

East Hanover 07936

ZIP code · NJ · New Jersey > Morris County

SELLER'S MARKET

\$1.2M

MEDIAN SALE PRICE

+29.0%

1-YR CHANGE

226

SALES (12 MO)

\$871K

MEDIAN VALUE (AVM)

Market temperature

Seller's market · 72 / 100

Buyer's market

Balanced

Seller's market

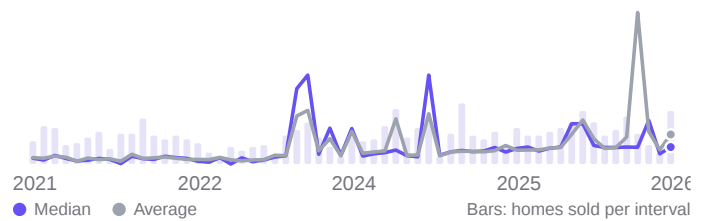
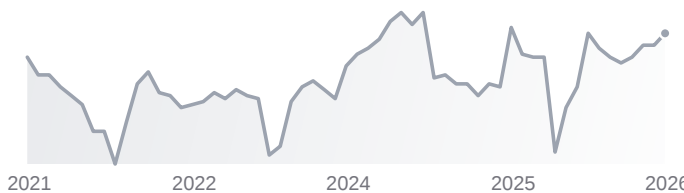
MARKET TRENDS (5 YEARS)

Market temperature (0–100)

72 / 100

Sale prices

Median \$999K · Average \$1.4M

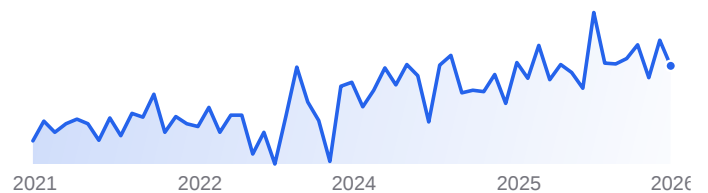
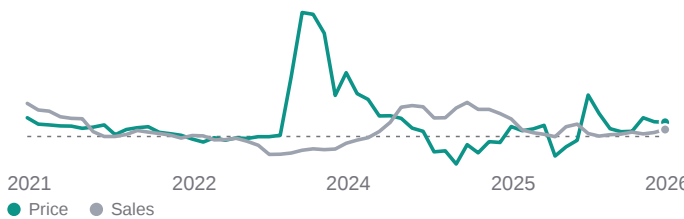


Growth (year over year)

Price +29.0% · Sales +14.1%

Price per square foot

\$380/ft²

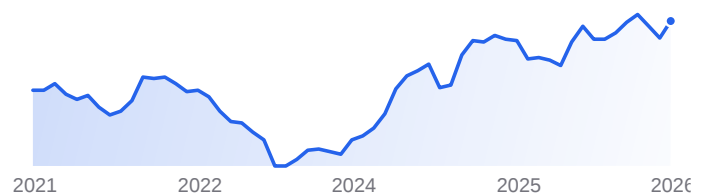


Sale premium vs estimated value

+12.7%

Annual turnover (share of homes sold)

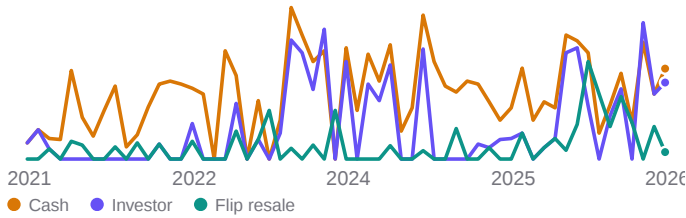
5.3%



BUYERS & OUTCOMES

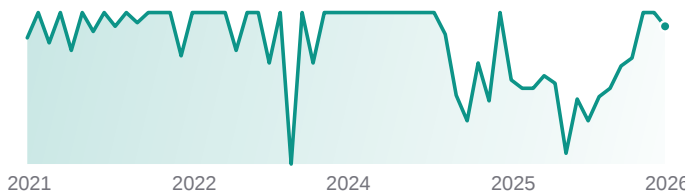
Buyer mix

Cash 46% · Investor 39% · Flip resale 3.6%



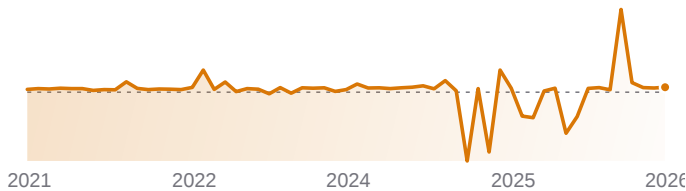
Sellers who sold at a gain

91%

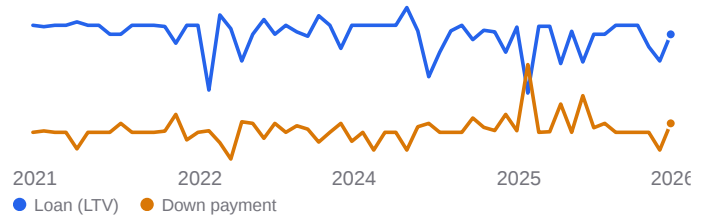


Median annualized return at resale

+4.7%

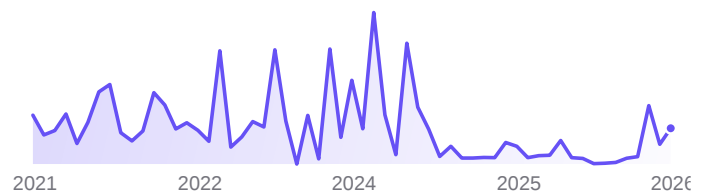


Financing (share of purchase price) Loan (LTV) 75% · Down payment 25%



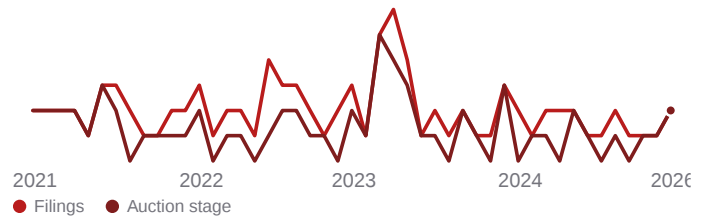
Typical hold before selling

7.2 yrs



Preforeclosure filings

Filings 2 · Auction stage 2



HOUSING STOCK

Homes	4,252
Median value (AVM)	\$871K
Median size	2,216 ft²
Median bedrooms	3
Median year built	1977
Single family	98%
Condos	1.7%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	59%
Underwater (LTV 125% or more)	0.8%
Owner occupied	86%
Company owned	9.6%
Median loan-to-value	42%

Typical ownership tenure

20.9 yrs

COMMUNITY

Population	10,755
Density	1,434 / mi²
Median household income	\$144K
Average household income	\$169K
Crime index (US avg 100)	17
Air pollution index (US avg 100)	103
Earthquake index (US avg 100)	113
Homes occupied	98%
Bachelor's or higher	34%
Poverty rate	2.2%
Unemployment	1.2%
Average temp	51°F
Annual precip	51 in
Sunshine	56%

Market metrics are derived from recorded arms-length deeds through July 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.