

Hardin County, TN

County · TN · Tennessee

SELLER'S MARKET

\$193K

MEDIAN SALE PRICE

+18.9%

1-YR CHANGE

557

SALES (12 MO)

\$177K

MEDIAN VALUE (AVM)

Market temperature

Seller's market · 64 / 100



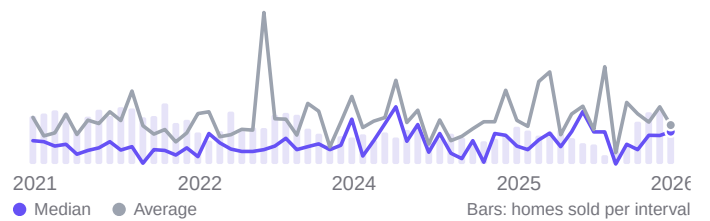
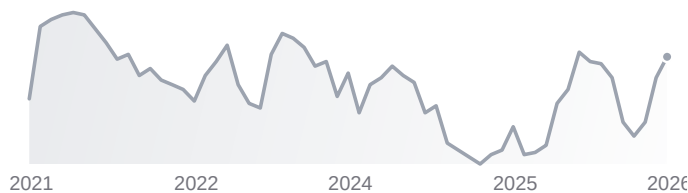
MARKET TRENDS (5 YEARS)

Market temperature (0–100)

64 / 100

Sale prices

Median \$200K · Average \$218K

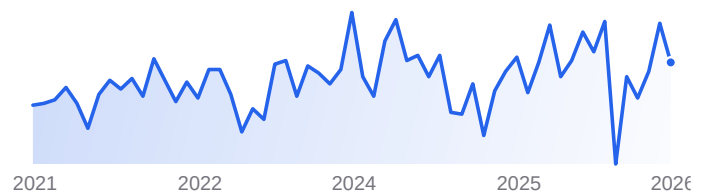
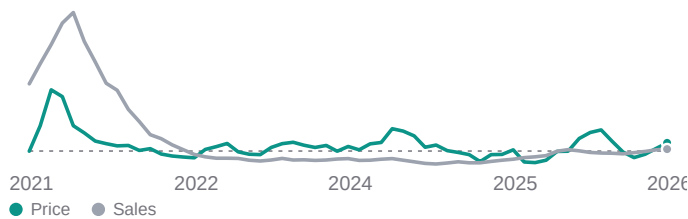


Growth (year over year)

Price +18.9% · Sales +4.5%

Price per square foot

\$138/ft²

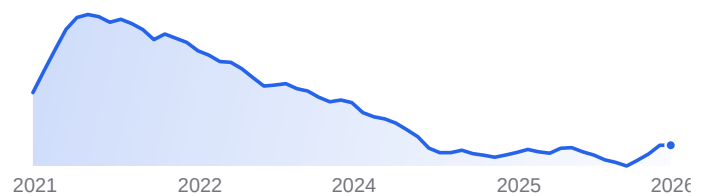
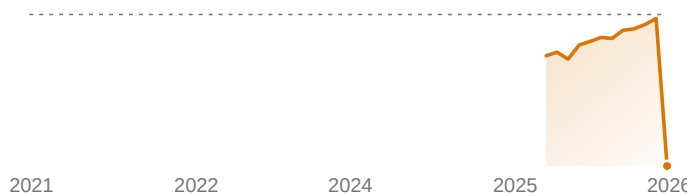


Sale premium vs estimated value

-5.9%

Annual turnover (share of homes sold)

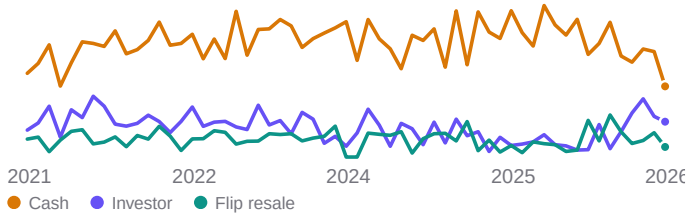
3.7%



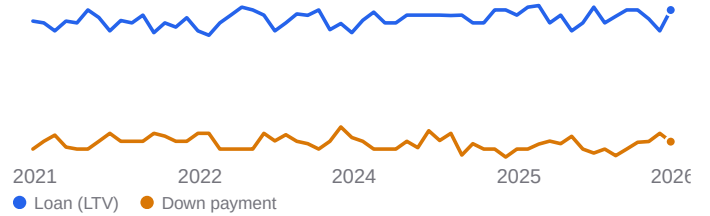
BUYERS & OUTCOMES

Buyer mix

Cash 31% · Investor 16% · Flip resale 4.4%

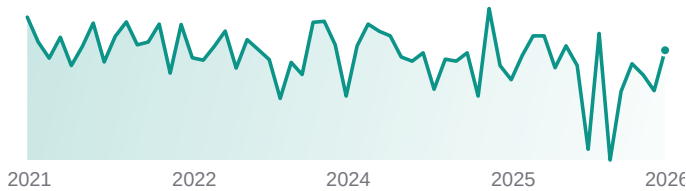


Financing (share of purchase price) Loan (LTV) 98% · Down payment 15%



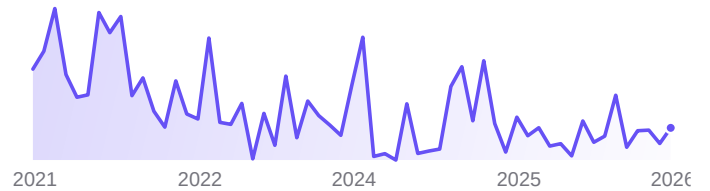
Sellers who sold at a gain

87%



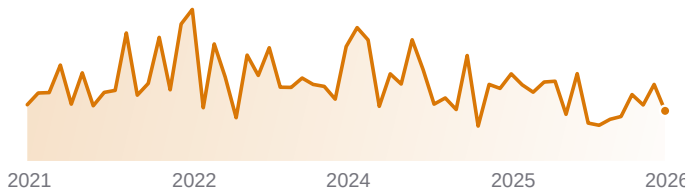
Typical hold before selling

5.2 yrs



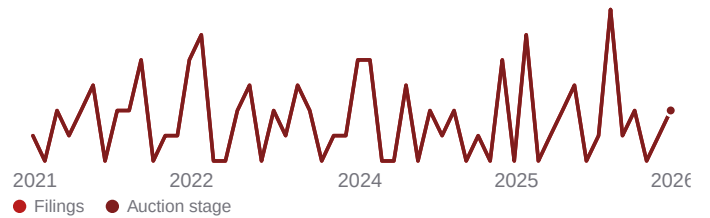
Median annualized return at resale

+3.9%



Preforeclosure filings

Filings 3 · Auction stage 3



HOUSING STOCK

Homes	15,211
Median value (AVM)	\$177K
Median size	1,412 ft²
Median bedrooms	3
Median year built	1985
Single family	81%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	73%
Underwater (LTV 125% or more)	1.9%
Owner occupied	59%
Company owned	7.4%
Median loan-to-value	0%
Typical ownership tenure	11.1 yrs

COMMUNITY

Population	27,777
Density	48 / mi²
Median household income	\$49K
Average household income	\$64K
Crime index (US avg 100)	122
Air pollution index (US avg 100)	95
Earthquake index (US avg 100)	91
Homes occupied	75%
Bachelor's or higher	11%
Poverty rate	23.1%
Unemployment	0.9%
Average temp	60°F
Annual precip	58 in
Sunshine	64%

Market metrics are derived from recorded arms-length deeds through July 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.