

Wise County, VA

County · VA · Virginia

BALANCED MARKET

\$126K

MEDIAN SALE PRICE

+5.5%

1-YR CHANGE

313

SALES (12 MO)

\$102K

MEDIAN VALUE (AVM)

Market temperature

Balanced market · 45 / 100



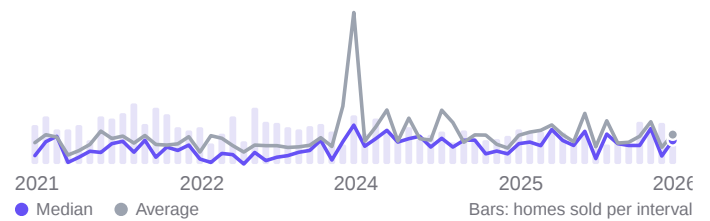
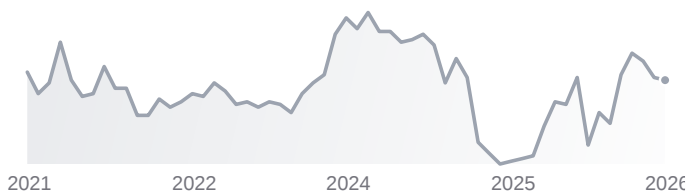
MARKET TRENDS (5 YEARS)

Market temperature (0–100)

45 / 100

Sale prices

Median \$130K · Average \$147K

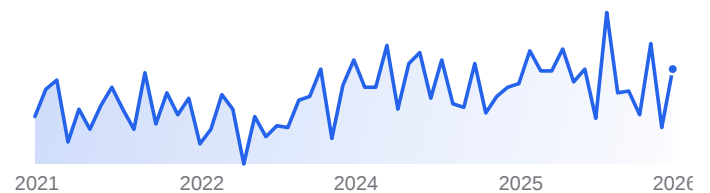
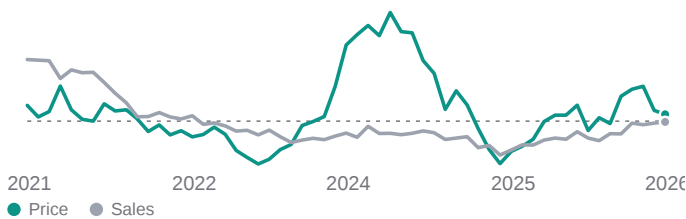


Growth (year over year)

Price +5.5% · Sales -0.6%

Price per square foot

\$90/ft²

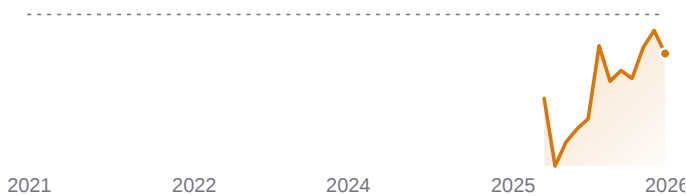


Sale premium vs estimated value

-0.4%

Annual turnover (share of homes sold)

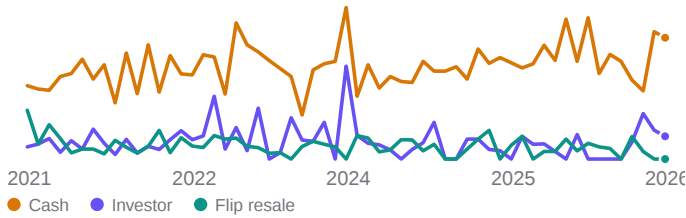
2.5%



BUYERS & OUTCOMES

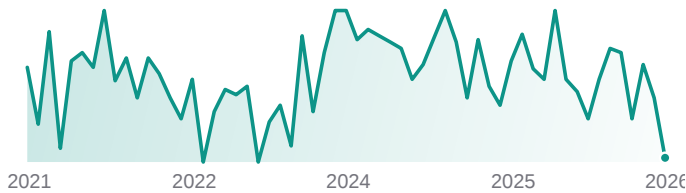
Buyer mix

Cash 55% · Investor 10% · Flip resale 0%



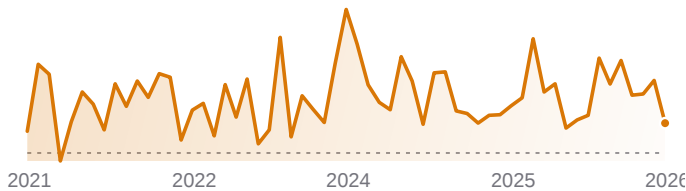
Sellers who sold at a gain

61%



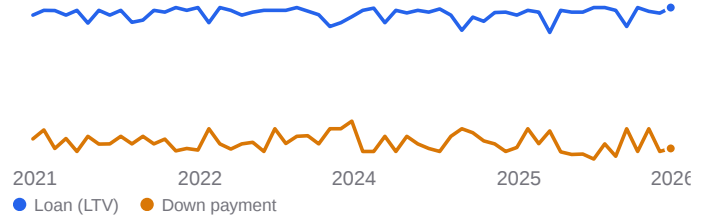
Median annualized return at resale

+3.4%



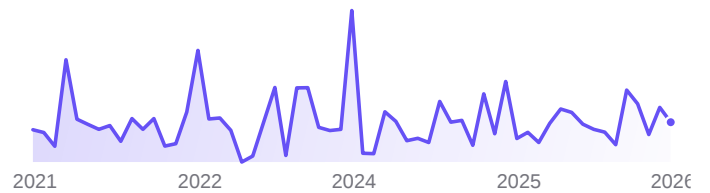
Financing (share of purchase price)

Loan (LTV) 100% · Down payment 7.0%



Typical hold before selling

4.7 yrs



Preforeclosure filings

Filings 6 · Auction stage 6



HOUSING STOCK

Homes	12,574
Median value (AVM)	\$102K
Median size	1,450 ft²
Median bedrooms	3
Median year built	1980
Single family	74%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	58%
Underwater (LTV 125% or more)	4.9%
Owner occupied	48%
Company owned	11%
Median loan-to-value	28%
Typical ownership tenure	126.6 yrs

COMMUNITY

Population	35,174
Density	87 / mi²
Median household income	\$48K
Average household income	\$60K
Crime index (US avg 100)	120
Air pollution index (US avg 100)	122
Earthquake index (US avg 100)	91
Homes occupied	88%
Bachelor's or higher	10%
Poverty rate	17.8%
Unemployment	0.7%
Average temp	53°F
Annual precip	50 in
Sunshine	59%

Market metrics are derived from recorded arms-length deeds through July 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.