

Highland Lakes 07422

ZIP code · NJ · New Jersey > Sussex County > Highland Lakes

SELLER'S MARKET

\$383K

MEDIAN SALE PRICE

+7.4%

1-YR CHANGE

123

SALES (12 MO)

\$413K

MEDIAN VALUE (AVM)

Market temperature

Seller's market · 71 / 100

Buyer's market

Balanced

Seller's market

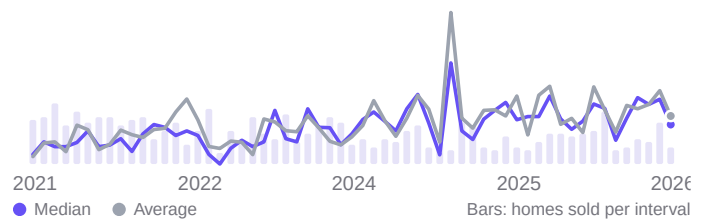
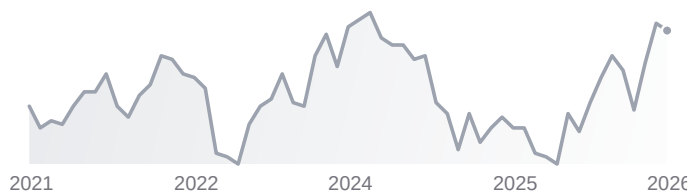
MARKET TRENDS (5 YEARS)

Market temperature (0–100)

71 / 100

Sale prices

Median \$335K · Average \$362K

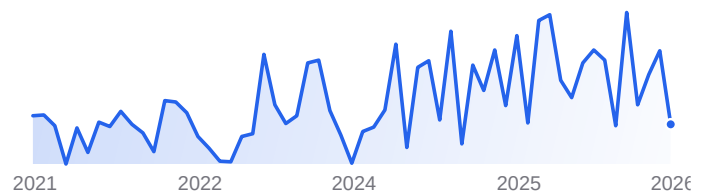
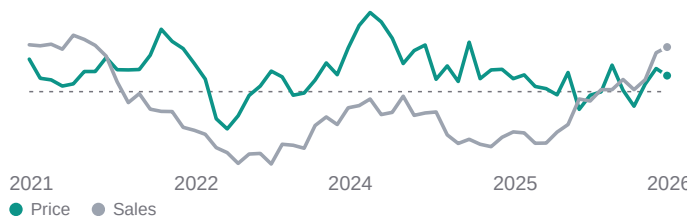


Growth (year over year)

Price +7.4% · Sales +20.6%

Price per square foot

\$223/ft²

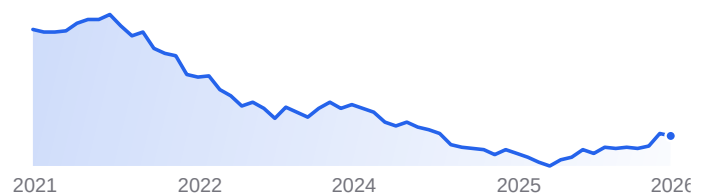
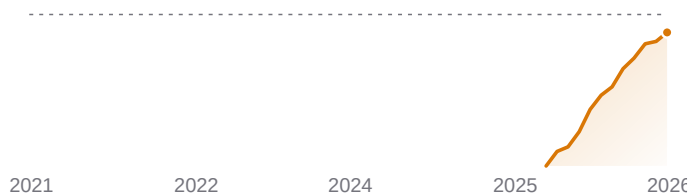


Sale premium vs estimated value

-0.6%

Annual turnover (share of homes sold)

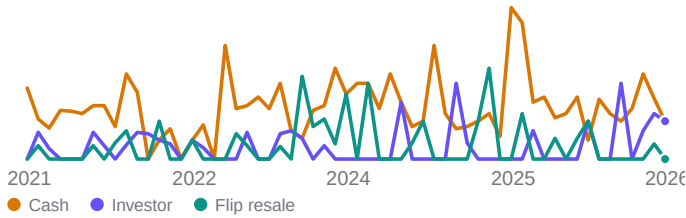
4.0%



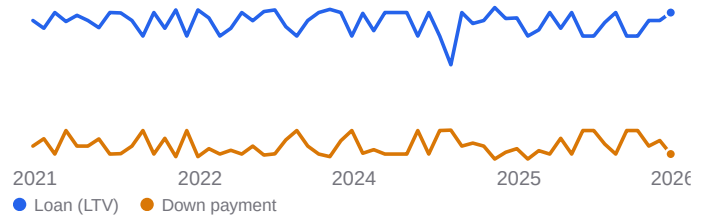
BUYERS & OUTCOMES

Buyer mix

Cash 17% · Investor 17% · Flip resale 0%

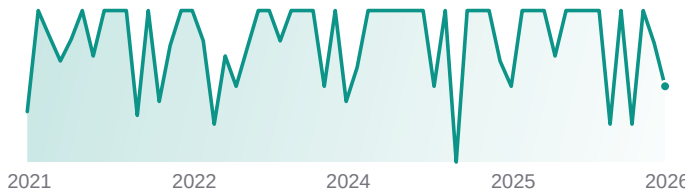


Financing (share of purchase price) Loan (LTV) 95% · Down payment 5.0%



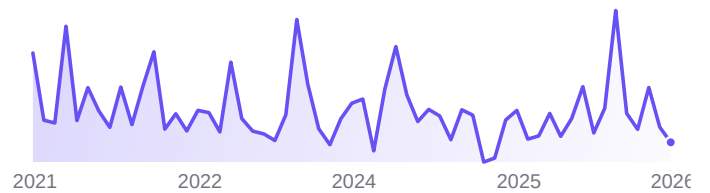
Sellers who sold at a gain

83%



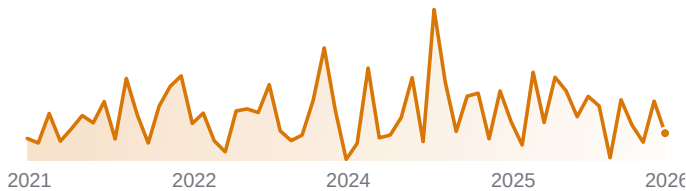
Typical hold before selling

3.0 yrs



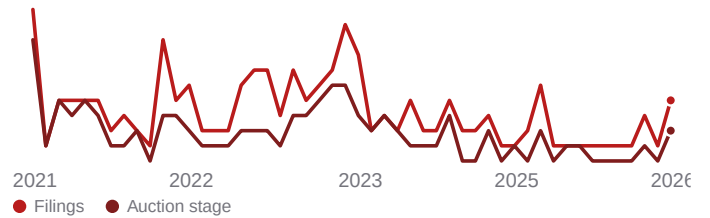
Median annualized return at resale

+4.6%



Preforeclosure filings

Filings 4 · Auction stage 2



HOUSING STOCK

Homes	3,041
Median value (AVM)	\$413K
Median size	1,368 ft²
Median year built	1967
Single family	100%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	60%
Underwater (LTV 125% or more)	0.9%
Owner occupied	75%
Company owned	8.2%
Median loan-to-value	43%
Typical ownership tenure	17.1 yrs

COMMUNITY

Population	4,245
Density	297 / mi²
Median household income	\$115K
Average household income	\$141K
Crime index (US avg 100)	85
Air pollution index (US avg 100)	98
Earthquake index (US avg 100)	90
Homes occupied	85%
Bachelor's or higher	28%
Poverty rate	3.1%
Unemployment	1.4%
Average temp	48°F
Annual precip	52 in
Sunshine	56%

Market metrics are derived from recorded arms-length deeds through July 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.