

Hyannis 02601

ZIP code · MA · Massachusetts › Barnstable County

SELLER'S MARKET

\$576K

MEDIAN SALE PRICE

-0.1%

1-YR CHANGE

187

SALES (12 MO)

\$563K

MEDIAN VALUE (AVM)

Market temperature

Seller's market · 64 / 100

Buyer's market

Balanced

Seller's market

MARKET TRENDS (5 YEARS)

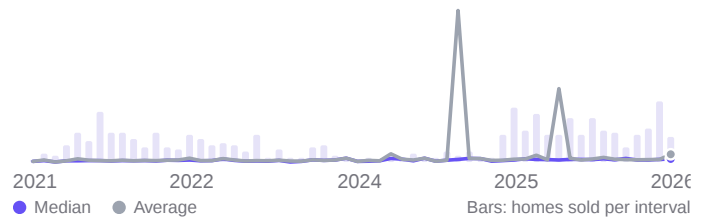
Market temperature (0–100)

64 / 100



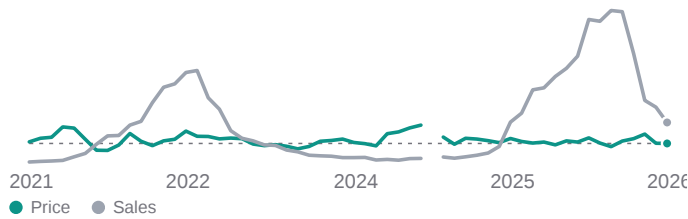
Sale prices

Median \$645K · Average \$1.3M



Growth (year over year)

Price -0.1% · Sales +87.0%



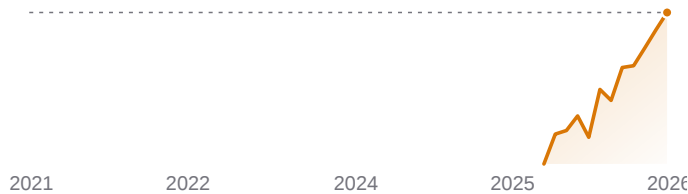
Price per square foot

\$428/ft²



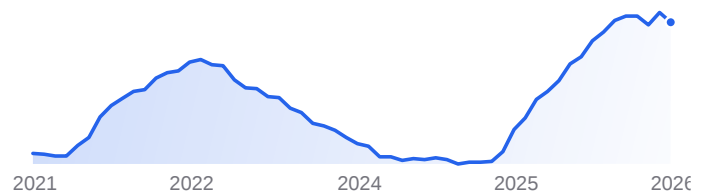
Sale premium vs estimated value

+0.0%



Annual turnover (share of homes sold)

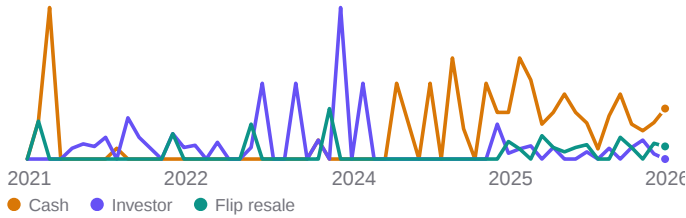
2.9%



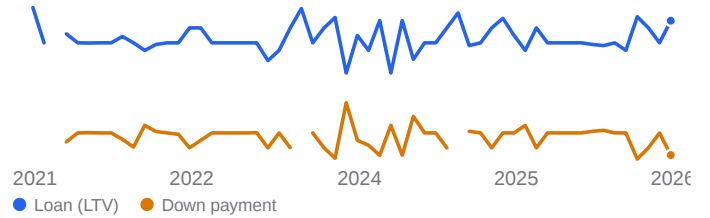
BUYERS & OUTCOMES

Buyer mix

Cash 33% · Investor 0% · Flip resale 8.3%

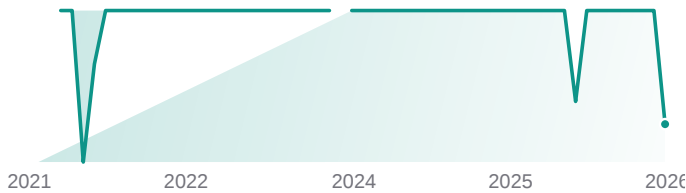


Financing (share of purchase price) Loan (LTV) 95% · Down payment 5.2%



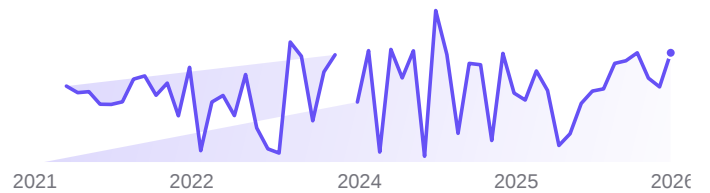
Sellers who sold at a gain

88%



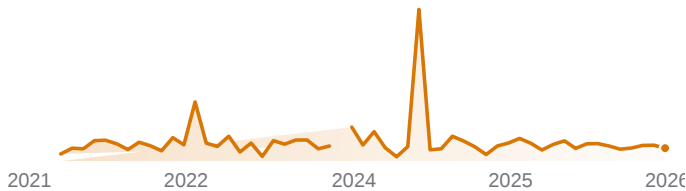
Typical hold before selling

24.8 yrs



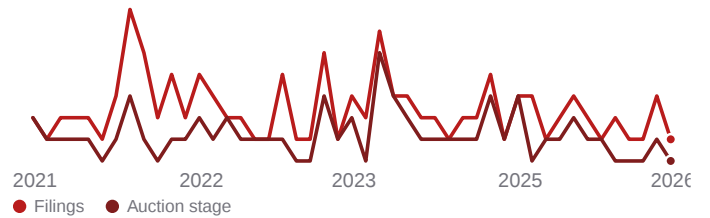
Median annualized return at resale

+4.6%



Preforeclosure filings

Filings 1 · Auction stage 0



HOUSING STOCK

Homes	6,493
Median value (AVM)	\$563K
Median size	1,228 ft²
Median bedrooms	3
Median year built	1972
Single family	75%
Condos	18%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	73%
Underwater (LTV 125% or more)	1.0%
Owner occupied	50%
Company owned	13%
Median loan-to-value	36%

Typical ownership tenure

13.7 yrs

COMMUNITY

Population	17,417
Density	1,529 / mi²
Median household income	\$69K
Average household income	\$89K
Crime index (US avg 100)	124
Air pollution index (US avg 100)	91
Earthquake index (US avg 100)	46
Homes occupied	78%
Bachelor's or higher	19%
Poverty rate	10.1%
Unemployment	1.6%
Average temp	50°F
Annual precip	44 in
Sunshine	58%

Market metrics are derived from recorded arms-length deeds through July 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.