

Herndon 20170

ZIP code · VA · Virginia > Fairfax County > Herndon

SELLER'S MARKET

\$710K

MEDIAN SALE PRICE

+5.7%

1-YR CHANGE

473

SALES (12 MO)

\$703K

MEDIAN VALUE (AVM)

Market temperature

Seller's market · 69 / 100

Buyer's market

Balanced

Seller's market

MARKET TRENDS (5 YEARS)

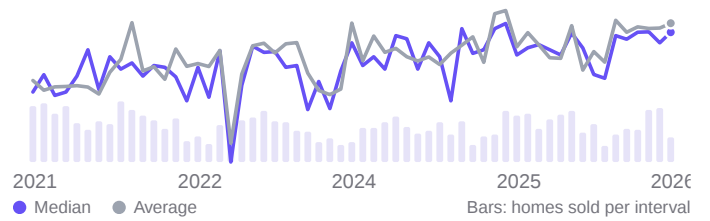
Market temperature (0–100)

69 / 100



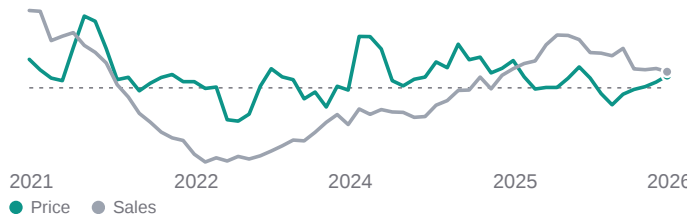
Sale prices

Median \$720K · Average \$746K



Growth (year over year)

Price +5.7% · Sales +7.5%



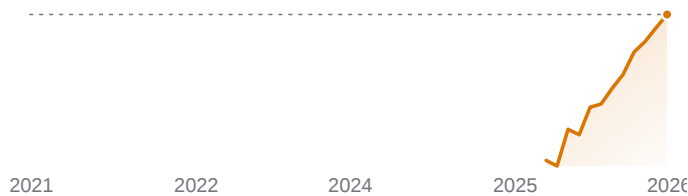
Price per square foot

\$377/ft²



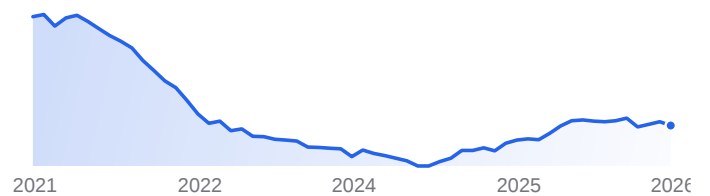
Sale premium vs estimated value

+0.0%



Annual turnover (share of homes sold)

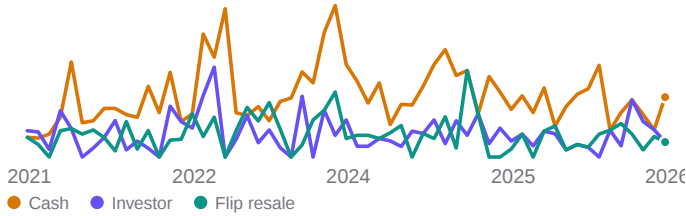
4.1%



BUYERS & OUTCOMES

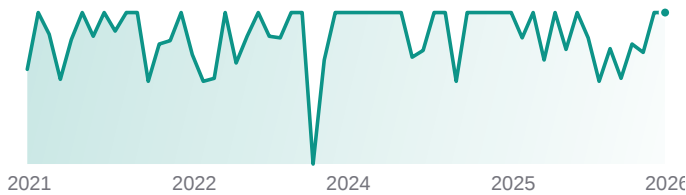
Buyer mix

Cash 15% · Investor 3.8% · Flip resale 3.8%



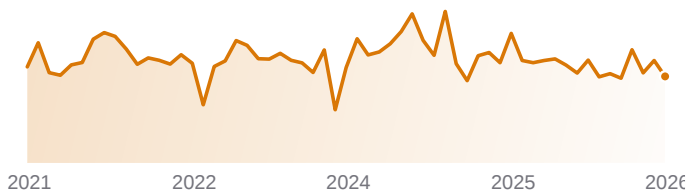
Sellers who sold at a gain

100%

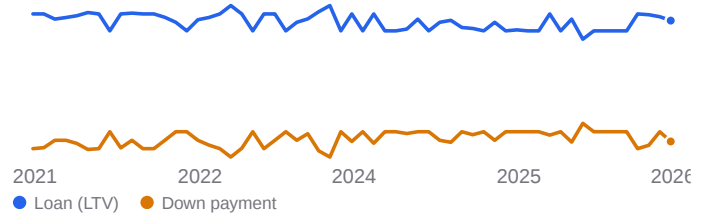


Median annualized return at resale

+4.1%

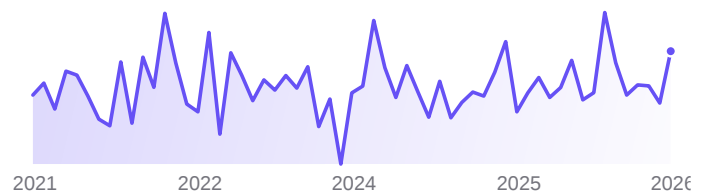


Financing (share of purchase price) Loan (LTV) 86% · Down payment 14%



Typical hold before selling

8.8 yrs



Preforeclosure filings

Filings 3 · Auction stage 3



HOUSING STOCK

Homes	11,448
Median value (AVM)	\$703K
Median size	1,671 ft²
Median bedrooms	4
Median year built	1983
Single family	62%
Condos	9.8%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	47%
Underwater (LTV 125% or more)	0.8%
Owner occupied	84%
Company owned	11%
Median loan-to-value	52%

Typical ownership tenure

11.5 yrs

COMMUNITY

Population	43,831
Density	4,979 / mi²
Median household income	\$149K
Average household income	\$173K
Crime index (US avg 100)	68
Air pollution index (US avg 100)	78
Earthquake index (US avg 100)	40
Homes occupied	98%
Bachelor's or higher	35%
Poverty rate	6.1%
Unemployment	1.0%
Average temp	54°F
Annual precip	43 in
Sunshine	63%

Market metrics are derived from recorded arms-length deeds through July 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.