



HOUSING STOCK

Homes	8,311
Median value (AVM)	\$267K
Median size	1,434 ft²
Median bedrooms	3
Median year built	1971
Single family	72%
Condos	1.6%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	59%
Underwater (LTV 125% or more)	3.8%
Owner occupied	90%
Company owned	11%
Median loan-to-value	39%

Typical ownership tenure

21.1 yrs

COMMUNITY

Population	18,459
Density	33 / mi²
Median household income	\$75K
Average household income	\$93K
Crime index (US avg 100)	115
Air pollution index (US avg 100)	80
Earthquake index (US avg 100)	15
Homes occupied	90%
Bachelor's or higher	23%
Poverty rate	7.8%
Unemployment	0.9%
Average temp	45°F
Annual precip	34 in
Sunshine	58%

Market metrics are derived from recorded arms-length deeds through July 2026, aggregated quarterly (lower sales volume). Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.