

Hays 28635

ZIP code · NC · North Carolina > Wilkes County > Hays

BUYER'S MARKET

\$271K

MEDIAN SALE PRICE

+4.0%

1-YR CHANGE

31

SALES (12 MO)

\$215K

MEDIAN VALUE (AVM)

Market temperature

Buyer's market · 34 / 100



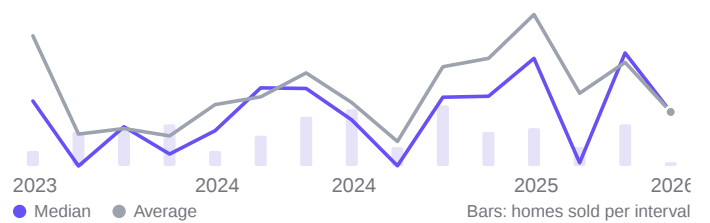
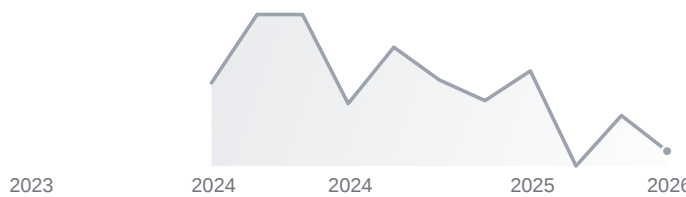
MARKET TRENDS (5 YEARS)

Market temperature (0-100)

34 / 100

Sale prices

Median \$197K · Average \$197K

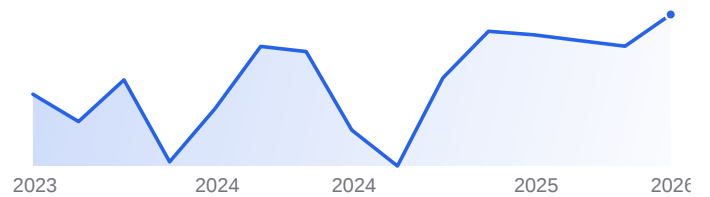
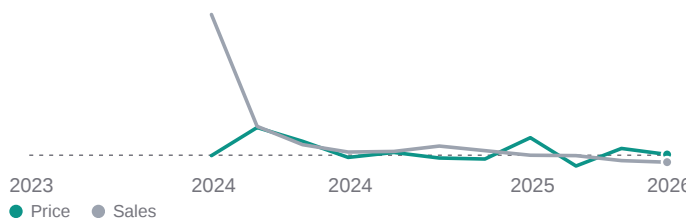


Growth (year over year)

Price +4.0% · Sales -36.7%

Price per square foot

\$197/ft²

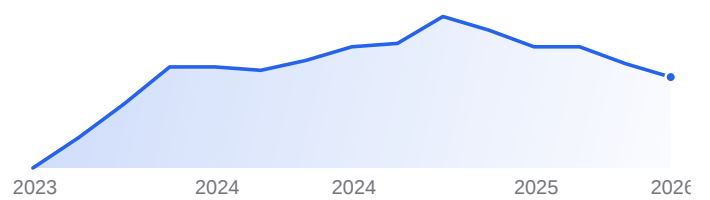


Sale premium vs estimated value

+1.0%

Annual turnover (share of homes sold)

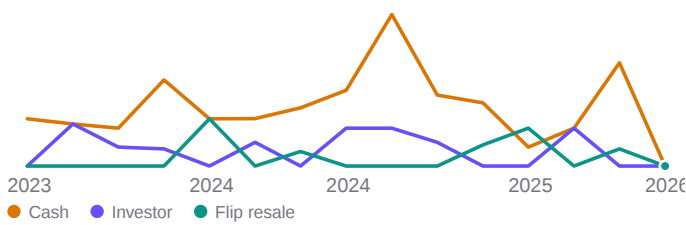
2.2%



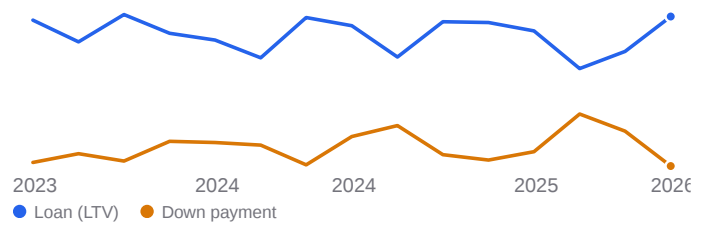
BUYERS & OUTCOMES

Buyer mix

Cash 0% · Investor 0% · Flip resale 0%

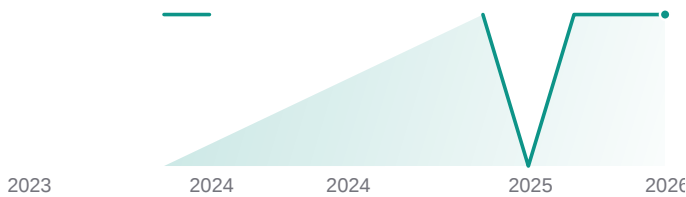


Financing (share of purchase price) Loan (LTV) 98% · Down payment 1.8%



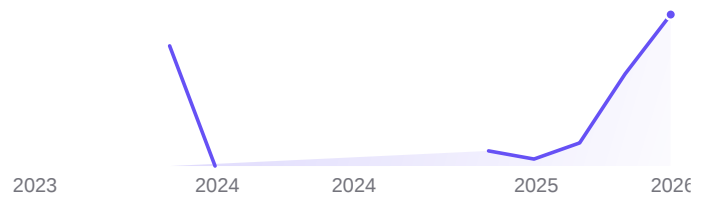
Sellers who sold at a gain

100%



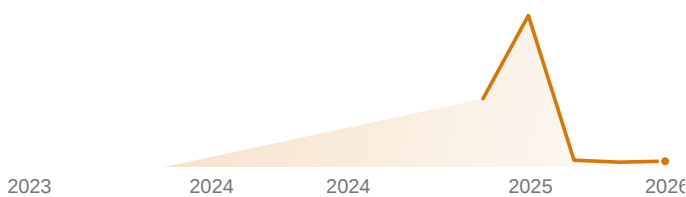
Typical hold before selling

13.0 yrs



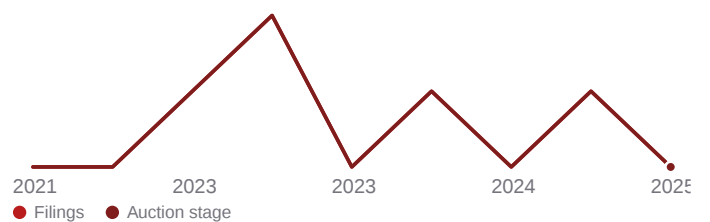
Median annualized return at resale

+9.6%



Preforeclosure filings

Filings 1 · Auction stage 1



HOUSING STOCK

Homes	1,411
Median value (AVM)	\$215K
Median size	1,344 ft²
Median bedrooms	3
Median year built	1977
Single family	77%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	75%
Underwater (LTV 125% or more)	1.8%
Owner occupied	68%
Company owned	2.8%
Median loan-to-value	0%
Typical ownership tenure	21.9 yrs

COMMUNITY

Population	2,915
Density	69 / mi²
Median household income	\$54K
Average household income	\$61K
Crime index (US avg 100)	112
Air pollution index (US avg 100)	91
Earthquake index (US avg 100)	85
Homes occupied	88%
Bachelor's or higher	4%
Poverty rate	13.5%
Unemployment	1.1%
Average temp	55°F
Annual precip	49 in
Sunshine	60%

Market metrics are derived from recorded arms-length deeds through July 2026, aggregated quarterly (lower sales volume). Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.