

Monroe 28112

ZIP code · NC · North Carolina > Union County > Monroe

BUYER'S MARKET

\$402K

MEDIAN SALE PRICE

-3.9%

1-YR CHANGE

597

SALES (12 MO)

\$364K

MEDIAN VALUE (AVM)

Market temperature

Buyer's market · 33 / 100



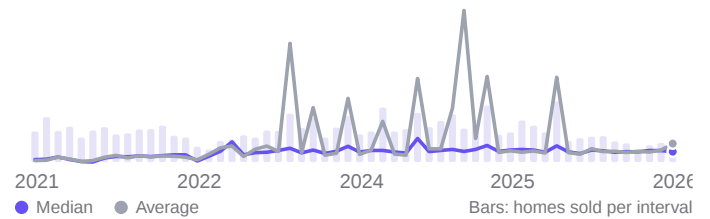
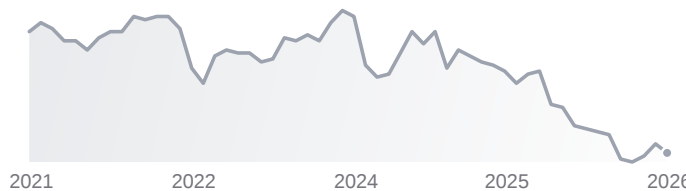
MARKET TRENDS (5 YEARS)

Market temperature (0–100)

33 / 100

Sale prices

Median \$390K · Average \$516K

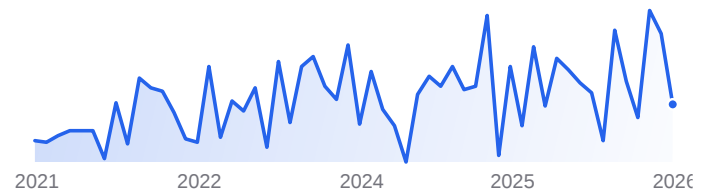
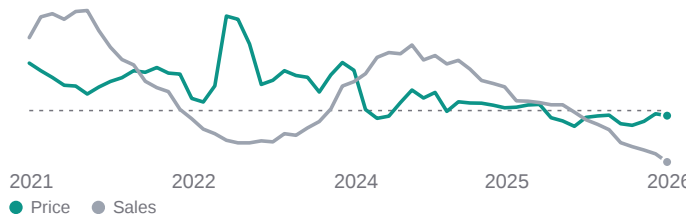


Growth (year over year)

Price -3.9% · Sales -39.0%

Price per square foot

\$181/ft²

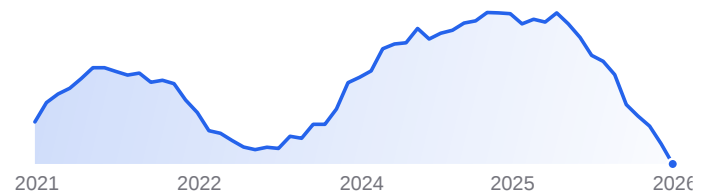
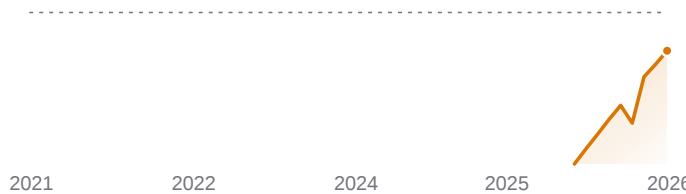


Sale premium vs estimated value

-0.5%

Annual turnover (share of homes sold)

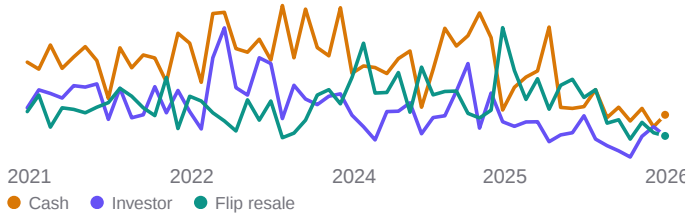
5.2%



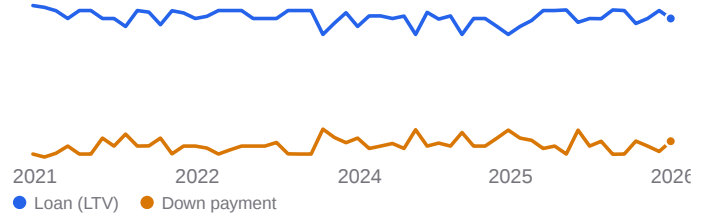
BUYERS & OUTCOMES

Buyer mix

Cash 17% · Investor 8.7% · Flip resale 8.7%



Financing (share of purchase price) Loan (LTV) 90% · Down payment 13%



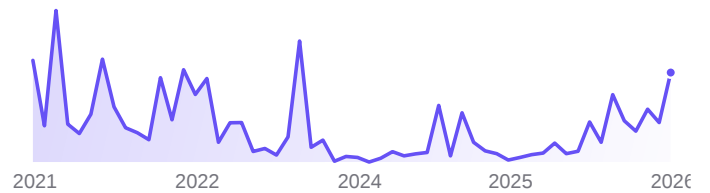
Sellers who sold at a gain

80%



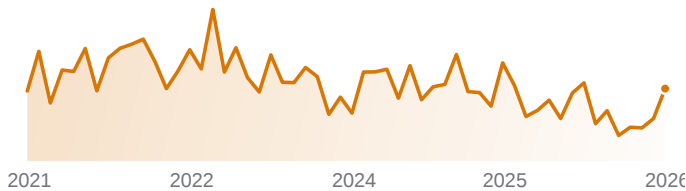
Typical hold before selling

4.5 yrs



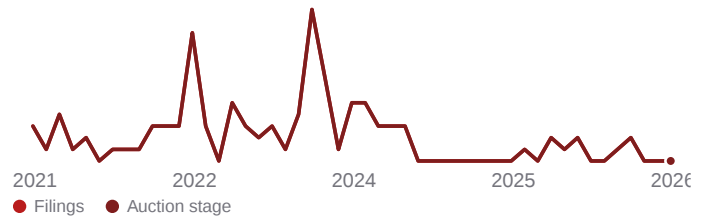
Median annualized return at resale

+8.1%



Preforeclosure filings

Filings 1 · Auction stage 1



HOUSING STOCK

Homes	11,421
Median value (AVM)	\$364K
Median size	1,626 ft²
Median bedrooms	3
Median year built	1987
Single family	60%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	61%
Underwater (LTV 125% or more)	1.1%
Owner occupied	74%
Company owned	13%
Median loan-to-value	39%
Typical ownership tenure	7.1 yrs

COMMUNITY

Population	30,035
Density	225 / mi²
Median household income	\$72K
Average household income	\$92K
Crime index (US avg 100)	153
Air pollution index (US avg 100)	93
Earthquake index (US avg 100)	87
Homes occupied	95%
Bachelor's or higher	14%
Poverty rate	10.7%
Unemployment	1.0%
Average temp	61°F
Annual precip	48 in
Sunshine	63%

Market metrics are derived from recorded arms-length deeds through April 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.