

Fair Lawn 07410

ZIP code · NJ · New Jersey > Bergen County > Fair Lawn

BALANCED MARKET

\$827K

MEDIAN SALE PRICE

+25.6%

1-YR CHANGE

253

SALES (12 MO)

\$682K

MEDIAN VALUE (AVM)

Market temperature

Balanced market · 57 / 100



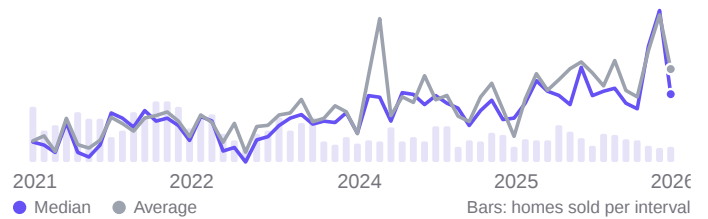
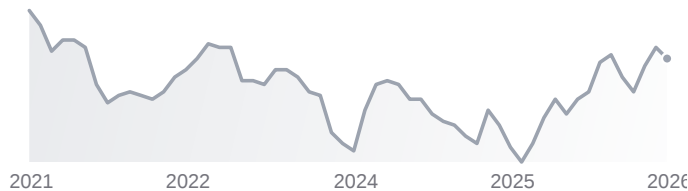
MARKET TRENDS (5 YEARS)

Market temperature (0–100)

57 / 100

Sale prices

Median \$680K · Average \$764K

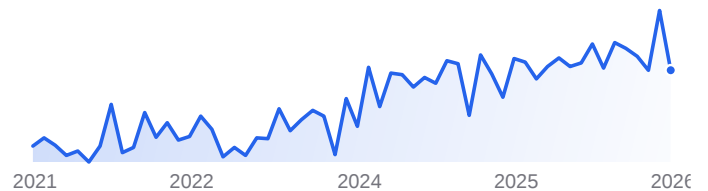
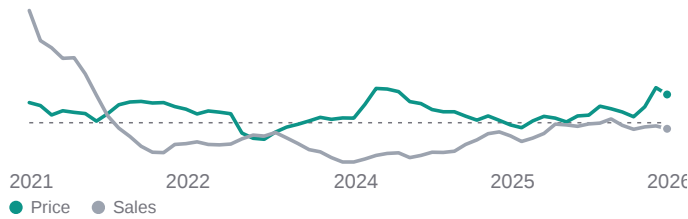


Growth (year over year)

Price +25.6% · Sales -5.6%

Price per square foot

\$420/ft²

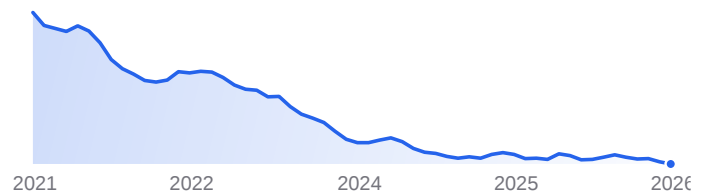
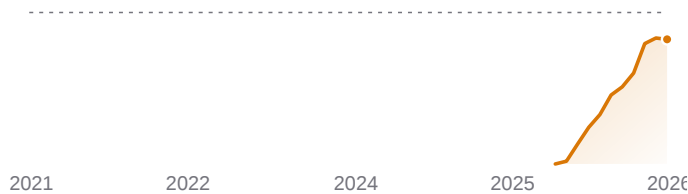


Sale premium vs estimated value

-0.9%

Annual turnover (share of homes sold)

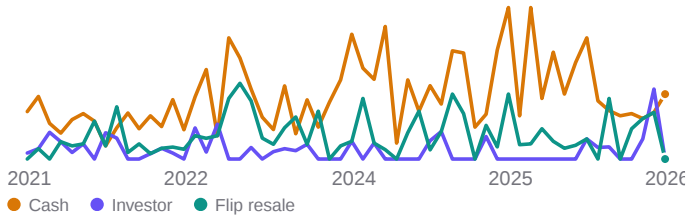
2.6%



BUYERS & OUTCOMES

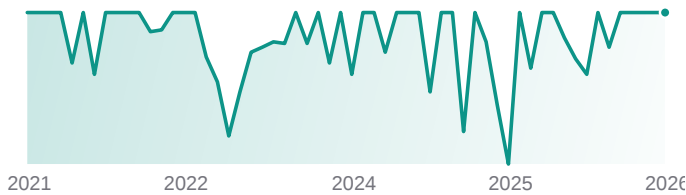
Buyer mix

Cash 21% · Investor 0% · Flip resale 0%



Sellers who sold at a gain

100%

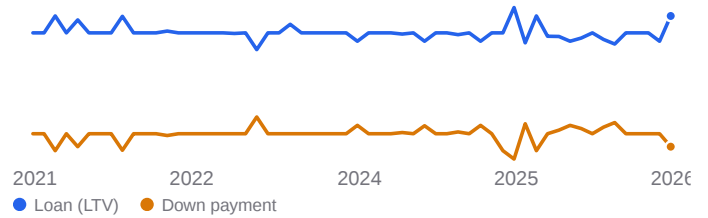


Median annualized return at resale

+6.3%

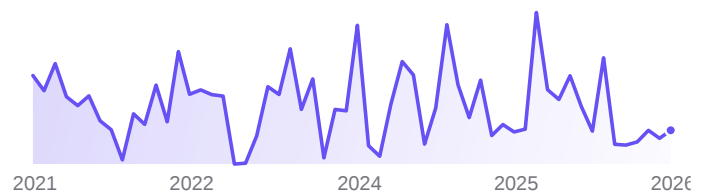


Financing (share of purchase price) Loan (LTV) 90% · Down payment 12%



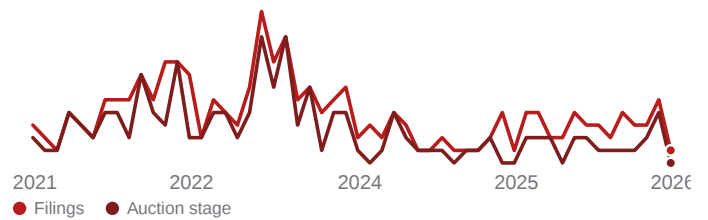
Typical hold before selling

4.9 yrs



Preforeclosure filings

Filings 1 · Auction stage 0



HOUSING STOCK

Homes	9,877
Median value (AVM)	\$682K
Median size	1,660 ft²
Median bedrooms	2
Median year built	1949
Single family	100%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	62%
Underwater (LTV 125% or more)	0.7%
Owner occupied	24%
Company owned	6.0%
Median loan-to-value	43%
Typical ownership tenure	18.7 yrs

COMMUNITY

Population	35,825
Density	6,892 / mi²
Median household income	\$143K
Average household income	\$167K
Crime index (US avg 100)	57
Air pollution index (US avg 100)	113
Earthquake index (US avg 100)	115
Homes occupied	97%
Bachelor's or higher	33%
Poverty rate	6.7%
Unemployment	1.2%
Average temp	52°F
Annual precip	49 in
Sunshine	56%

Market metrics are derived from recorded arms-length deeds through June 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.