

Houston County, TN

County · TN · Tennessee

SELLER'S MARKET

\$238K

MEDIAN SALE PRICE

+59.8%

1-YR CHANGE

153

SALES (12 MO)

\$204K

MEDIAN VALUE (AVM)

Market temperature

Seller's market · 66 / 100



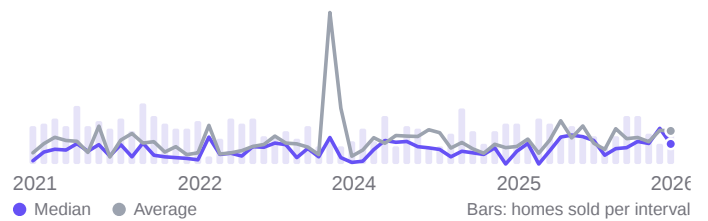
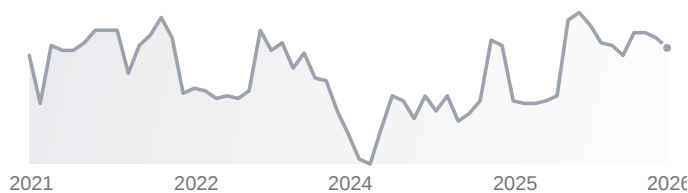
MARKET TRENDS (5 YEARS)

Market temperature (0–100)

66 / 100

Sale prices

Median \$205K · Average \$286K

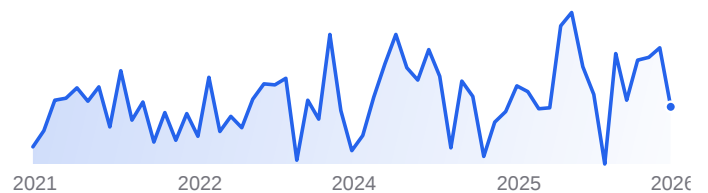
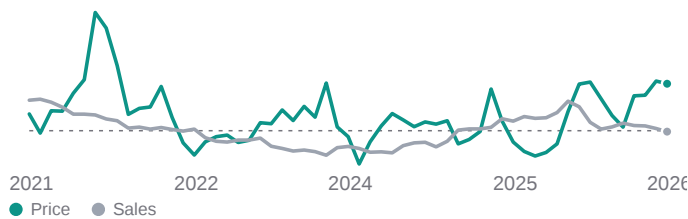


Growth (year over year)

Price +59.8% · Sales -1.3%

Price per square foot

\$123/ft²

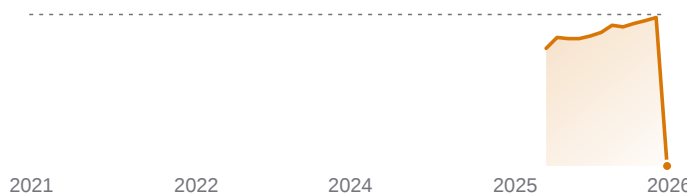


Sale premium vs estimated value

-12.7%

Annual turnover (share of homes sold)

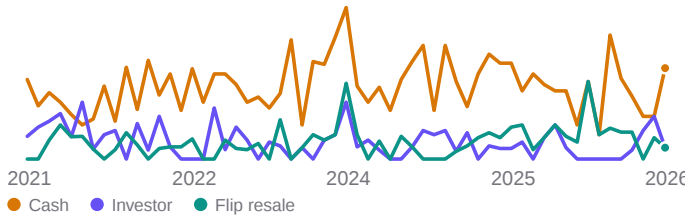
3.7%



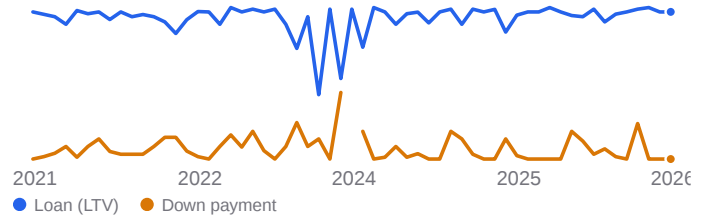
BUYERS & OUTCOMES

Buyer mix

Cash 53% · Investor 6.7% · Flip resale 6.7%

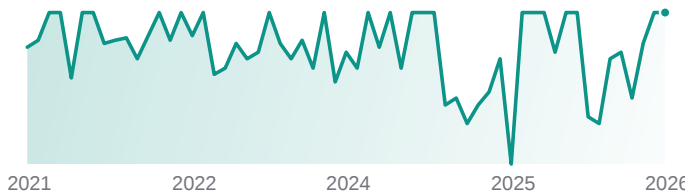


Financing (share of purchase price) Loan (LTV) 98% · Down payment 1.8%



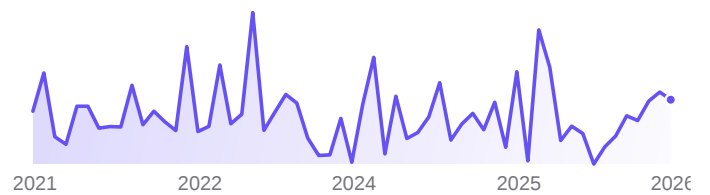
Sellers who sold at a gain

100%



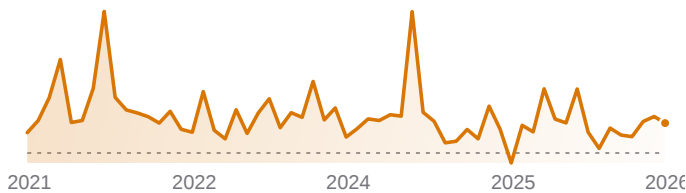
Typical hold before selling

5.8 yrs



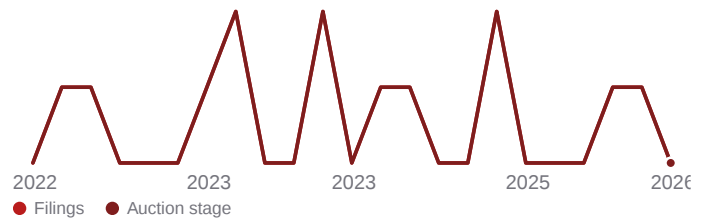
Median annualized return at resale

+8.2%



Preforeclosure filings

Filings 1 · Auction stage 1



HOUSING STOCK

Homes	4,094
Median value (AVM)	\$204K
Median size	1,300 ft²
Median bedrooms	3
Median year built	1984
Single family	65%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	70%
Underwater (LTV 125% or more)	3.0%
Owner occupied	69%
Company owned	5.3%
Median loan-to-value	22%
Typical ownership tenure	11.6 yrs

COMMUNITY

Population	8,629
Density	43 / mi²
Median household income	\$54K
Average household income	\$65K
Crime index (US avg 100)	111
Air pollution index (US avg 100)	93
Earthquake index (US avg 100)	120
Homes occupied	86%
Bachelor's or higher	6%
Poverty rate	12.0%
Unemployment	1.0%
Average temp	58°F
Annual precip	54 in
Sunshine	56%

Market metrics are derived from recorded arms-length deeds through July 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.