

Iredell County, NC

County · NC · North Carolina

BALANCED MARKET

\$380K

MEDIAN SALE PRICE

+1.2%

1-YR CHANGE

3,770

SALES (12 MO)

\$364K

MEDIAN VALUE (AVM)

Market temperature

Balanced market · 41 / 100



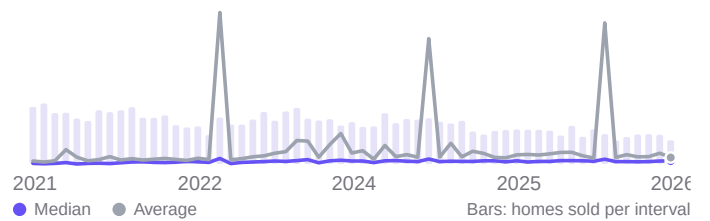
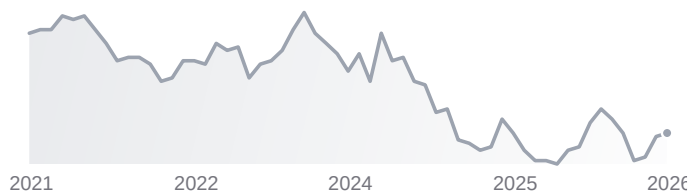
MARKET TRENDS (5 YEARS)

Market temperature (0–100)

41 / 100

Sale prices

Median \$385K · Average \$491K

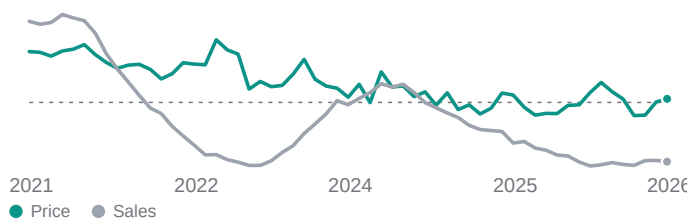


Growth (year over year)

Price +1.2% · Sales -20.9%

Price per square foot

\$200/ft²

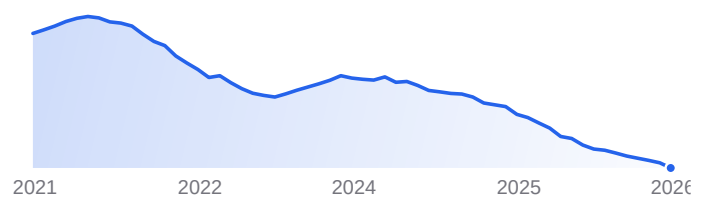


Sale premium vs estimated value

-0.0%

Annual turnover (share of homes sold)

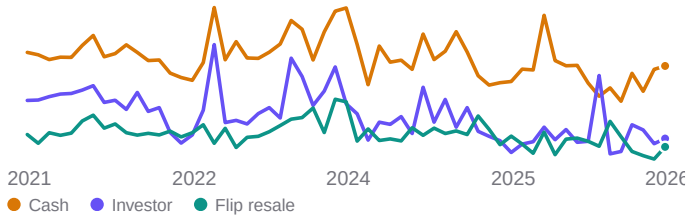
4.6%



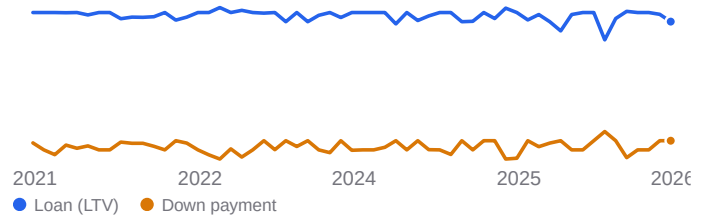
BUYERS & OUTCOMES

Buyer mix

Cash 37% · Investor 12% · Flip resale 9.5%

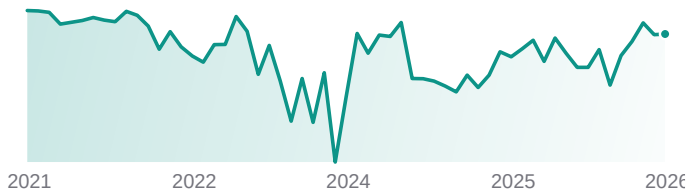


Financing (share of purchase price) Loan (LTV) 85% · Down payment 20%



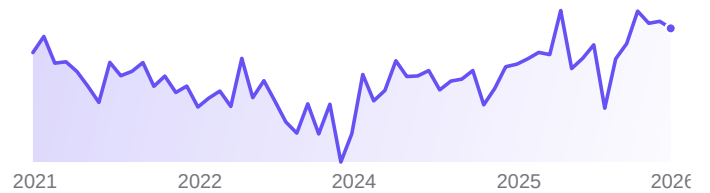
Sellers who sold at a gain

87%



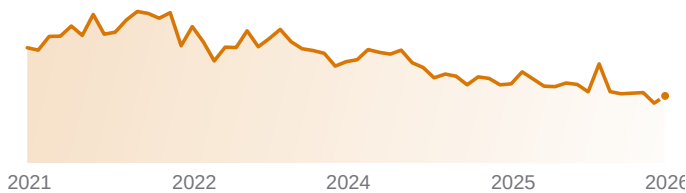
Typical hold before selling

5.1 yrs



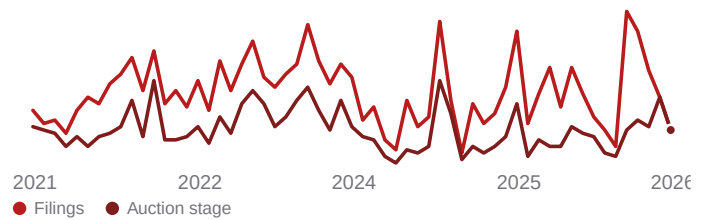
Median annualized return at resale

+5.4%



Preforeclosure filings

Filings 11 · Auction stage 11



HOUSING STOCK

Homes	82,376
Median value (AVM)	\$364K
Median size	1,829 ft²
Median bedrooms	3
Median year built	1998
Single family	82%
Condos	0.8%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	59%
Underwater (LTV 125% or more)	1.9%
Owner occupied	73%
Company owned	14%
Median loan-to-value	42%

Typical ownership tenure

8.6 yrs

COMMUNITY

Population	208,390
Density	363 / mi²
Median household income	\$74K
Average household income	\$103K
Crime index (US avg 100)	104
Air pollution index (US avg 100)	87
Earthquake index (US avg 100)	67
Homes occupied	92%
Bachelor's or higher	24%
Poverty rate	7.8%
Unemployment	1.1%
Average temp	59°F
Annual precip	47 in
Sunshine	60%

Market metrics are derived from recorded arms-length deeds through July 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.