

Mercer County, ND

County · ND · North Dakota

SELLER'S MARKET

\$206K

MEDIAN SALE PRICE

+47.7%

1-YR CHANGE

52

SALES (12 MO)

\$236K

MEDIAN VALUE (AVM)

Market temperature

Seller's market · 75 / 100

Buyer's market

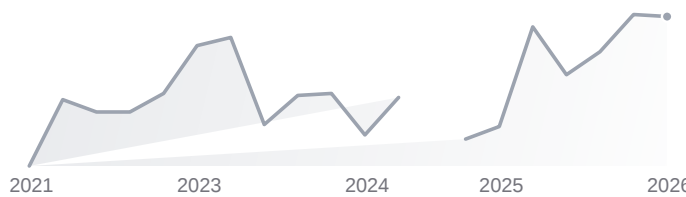
Balanced

Seller's market

MARKET TRENDS (5 YEARS)

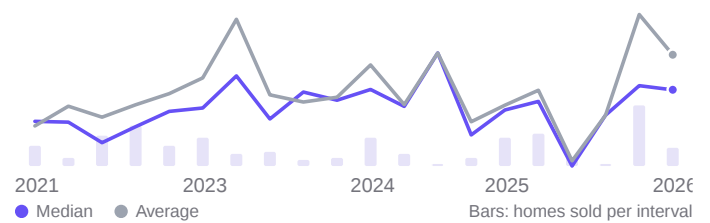
Market temperature (0–100)

75 / 100



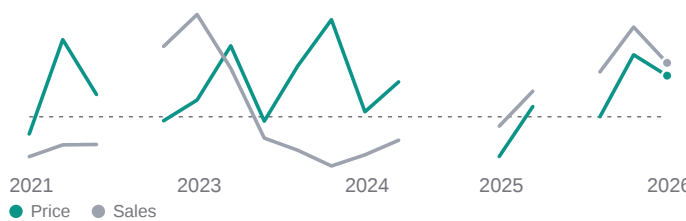
Sale prices

Median \$205K · Average \$281K



Growth (year over year)

Price +47.7% · Sales +62.5%



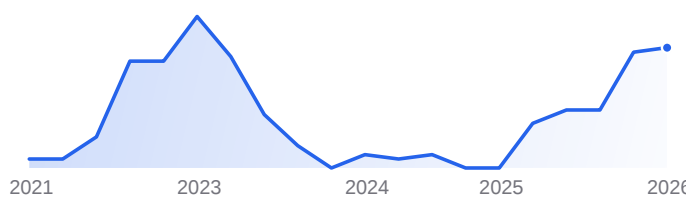
Sale premium vs estimated value

+6.2%



Annual turnover (share of homes sold)

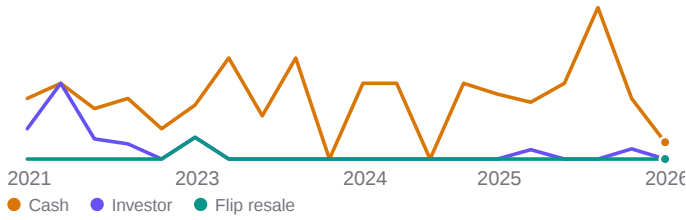
1.3%



BUYERS & OUTCOMES

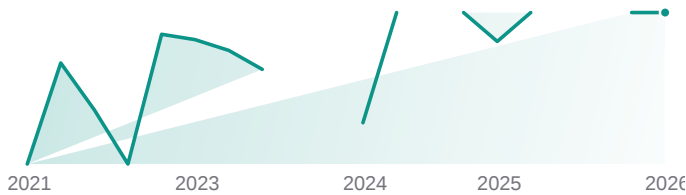
Buyer mix

Cash 11% · Investor 0% · Flip resale 0%



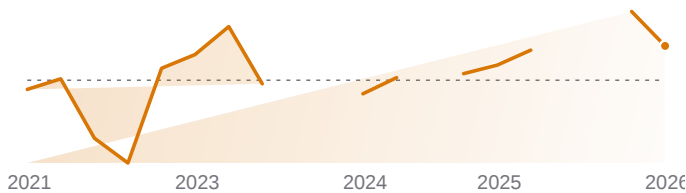
Sellers who sold at a gain

100%

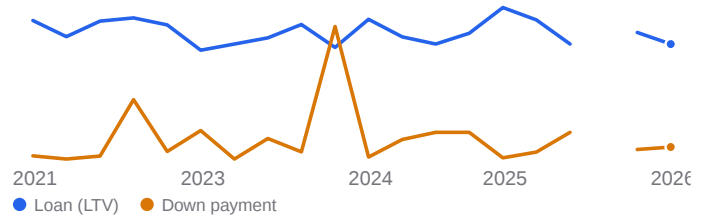


Median annualized return at resale

+10.9%

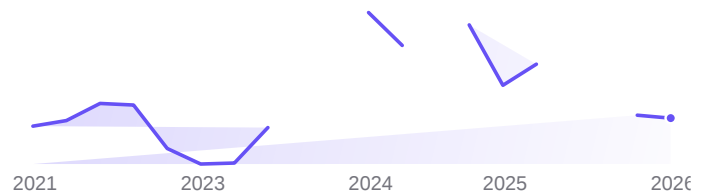


Financing (share of purchase price) Loan (LTV) 80% · Down payment 10%



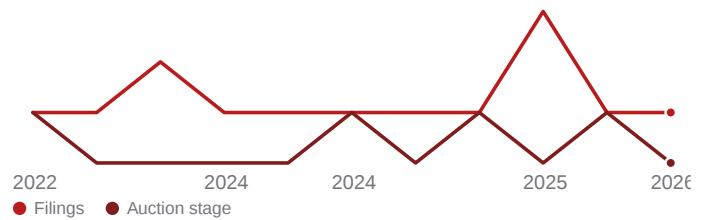
Typical hold before selling

4.8 yrs



Preforeclosure filings

Filings 1 · Auction stage 0



HOUSING STOCK

Homes	3,864
Median value (AVM)	\$236K
Median year built	1978
Single family	94%
Condos	0.9%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	60%
Underwater (LTV 125% or more)	3.4%
Owner occupied	66%
Company owned	6.6%
Median loan-to-value	39%
Typical ownership tenure	9.8 yrs

COMMUNITY

Population	8,367
Density	8 / mi²
Median household income	\$83K
Average household income	\$99K
Crime index (US avg 100)	113
Air pollution index (US avg 100)	98
Earthquake index (US avg 100)	13
Homes occupied	79%
Bachelor's or higher	14%
Poverty rate	8.6%
Unemployment	0.8%
Average temp	41°F
Annual precip	17 in
Sunshine	60%

Market metrics are derived from recorded arms-length deeds through July 2026, aggregated quarterly (lower sales volume). Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.