

Pulaski County, VA

County · VA · Virginia

SELLER'S MARKET

\$220K

MEDIAN SALE PRICE

+12.8%

1-YR CHANGE

595

SALES (12 MO)

\$194K

MEDIAN VALUE (AVM)

Market temperature

Seller's market · 75 / 100

Buyer's market

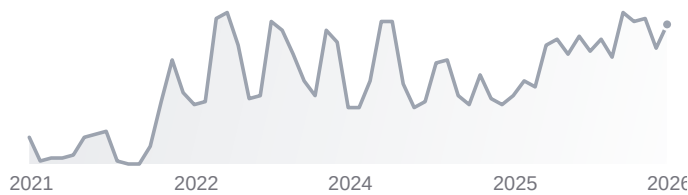
Balanced

Seller's market

MARKET TRENDS (5 YEARS)

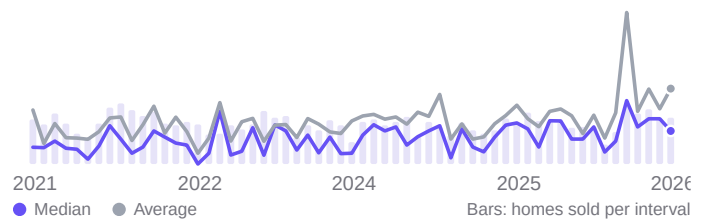
Market temperature (0–100)

75 / 100



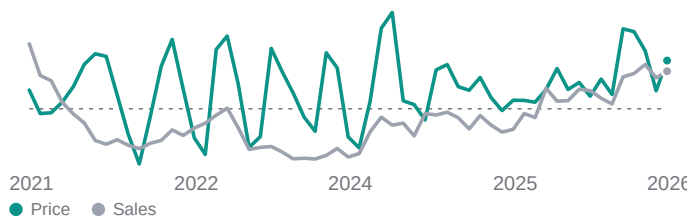
Sale prices

Median \$200K · Average \$305K



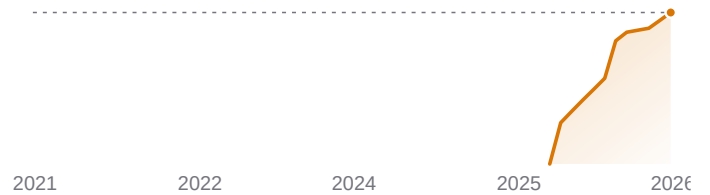
Growth (year over year)

Price +12.8% · Sales +10.0%



Sale premium vs estimated value

+0.0%



Annual turnover (share of homes sold)

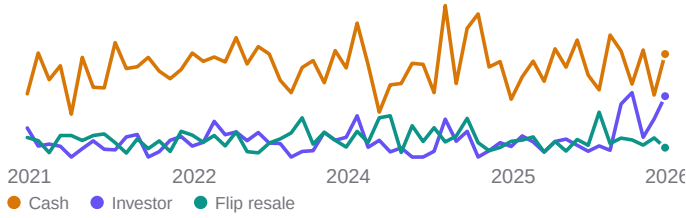
4.1%



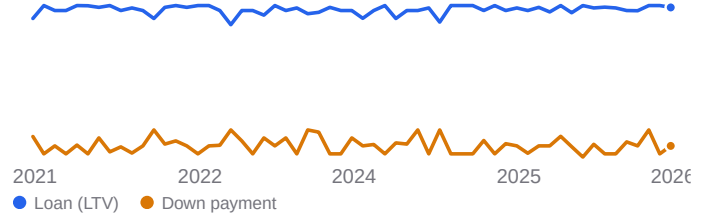
BUYERS & OUTCOMES

Buyer mix

Cash 40% · Investor 24% · Flip resale 3.6%

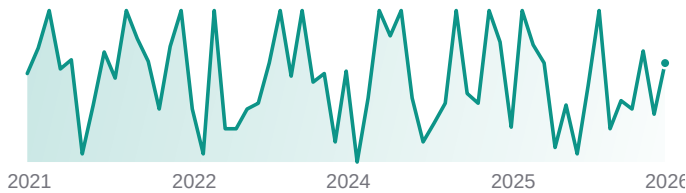


Financing (share of purchase price) Loan (LTV) 97% · Down payment 10%



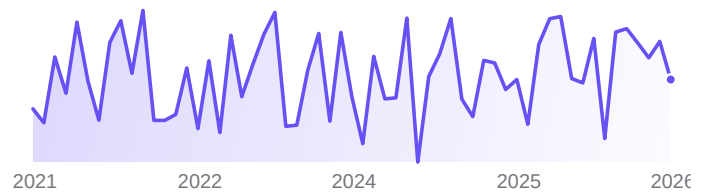
Sellers who sold at a gain

93%



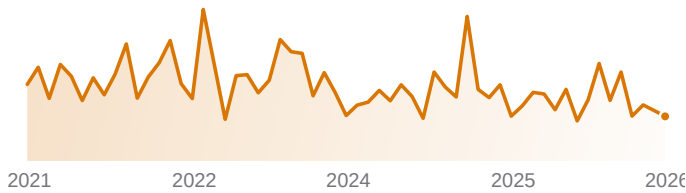
Typical hold before selling

4.0 yrs



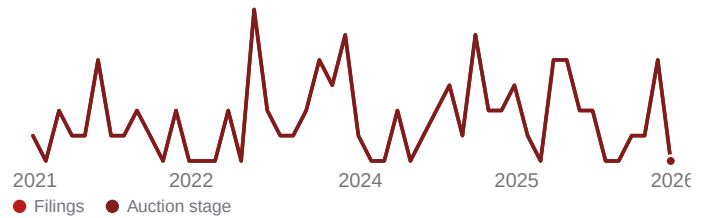
Median annualized return at resale

+5.0%



Preforeclosure filings

Filings 1 · Auction stage 1



HOUSING STOCK

Homes	14,425
Median value (AVM)	\$194K
Median year built	1972
Single family	99%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	56%
Underwater (LTV 125% or more)	3.1%
Owner occupied	60%
Company owned	71%
Median loan-to-value	44%
Typical ownership tenure	126.6 yrs

COMMUNITY

Population	33,805
Density	106 / mi²
Median household income	\$63K
Average household income	\$82K
Crime index (US avg 100)	115
Air pollution index (US avg 100)	97
Earthquake index (US avg 100)	95
Homes occupied	84%
Bachelor's or higher	14%
Poverty rate	14.3%
Unemployment	0.9%
Average temp	53°F
Annual precip	39 in
Sunshine	59%

Market metrics are derived from recorded arms-length deeds through July 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.