

Lenox 01240

ZIP code · MA · Massachusetts > Berkshire County > Lenox

SELLER'S MARKET

\$548K

MEDIAN SALE PRICE

+35.6%

1-YR CHANGE

92

SALES (12 MO)

\$646K

MEDIAN VALUE (AVM)

Market temperature

Seller's market · 69 / 100

Buyer's market

Balanced

Seller's market

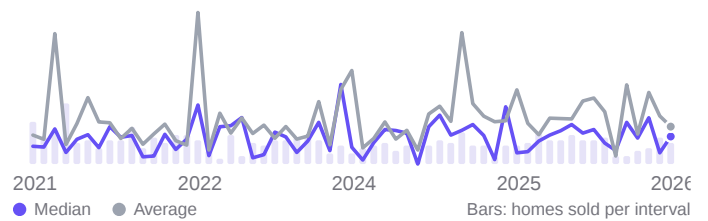
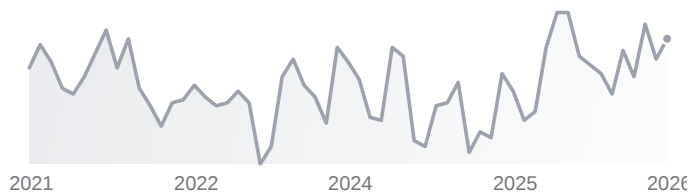
MARKET TRENDS (5 YEARS)

Market temperature (0–100)

69 / 100

Sale prices

Median \$540K · Average \$651K

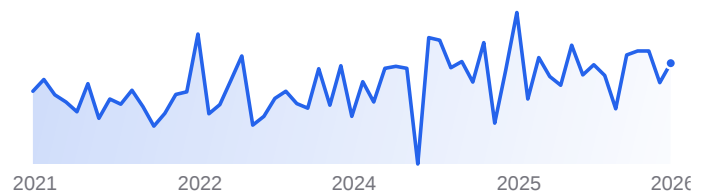
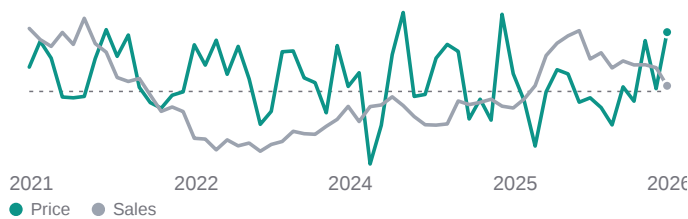


Growth (year over year)

Price +35.6% · Sales +3.4%

Price per square foot

\$320/ft²



Sale premium vs estimated value

-1.8%

Annual turnover (share of homes sold)

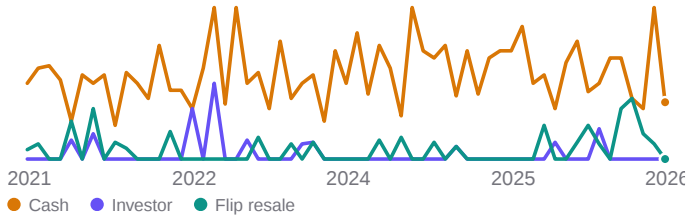
4.0%



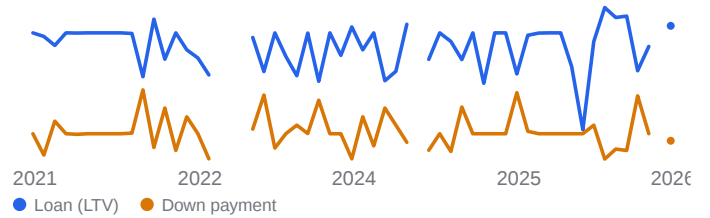
BUYERS & OUTCOMES

Buyer mix

Cash 38% · Investor 0% · Flip resale 0%

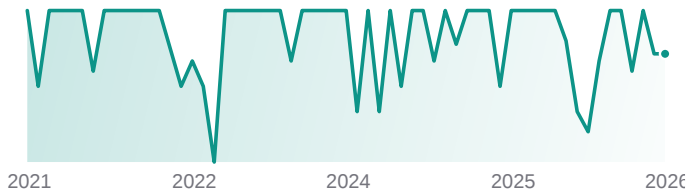


Financing (share of purchase price) Loan (LTV) 84% · Down payment 16%



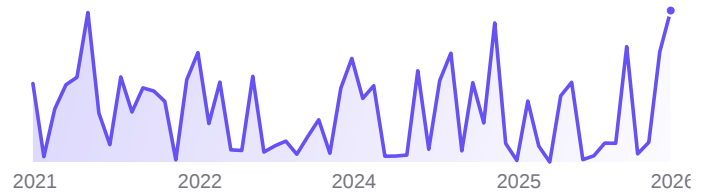
Sellers who sold at a gain

86%



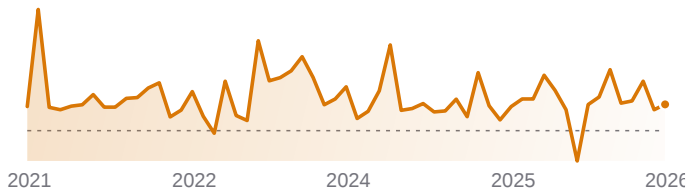
Typical hold before selling

30.8 yrs



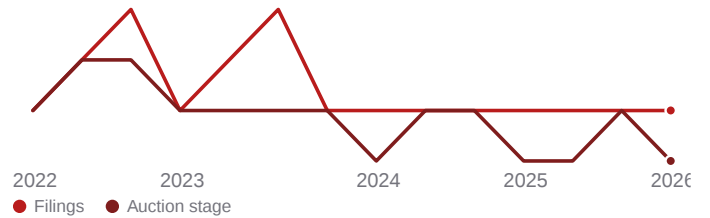
Median annualized return at resale

+4.2%



Preforeclosure filings

Filings 1 · Auction stage 0



HOUSING STOCK

Homes	2,297
Median value (AVM)	\$646K
Median size	1,925 ft²
Median bedrooms	3
Median year built	1969
Single family	67%
Condos	28%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	75%
Underwater (LTV 125% or more)	1.0%
Owner occupied	65%
Company owned	24%
Median loan-to-value	27%

Typical ownership tenure

12.3 yrs

COMMUNITY

Population	5,153
Density	202 / mi ²
Median household income	\$90K
Average household income	\$115K
Crime index (US avg 100)	101
Air pollution index (US avg 100)	84
Earthquake index (US avg 100)	56
Homes occupied	77%
Bachelor's or higher	32%
Poverty rate	8.3%
Unemployment	1.0%
Average temp	45°F
Annual precip	48 in
Sunshine	50%

Market metrics are derived from recorded arms-length deeds through July 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.