

Cape Charles 23310

ZIP code · VA · Virginia > Northampton County > Cape Charles

SELLER'S MARKET

\$473K

MEDIAN SALE PRICE

+41.3%

1-YR CHANGE

101

SALES (12 MO)

\$359K

MEDIAN VALUE (AVM)

Market temperature

Seller's market · 62 / 100

Buyer's market

Balanced

Seller's market

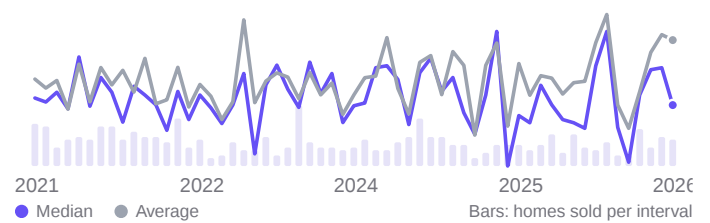
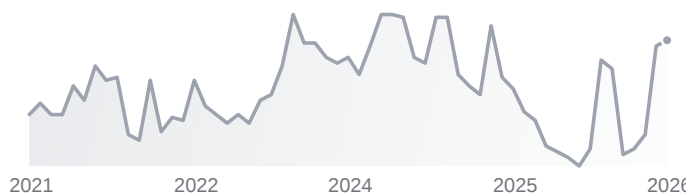
MARKET TRENDS (5 YEARS)

Market temperature (0-100)

62 / 100

Sale prices

Median \$349K · Average \$681K

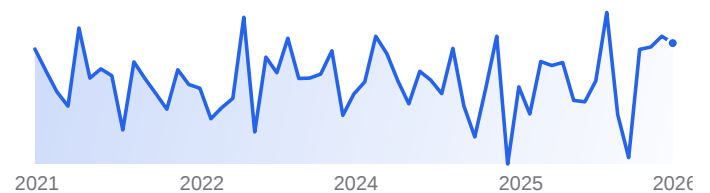
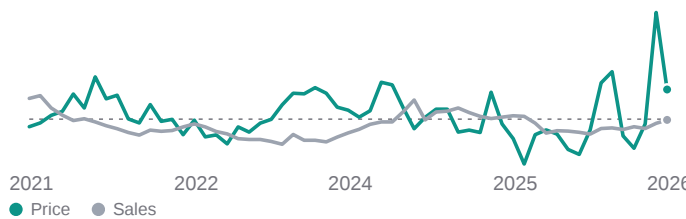


Growth (year over year)

Price +41.3% · Sales -1.0%

Price per square foot

\$287/ft²

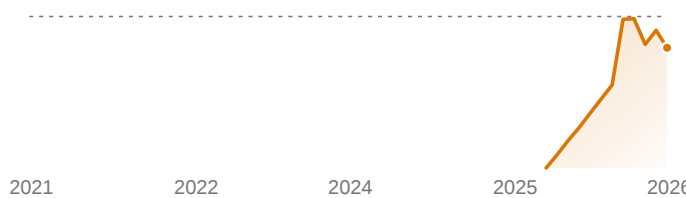


Sale premium vs estimated value

-2.8%

Annual turnover (share of homes sold)

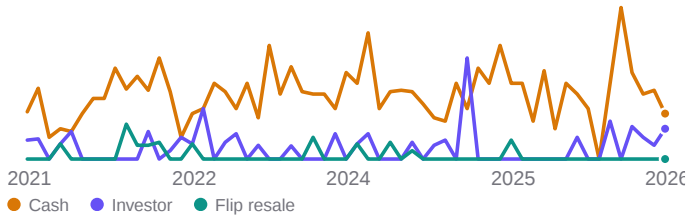
3.2%



BUYERS & OUTCOMES

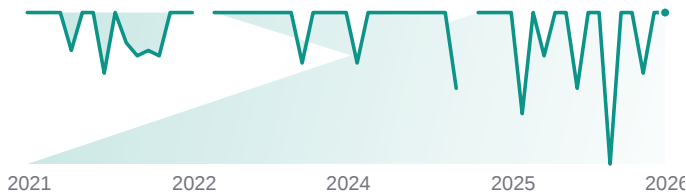
Buyer mix

Cash 30% · Investor 20% · Flip resale 0%



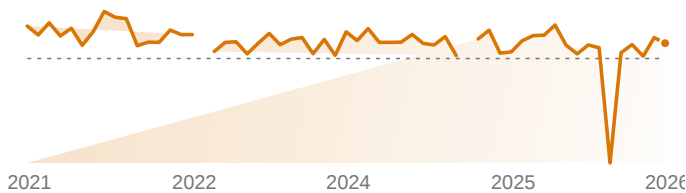
Sellers who sold at a gain

100%

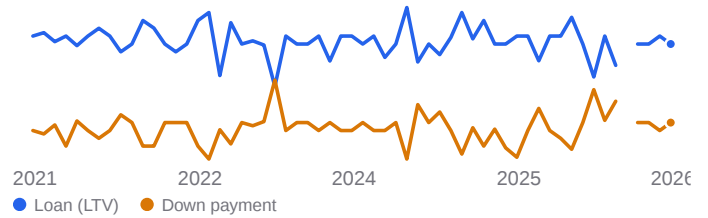


Median annualized return at resale

+7.2%

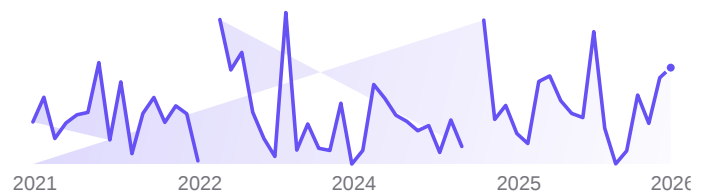


Financing (share of purchase price) Loan (LTV) 75% · Down payment 25%



Typical hold before selling

7.6 yrs



Preforeclosure filings

Filings 2 · Auction stage 2



HOUSING STOCK

Homes	3,177
Median value (AVM)	\$359K
Median size	1,620 ft²
Median bedrooms	3
Median year built	1973
Single family	79%
Condos	6.6%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	67%
Underwater (LTV 125% or more)	2.4%
Owner occupied	41%
Company owned	16%
Median loan-to-value	33%

Typical ownership tenure

13.6 yrs

COMMUNITY

Population	4,540
Density	45 / mi²
Median household income	\$70K
Average household income	\$96K
Crime index (US avg 100)	131
Air pollution index (US avg 100)	90
Earthquake index (US avg 100)	21
Homes occupied	68%
Bachelor's or higher	21%
Poverty rate	13.4%
Unemployment	0.8%
Average temp	59°F
Annual precip	45 in
Sunshine	63%

Market metrics are derived from recorded arms-length deeds through July 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.