

Lake County, TN

County · TN · Tennessee

BALANCED MARKET

\$60K

MEDIAN SALE PRICE

-45.5%

1-YR CHANGE

73

SALES (12 MO)

\$105K

MEDIAN VALUE (AVM)

Market temperature

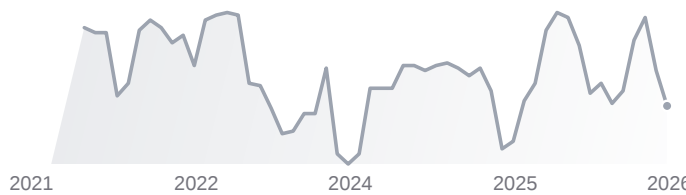
Balanced market · 41 / 100



MARKET TRENDS (5 YEARS)

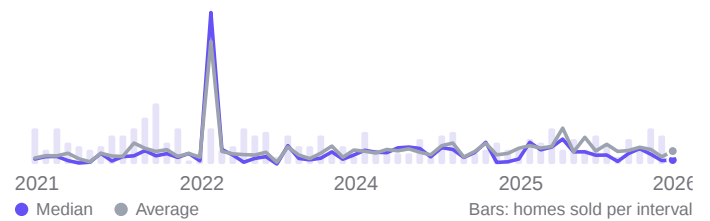
Market temperature (0–100)

41 / 100



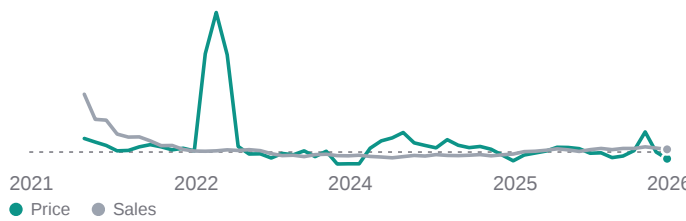
Sale prices

Median \$49K · Average \$105K



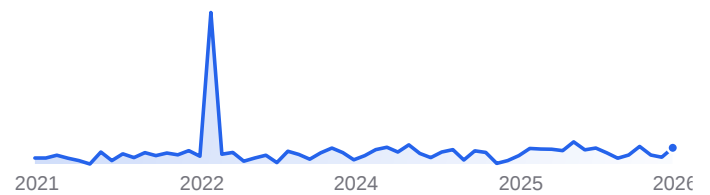
Growth (year over year)

Price -45.5% · Sales +17.7%



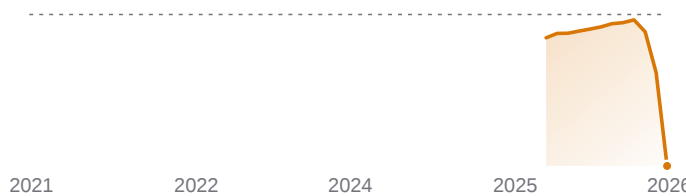
Price per square foot

\$87/ft²



Sale premium vs estimated value

-46.5%



Annual turnover (share of homes sold)

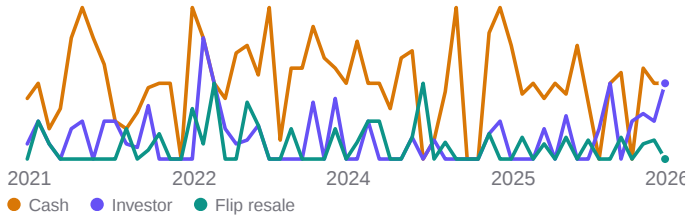
3.6%



BUYERS & OUTCOMES

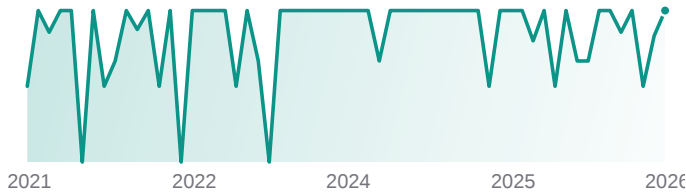
Buyer mix

Cash 50% · Investor 50% · Flip resale 0%



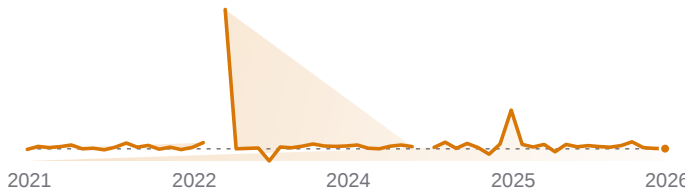
Sellers who sold at a gain

100%

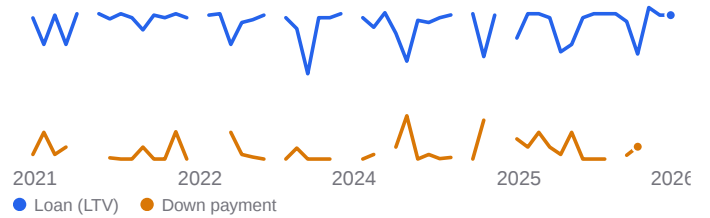


Median annualized return at resale

+0.3%

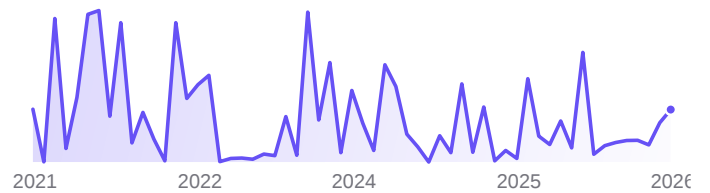


Financing (share of purchase price) Loan (LTV) 100% · Down payment 10%



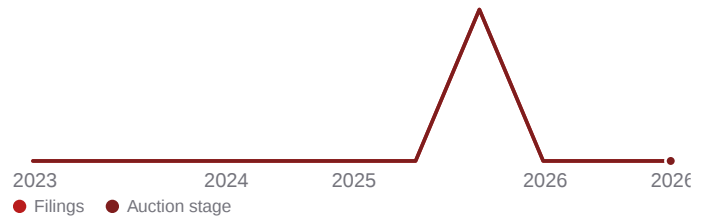
Typical hold before selling

11.4 yrs



Preforeclosure filings

Filings 1 · Auction stage 1



HOUSING STOCK

Homes	2,052
Median value (AVM)	\$105K
Median size	1,303 ft²
Median bedrooms	3
Median year built	1967
Single family	87%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	78%
Underwater (LTV 125% or more)	1.7%
Owner occupied	64%
Company owned	6.7%
Median loan-to-value	0%
Typical ownership tenure	11.7 yrs

COMMUNITY

Population	6,429
Density	39 / mi²
Median household income	\$35K
Average household income	\$59K
Crime index (US avg 100)	111
Air pollution index (US avg 100)	88
Earthquake index (US avg 100)	720
Homes occupied	83%
Bachelor's or higher	6%
Poverty rate	20.8%
Unemployment	0.6%
Average temp	59°F
Annual precip	50 in
Sunshine	64%

Market metrics are derived from recorded arms-length deeds through July 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.