

# Laconia 03246

ZIP code · NH · New Hampshire > Belknap County > Laconia

BALANCED MARKET

**\$455K**

MEDIAN SALE PRICE

**+12.0%**

1-YR CHANGE

**230**

SALES (12 MO)

**\$453K**

MEDIAN VALUE (AVM)

Market temperature

Balanced market · 47 / 100



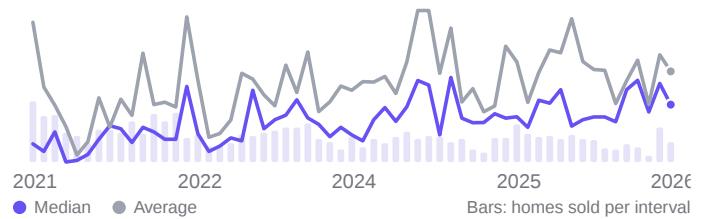
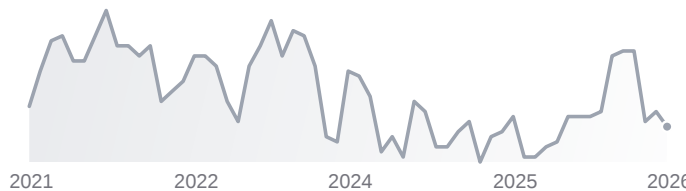
## MARKET TRENDS (5 YEARS)

Market temperature (0-100)

47 / 100

Sale prices

Median \$440K · Average \$550K

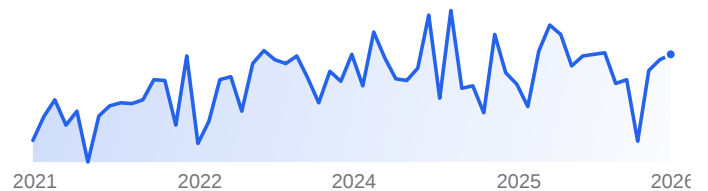
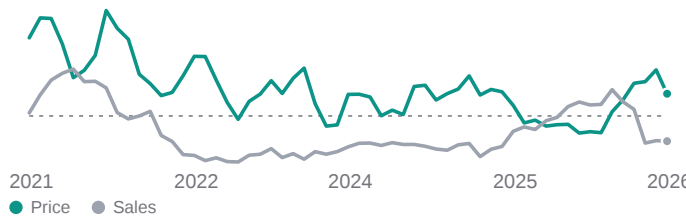


Growth (year over year)

Price +12.0% · Sales -13.5%

Price per square foot

\$314/ft²

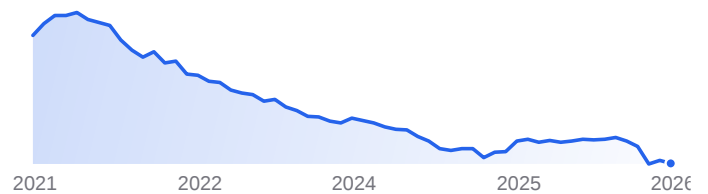
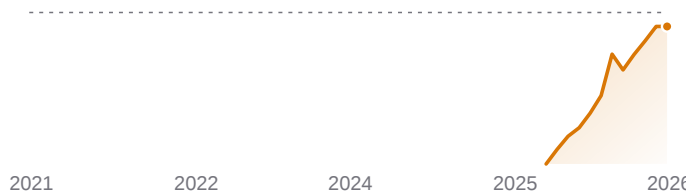


Sale premium vs estimated value

-0.5%

Annual turnover (share of homes sold)

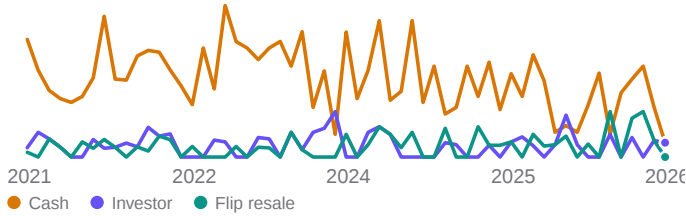
2.7%



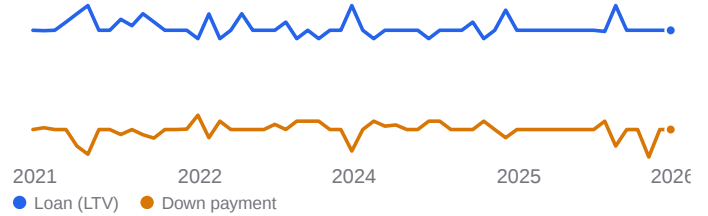
## BUYERS & OUTCOMES

### Buyer mix

Cash 5.3% · Investor 5.3% · Flip resale 0%

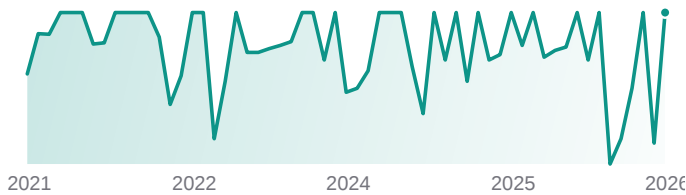


### Financing (share of purchase price) Loan (LTV) 80% · Down payment 20%



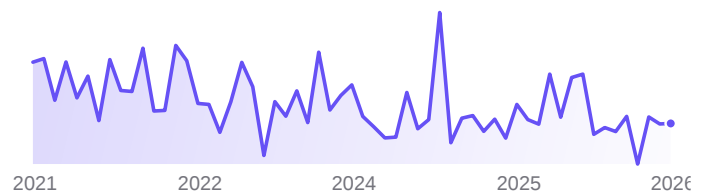
### Sellers who sold at a gain

100%



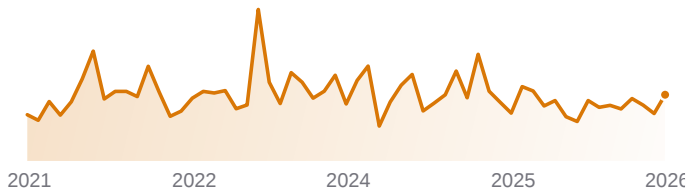
### Typical hold before selling

5.2 yrs



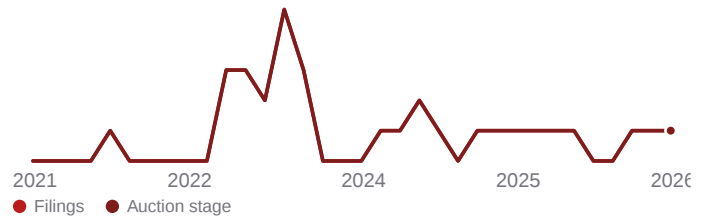
### Median annualized return at resale

+9.6%



### Preforeclosure filings

Filings 2 · Auction stage 2



## HOUSING STOCK

|                    |           |
|--------------------|-----------|
| Homes              | 8,460     |
| Median value (AVM) | \$453K    |
| Median size        | 1,346 ft² |
| Median bedrooms    | 3         |
| Median year built  | 1979      |
| Single family      | 51%       |
| Condos             | 29%       |

## EQUITY & OWNERSHIP

|                               |      |
|-------------------------------|------|
| Equity rich (LTV 50% or less) | 72%  |
| Underwater (LTV 125% or more) | 0.5% |
| Owner occupied                | 48%  |
| Company owned                 | 26%  |
| Median loan-to-value          | 32%  |

Typical ownership tenure

15.1 yrs

## COMMUNITY

|                                  |                       |
|----------------------------------|-----------------------|
| Population                       | 17,236                |
| Density                          | 653 / mi <sup>2</sup> |
| Median household income          | \$76K                 |
| Average household income         | \$87K                 |
| Crime index (US avg 100)         | 114                   |
| Air pollution index (US avg 100) | 81                    |
| Earthquake index (US avg 100)    | 122                   |
| Homes occupied                   | 75%                   |
| Bachelor's or higher             | 20%                   |
| Poverty rate                     | 10.3%                 |
| Unemployment                     | 0.8%                  |
| Average temp                     | 45°F                  |
| Annual precip                    | 43 in                 |
| Sunshine                         | 54%                   |

Market metrics are derived from recorded arms-length deeds through July 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.