

Cape Elizabeth 04107

ZIP code · ME · Maine · Cumberland County

SELLER'S MARKET

\$878K

MEDIAN SALE PRICE

+3.2%

1-YR CHANGE

141

SALES (12 MO)

\$946K

MEDIAN VALUE (AVM)

Market temperature

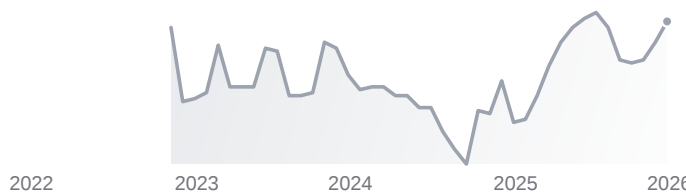
Seller's market · 66 / 100



MARKET TRENDS (5 YEARS)

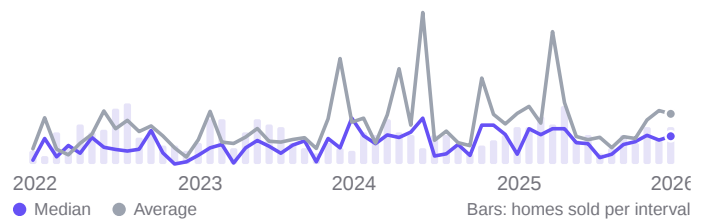
Market temperature (0–100)

66 / 100



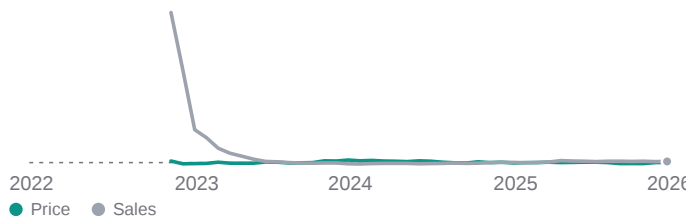
Sale prices

Median \$892K · Average \$1.2M



Growth (year over year)

Price +3.2% · Sales +20.5%



Price per square foot

\$494/ft²



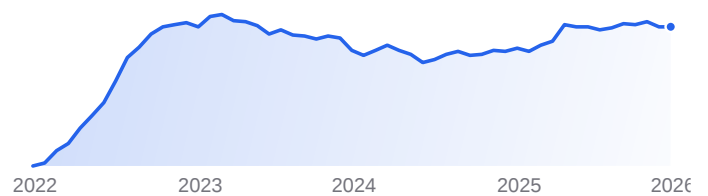
Sale premium vs estimated value

+9.4%



Annual turnover (share of homes sold)

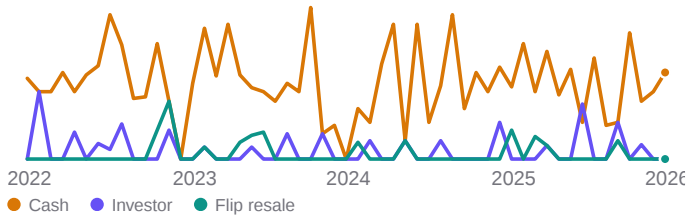
3.2%



BUYERS & OUTCOMES

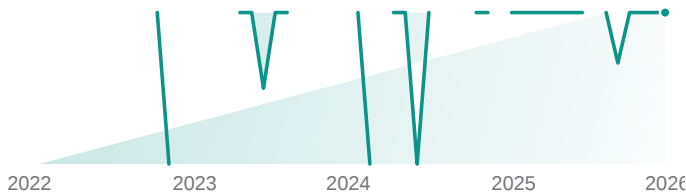
Buyer mix

Cash 43% · Investor 0% · Flip resale 0%



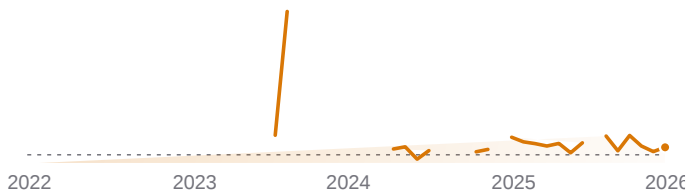
Sellers who sold at a gain

100%

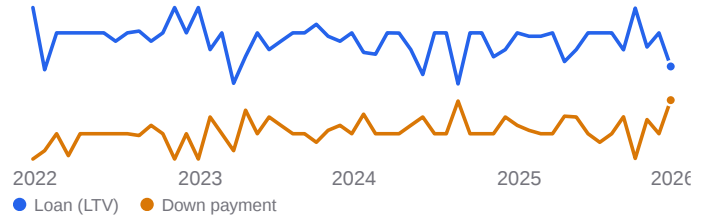


Median annualized return at resale

+4.8%

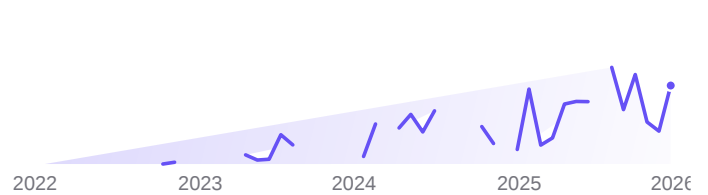


Financing (share of purchase price) Loan (LTV) 60% · Down payment 40%



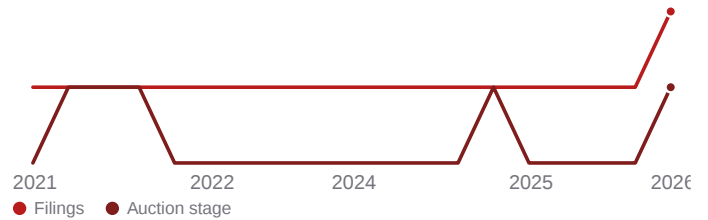
Typical hold before selling

3.2 yrs



Preforeclosure filings

Filings 2 · Auction stage 1



HOUSING STOCK

Homes	4,344
Median value (AVM)	\$946K
Median size	1,924 ft²
Median bedrooms	3
Median year built	1966
Single family	89%
Condos	9.4%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	73%
Underwater (LTV 125% or more)	0.9%
Owner occupied	79%
Company owned	11%
Median loan-to-value	34%

Typical ownership tenure

14.3 yrs

COMMUNITY

Population	9,735
Density	467 / mi ²
Median household income	\$145K
Average household income	\$187K
Crime index (US avg 100)	52
Air pollution index (US avg 100)	97
Earthquake index (US avg 100)	83
Homes occupied	93%
Bachelor's or higher	34%
Poverty rate	3.4%
Unemployment	0.8%
Average temp	46°F
Annual precip	46 in
Sunshine	57%

Market metrics are derived from recorded arms-length deeds through July 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.