

Lawrence 01841

ZIP code · MA · Massachusetts > Essex County > Lawrence

BUYER'S MARKET

\$692K

MEDIAN SALE PRICE

-6.1%

1-YR CHANGE

172

SALES (12 MO)

\$457K

MEDIAN VALUE (AVM)

Market temperature

Buyer's market · 36 / 100



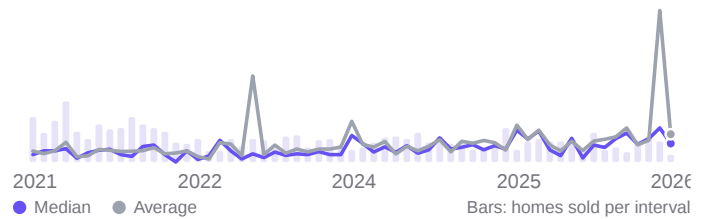
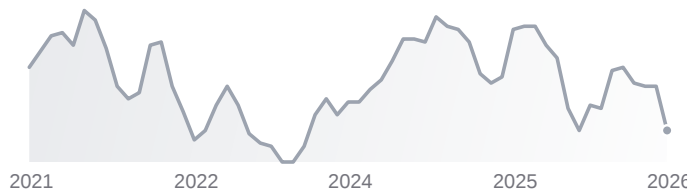
MARKET TRENDS (5 YEARS)

Market temperature (0-100)

36 / 100

Sale prices

Median \$600K · Average \$725K

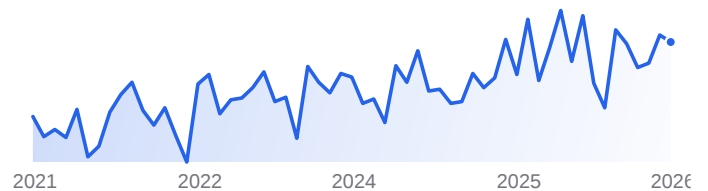
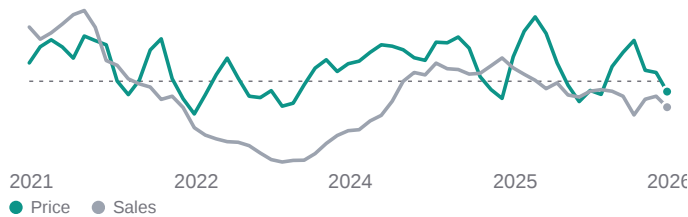


Growth (year over year)

Price -6.1% · Sales -15.3%

Price per square foot

\$320/ft²

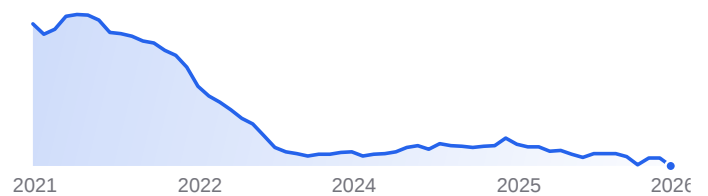
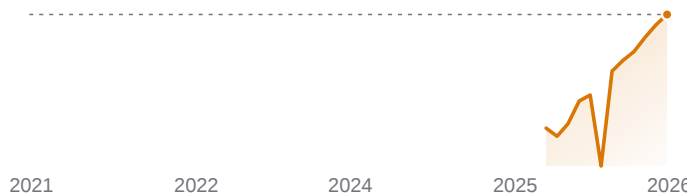


Sale premium vs estimated value

+0.0%

Annual turnover (share of homes sold)

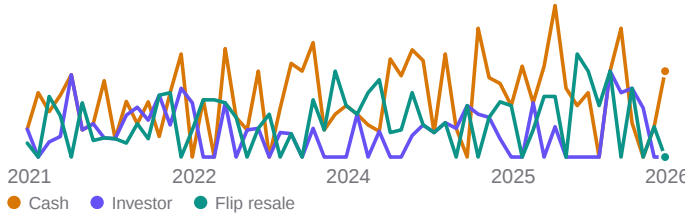
2.7%



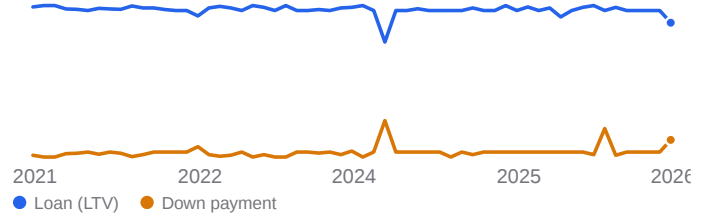
BUYERS & OUTCOMES

Buyer mix

Cash 17% · Investor 0% · Flip resale 0%

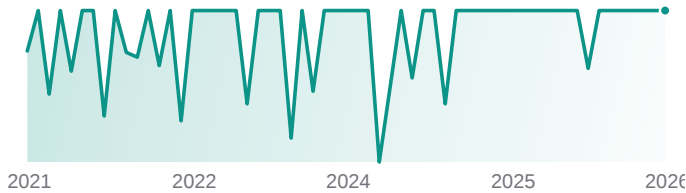


Financing (share of purchase price) Loan (LTV) 87% · Down payment 13%



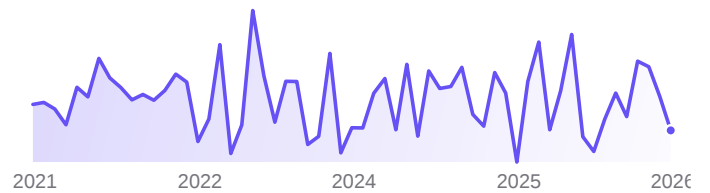
Sellers who sold at a gain

100%



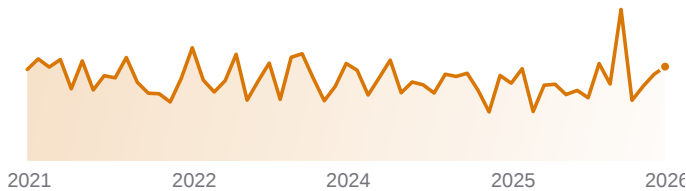
Typical hold before selling

6.5 yrs



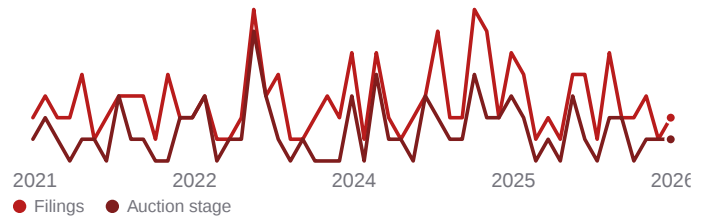
Median annualized return at resale

+10.6%



Preforeclosure filings

Filings 2 · Auction stage 1



HOUSING STOCK

Homes	6,374
Median value (AVM)	\$457K
Median size	2,280 ft²
Median bedrooms	4
Median year built	1915
Single family	29%
Condos	14%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	58%
Underwater (LTV 125% or more)	0.9%
Owner occupied	74%
Company owned	13%
Median loan-to-value	45%

Typical ownership tenure

12.2 yrs

COMMUNITY

Population	53,889
Density	17,591 / mi ²
Median household income	\$51K
Average household income	\$64K
Crime index (US avg 100)	100
Air pollution index (US avg 100)	92
Earthquake index (US avg 100)	93
Homes occupied	97%
Bachelor's or higher	10%
Poverty rate	18.4%
Unemployment	1.2%
Average temp	48°F
Annual precip	45 in
Sunshine	58%

Market metrics are derived from recorded arms-length deeds through July 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.