

Austell 30168

ZIP code · GA · Georgia · Cobb County · Austell

BUYER'S MARKET

\$282K

MEDIAN SALE PRICE

-3.4%

1-YR CHANGE

242

SALES (12 MO)

\$265K

MEDIAN VALUE (AVM)

Market temperature

Buyer's market · 30 / 100



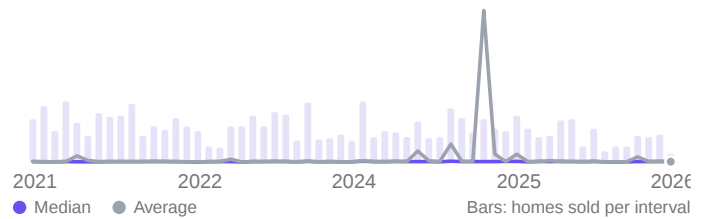
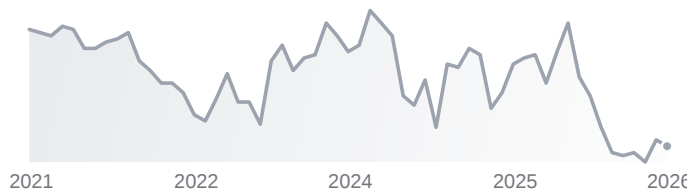
MARKET TRENDS (5 YEARS)

Market temperature (0-100)

30 / 100

Sale prices

Median \$265K · Average \$255K

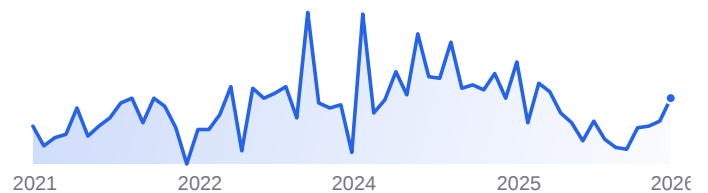
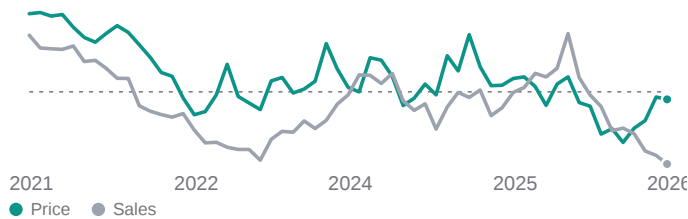


Growth (year over year)

Price -3.4% · Sales -32.8%

Price per square foot

\$173/ft²

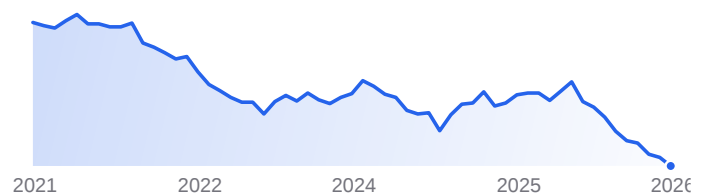
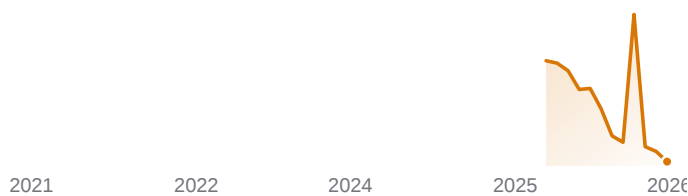


Sale premium vs estimated value

+0.0%

Annual turnover (share of homes sold)

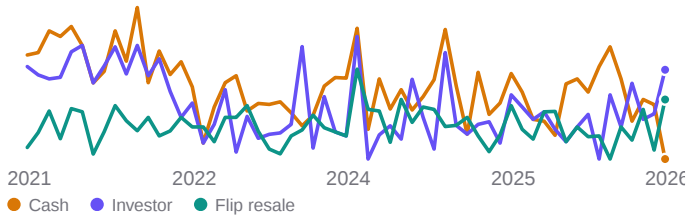
3.5%



BUYERS & OUTCOMES

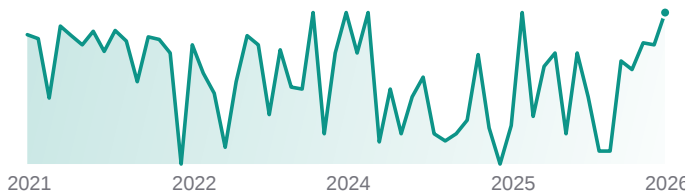
Buyer mix

Cash 0% · Investor 43% · Flip resale 29%



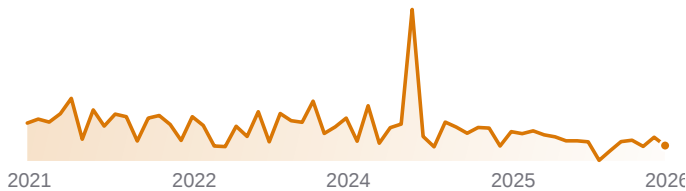
Sellers who sold at a gain

100%

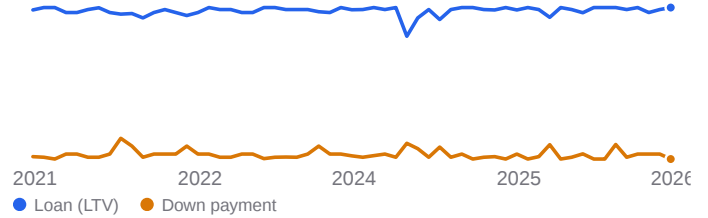


Median annualized return at resale

+4.5%

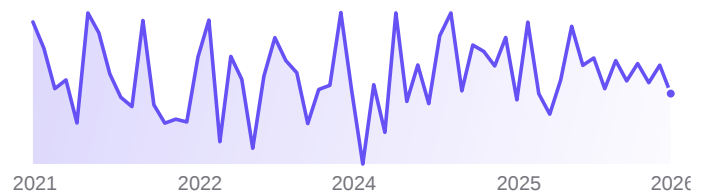


Financing (share of purchase price) Loan (LTV) 98% · Down payment 1.8%



Typical hold before selling

3.9 yrs



Preforeclosure filings

Filings 4 · Auction stage 4



HOUSING STOCK

Homes	6,879
Median value (AVM)	\$265K
Median size	1,572 ft²
Median bedrooms	3
Median year built	1991
Single family	79%
Condos	8.0%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	57%
Underwater (LTV 125% or more)	1.6%
Owner occupied	76%
Company owned	19%
Median loan-to-value	45%

Typical ownership tenure

9.2 yrs

COMMUNITY

Population	26,501
Density	2,184 / mi²
Median household income	\$67K
Average household income	\$83K
Crime index (US avg 100)	105
Air pollution index (US avg 100)	78
Earthquake index (US avg 100)	54
Homes occupied	93%
Bachelor's or higher	19%
Poverty rate	12.5%
Unemployment	1.2%
Average temp	61°F
Annual precip	54 in
Sunshine	61%

Market metrics are derived from recorded arms-length deeds through July 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.