

Lawrence County, MO

County · MO · Missouri

SELLER'S MARKET

\$200K

MEDIAN SALE PRICE

208

SALES (12 MO)

\$215K

MEDIAN VALUE (AVM)

Market temperature

Seller's market · 79 / 100

Buyer's market

Balanced

Seller's market

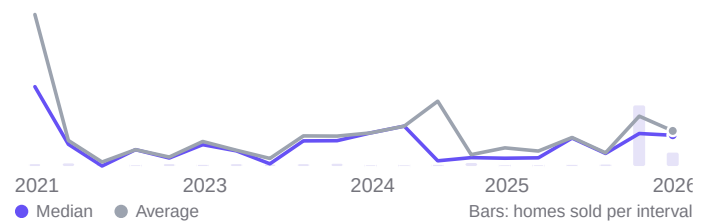
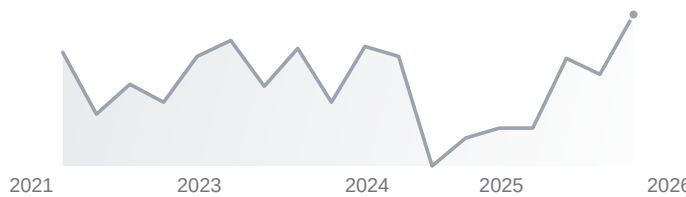
MARKET TRENDS (5 YEARS)

Market temperature (0–100)

79 / 100

Sale prices

Median \$198K · Average \$223K

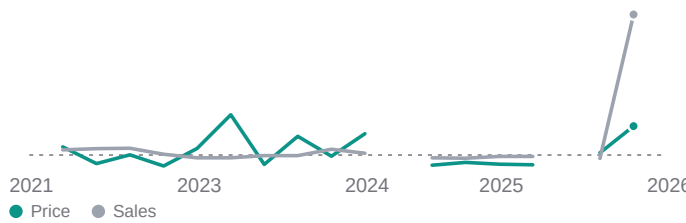


Growth (year over year)

Price +214.7% · Sales +1046.7%

Price per square foot

\$156/ft²

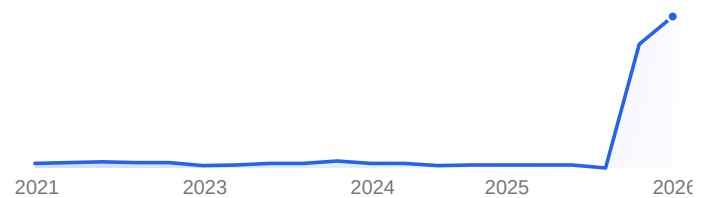
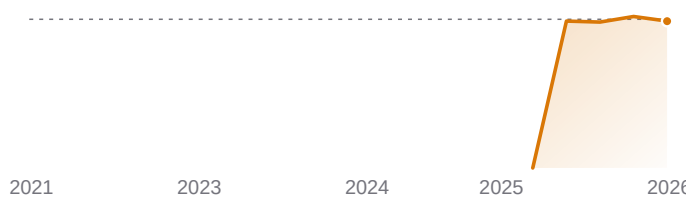


Sale premium vs estimated value

-0.8%

Annual turnover (share of homes sold)

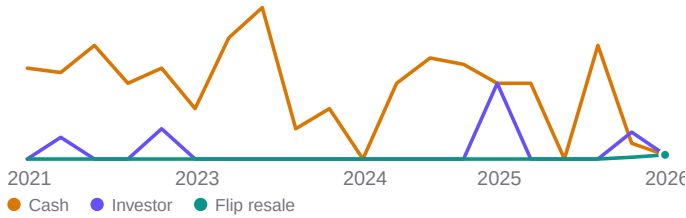
1.4%



BUYERS & OUTCOMES

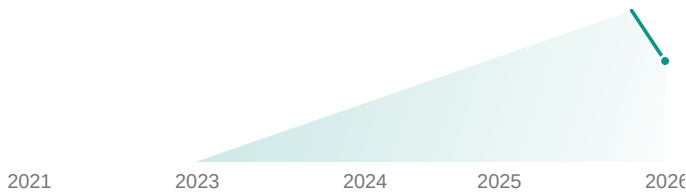
Buyer mix

Cash 2.8% · Investor 2.8% · Flip resale 2.8%



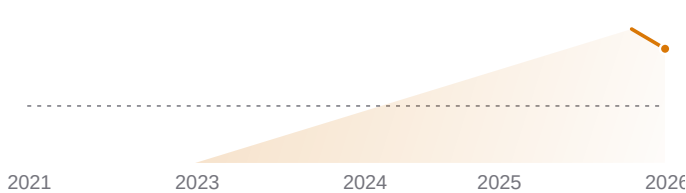
Sellers who sold at a gain

67%

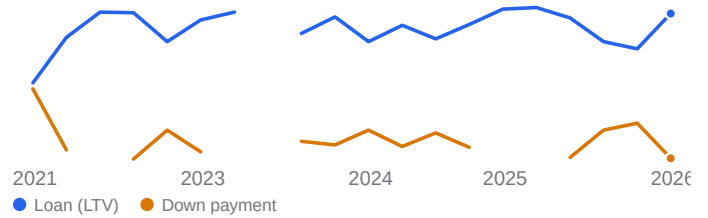


Median annualized return at resale

+4.2%

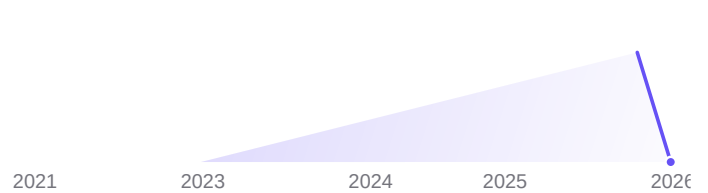


Financing (share of purchase price) Loan (LTV) 99% · Down payment 1.0%



Typical hold before selling

1.1 yrs



Preforeclosure filings

Filings 4 · Auction stage 4



HOUSING STOCK

Homes	14,577
Median value (AVM)	\$215K
Median size	1,356 ft²
Median bedrooms	3
Median year built	1973
Single family	64%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	64%
Underwater (LTV 125% or more)	3.0%
Owner occupied	63%
Company owned	19%
Median loan-to-value	35%
Typical ownership tenure	10.9 yrs

COMMUNITY

Population	39,432
Density	65 / mi²
Median household income	\$56K
Average household income	\$72K
Crime index (US avg 100)	110
Air pollution index (US avg 100)	158
Earthquake index (US avg 100)	35
Homes occupied	92%
Bachelor's or higher	10%
Poverty rate	12.9%
Unemployment	1.1%
Average temp	56°F
Annual precip	45 in
Sunshine	60%

Market metrics are derived from recorded arms-length deeds through July 2026, aggregated quarterly (lower sales volume). Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.