

Lilburn 30047

ZIP code · GA · Georgia · Gwinnett County · Lilburn

BUYER'S MARKET

\$384K

MEDIAN SALE PRICE

-4.5%

1-YR CHANGE

693

SALES (12 MO)

\$397K

MEDIAN VALUE (AVM)

Market temperature

Buyer's market · 34 / 100



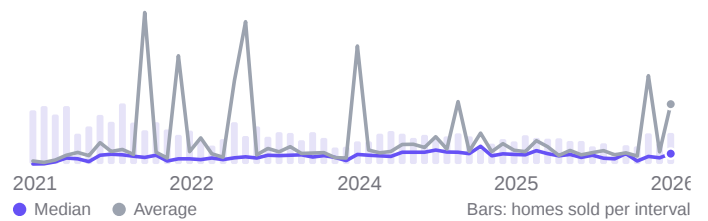
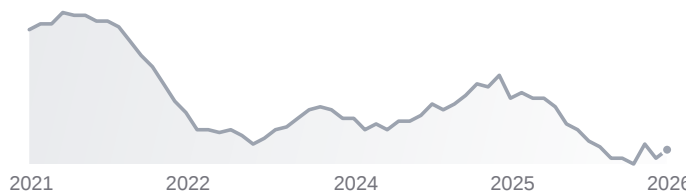
MARKET TRENDS (5 YEARS)

Market temperature (0-100)

34 / 100

Sale prices

Median \$400K · Average \$735K

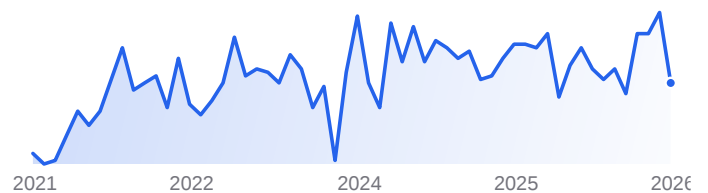
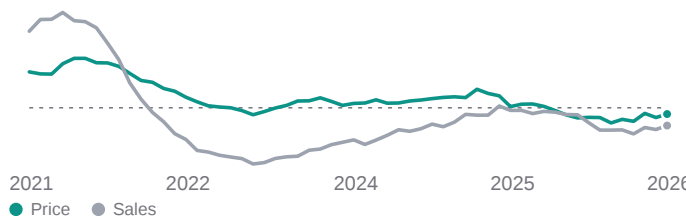


Growth (year over year)

Price -4.5% · Sales -12.6%

Price per square foot

\$170/ft²

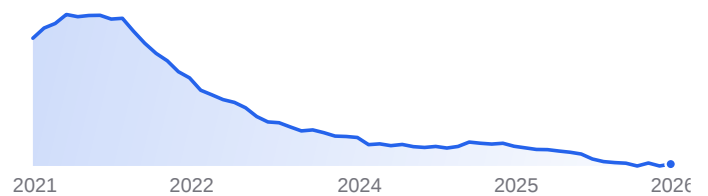


Sale premium vs estimated value

+0.0%

Annual turnover (share of homes sold)

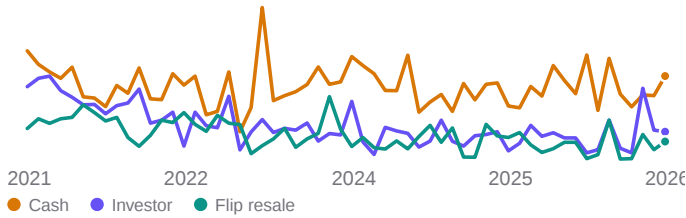
3.3%



BUYERS & OUTCOMES

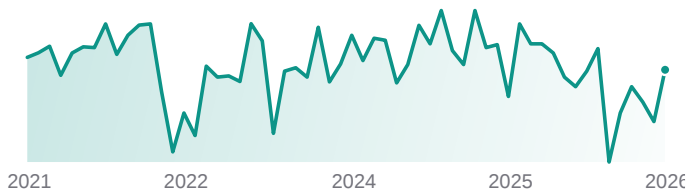
Buyer mix

Cash 33% · Investor 12% · Flip resale 8.6%



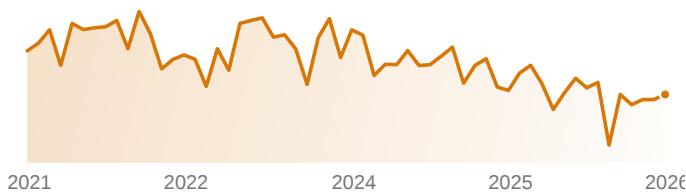
Sellers who sold at a gain

91%

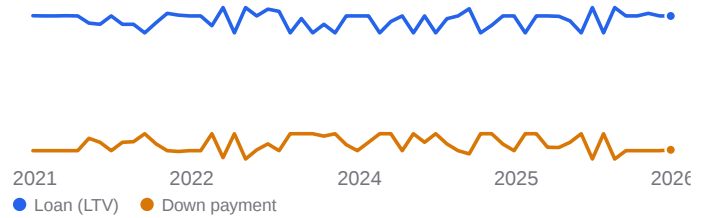


Median annualized return at resale

+5.7%

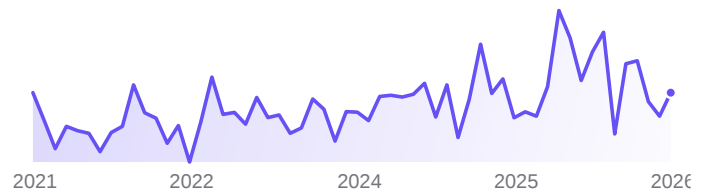


Financing (share of purchase price) Loan (LTV) 90% · Down payment 10%



Typical hold before selling

5.8 yrs



Preforeclosure filings

Filings 12 · Auction stage 12



HOUSING STOCK

Homes	20,712
Median value (AVM)	\$397K
Median size	2,300 ft²
Median bedrooms	3
Median year built	1983
Single family	93%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	57%
Underwater (LTV 125% or more)	1.1%
Owner occupied	84%
Company owned	11%
Median loan-to-value	45%
Typical ownership tenure	9.6 yrs

COMMUNITY

Population	76,653
Density	2,709 / mi²
Median household income	\$90K
Average household income	\$108K
Crime index (US avg 100)	84
Air pollution index (US avg 100)	82
Earthquake index (US avg 100)	51
Homes occupied	97%
Bachelor's or higher	24%
Poverty rate	9.7%
Unemployment	1.1%
Average temp	61°F
Annual precip	53 in
Sunshine	61%

Market metrics are derived from recorded arms-length deeds through June 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.