

Warrenton 20187

ZIP code · VA · Virginia > Fauquier County > Warrenton

SELLER'S MARKET

\$787K

MEDIAN SALE PRICE

+7.0%

1-YR CHANGE

278

SALES (12 MO)

\$774K

MEDIAN VALUE (AVM)

Market temperature

Seller's market · 73 / 100

Buyer's market

Balanced

Seller's market

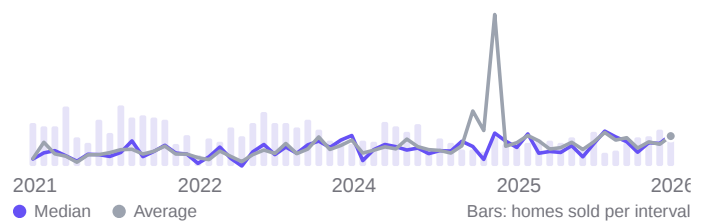
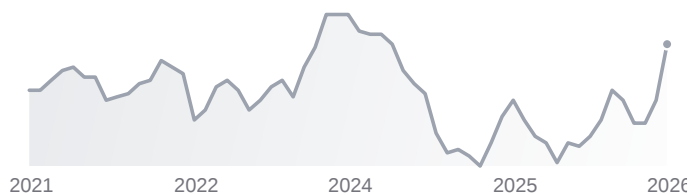
MARKET TRENDS (5 YEARS)

Market temperature (0–100)

73 / 100

Sale prices

Median \$850K · Average \$835K

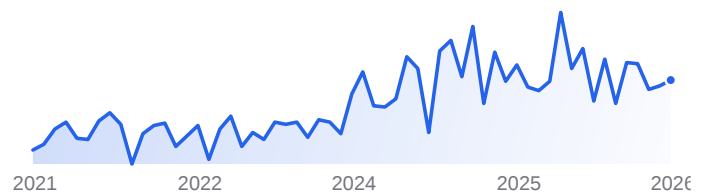
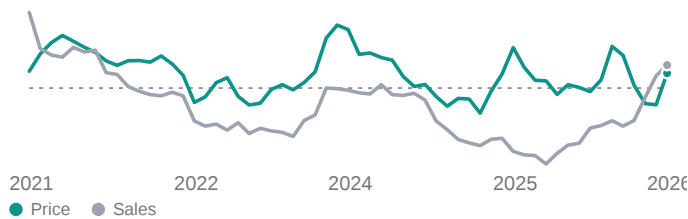


Growth (year over year)

Price +7.0% · Sales +10.8%

Price per square foot

\$301/ft²

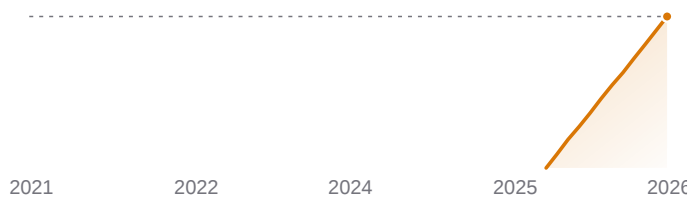


Sale premium vs estimated value

+0.0%

Annual turnover (share of homes sold)

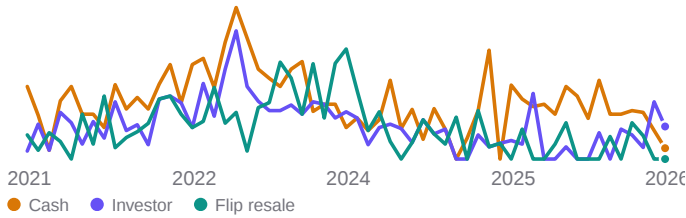
4.2%



BUYERS & OUTCOMES

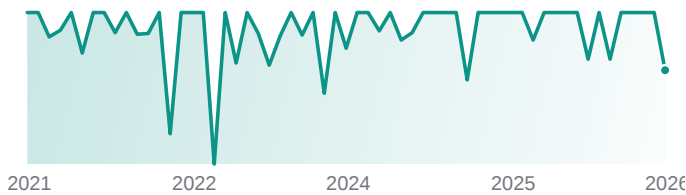
Buyer mix

Cash 3.4% · Investor 10% · Flip resale 0%



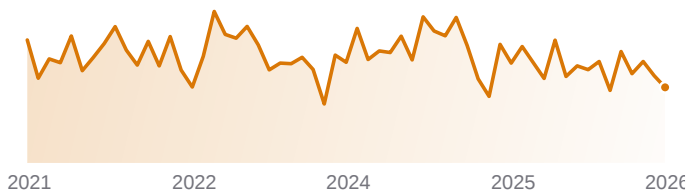
Sellers who sold at a gain

90%

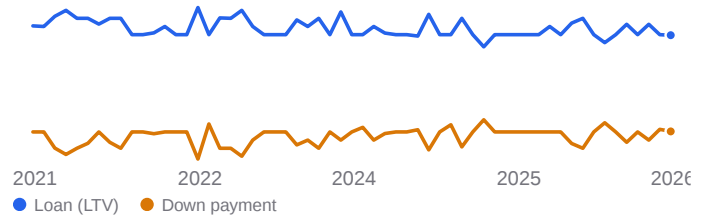


Median annualized return at resale

+3.9%

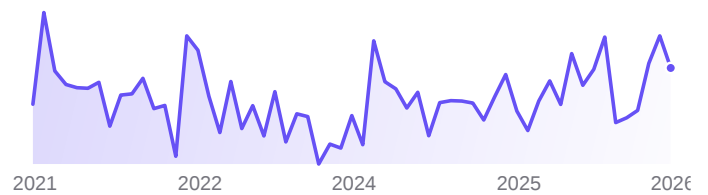


Financing (share of purchase price) Loan (LTV) 80% · Down payment 20%



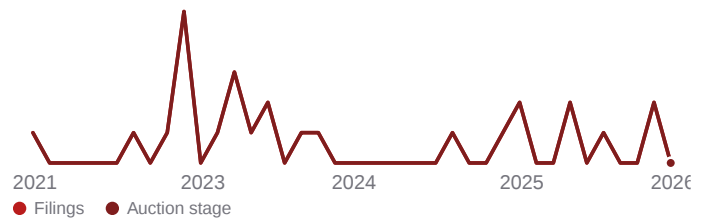
Typical hold before selling

7.6 yrs



Preforeclosure filings

Filings 1 · Auction stage 1



HOUSING STOCK

Homes	6,686
Median value (AVM)	\$774K
Median size	2,400 ft²
Median bedrooms	4
Median year built	1991
Single family	96%
Condos	2.0%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	48%
Underwater (LTV 125% or more)	0.7%
Owner occupied	89%
Company owned	6.2%
Median loan-to-value	51%

Typical ownership tenure

11.3 yrs

COMMUNITY

Population	19,884
Density	402 / mi ²
Median household income	\$147K
Average household income	\$173K
Crime index (US avg 100)	68
Air pollution index (US avg 100)	80
Earthquake index (US avg 100)	44
Homes occupied	97%
Bachelor's or higher	35%
Poverty rate	3.4%
Unemployment	0.8%
Average temp	55°F
Annual precip	43 in
Sunshine	63%

Market metrics are derived from recorded arms-length deeds through July 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.