

Lawrence 01843

ZIP code · MA · Massachusetts > Essex County > Lawrence

BUYER'S MARKET

\$585K

MEDIAN SALE PRICE

-7.1%

1-YR CHANGE

134

SALES (12 MO)

\$520K

MEDIAN VALUE (AVM)

Market temperature

Buyer's market · 36 / 100



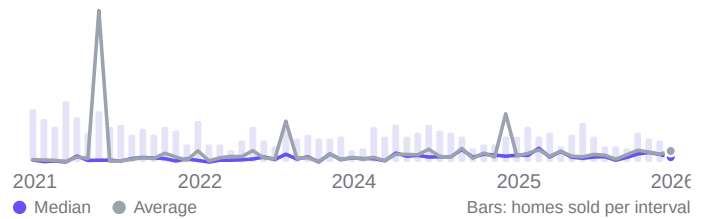
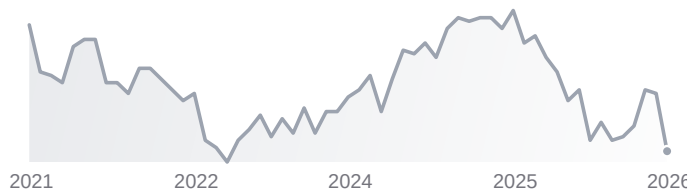
MARKET TRENDS (5 YEARS)

Market temperature (0–100)

36 / 100

Sale prices

Median \$525K · Average \$675K

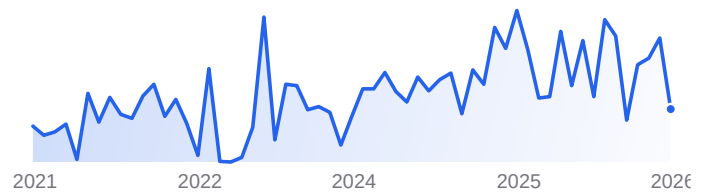
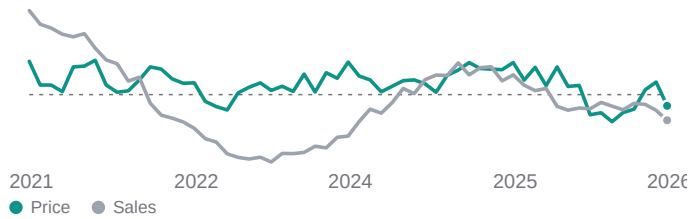


Growth (year over year)

Price -7.1% · Sales -16.3%

Price per square foot

\$290/ft²

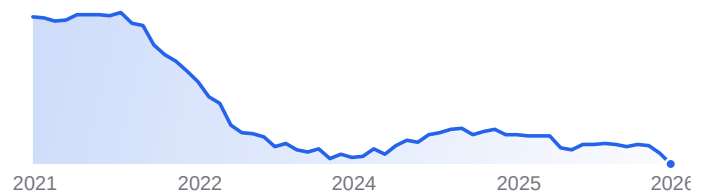
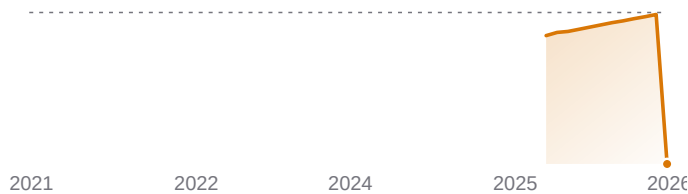


Sale premium vs estimated value

-25.4%

Annual turnover (share of homes sold)

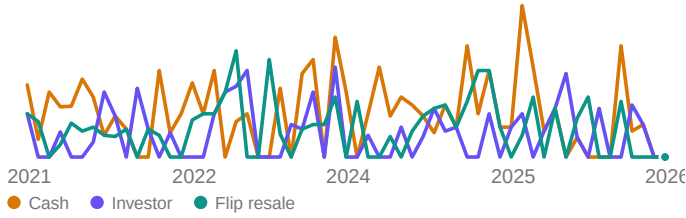
3.0%



BUYERS & OUTCOMES

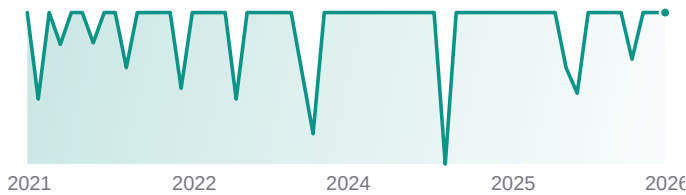
Buyer mix

Cash 0% · Investor 0% · Flip resale 0%



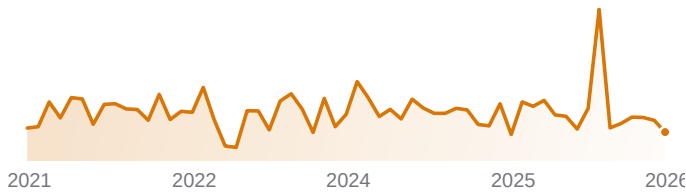
Sellers who sold at a gain

100%

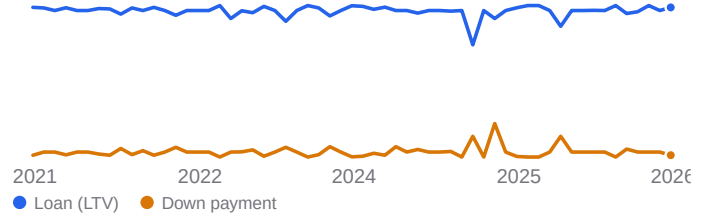


Median annualized return at resale

+4.9%

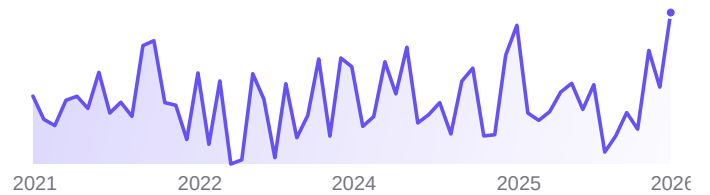


Financing (share of purchase price) Loan (LTV) 97% · Down payment 3.0%



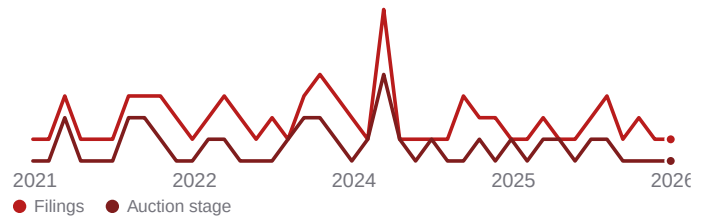
Typical hold before selling

22.3 yrs



Preforeclosure filings

Filings 1 · Auction stage 0



HOUSING STOCK

Homes	4,496
Median value (AVM)	\$520K
Median size	1,544 ft²
Median bedrooms	3
Median year built	1945
Single family	55%
Condos	10%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	57%
Underwater (LTV 125% or more)	1.0%
Owner occupied	80%
Company owned	13%
Median loan-to-value	45%

Typical ownership tenure

13.0 yrs

COMMUNITY

Population	27,979
Density	8,139 / mi²
Median household income	\$62K
Average household income	\$84K
Crime index (US avg 100)	125
Air pollution index (US avg 100)	95
Earthquake index (US avg 100)	92
Homes occupied	97%
Bachelor's or higher	14%
Poverty rate	15.3%
Unemployment	1.6%
Average temp	48°F
Annual precip	45 in
Sunshine	58%

Market metrics are derived from recorded arms-length deeds through July 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.