

Lawrence County, TN

County · TN · Tennessee

BUYER'S MARKET

\$216K

MEDIAN SALE PRICE

-7.5%

1-YR CHANGE

702

SALES (12 MO)

\$231K

MEDIAN VALUE (AVM)

Market temperature

Buyer's market · 31 / 100



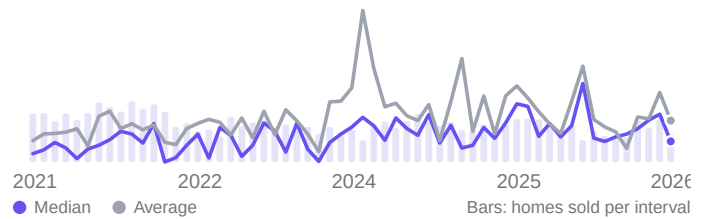
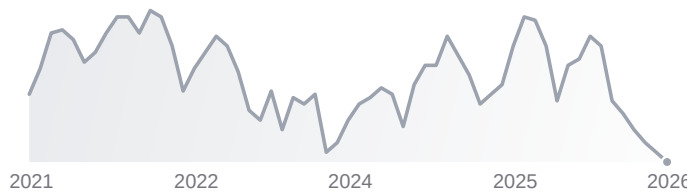
MARKET TRENDS (5 YEARS)

Market temperature (0-100)

31 / 100

Sale prices

Median \$187K · Average \$224K

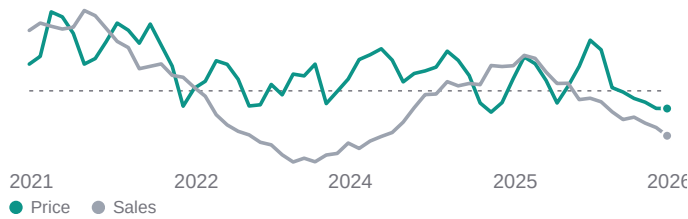


Growth (year over year)

Price -7.5% · Sales -19.0%

Price per square foot

\$143/ft²

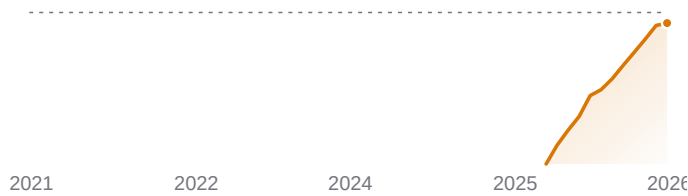


Sale premium vs estimated value

-0.2%

Annual turnover (share of homes sold)

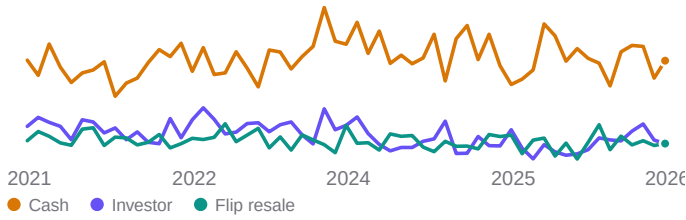
4.0%



BUYERS & OUTCOMES

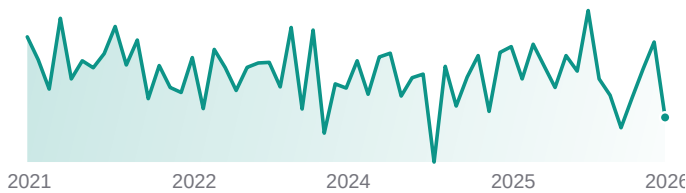
Buyer mix

Cash 48% · Investor 9.6% · Flip resale 9.6%



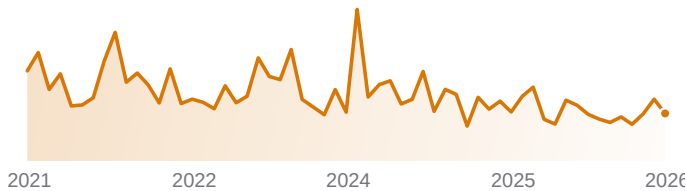
Sellers who sold at a gain

79%

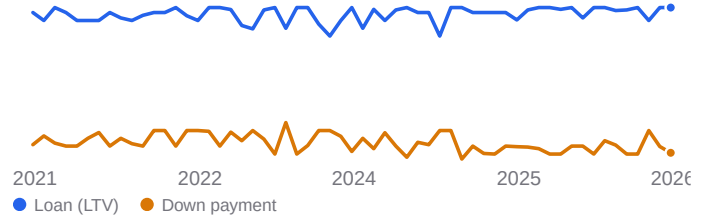


Median annualized return at resale

+6.5%

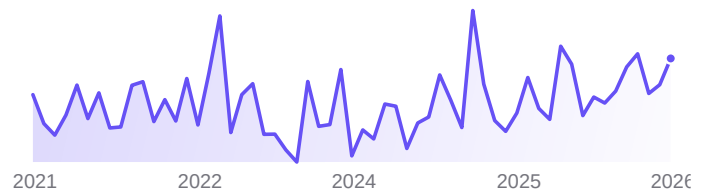


Financing (share of purchase price) Loan (LTV) 98% · Down payment 5.8%



Typical hold before selling

7.2 yrs



Preforeclosure filings

Filings 2 · Auction stage 2



HOUSING STOCK

Homes	17,449
Median value (AVM)	\$231K
Median size	1,463 ft²
Median bedrooms	2
Median year built	1980
Single family	73%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	69%
Underwater (LTV 125% or more)	2.9%
Owner occupied	77%
Company owned	6.0%
Median loan-to-value	27%
Typical ownership tenure	10.5 yrs

COMMUNITY

Population	46,924
Density	76 / mi²
Median household income	\$53K
Average household income	\$71K
Crime index (US avg 100)	108
Air pollution index (US avg 100)	127
Earthquake index (US avg 100)	63
Homes occupied	92%
Bachelor's or higher	9%
Poverty rate	13.9%
Unemployment	1.1%
Average temp	59°F
Annual precip	59 in
Sunshine	64%

Market metrics are derived from recorded arms-length deeds through July 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.