

Gillsville 30543

ZIP code · GA · Georgia > Hall County > Gillsville

BUYER'S MARKET

\$277K

MEDIAN SALE PRICE

-14.2%

1-YR CHANGE

54

SALES (12 MO)

\$312K

MEDIAN VALUE (AVM)

Market temperature

Buyer's market · 35 / 100



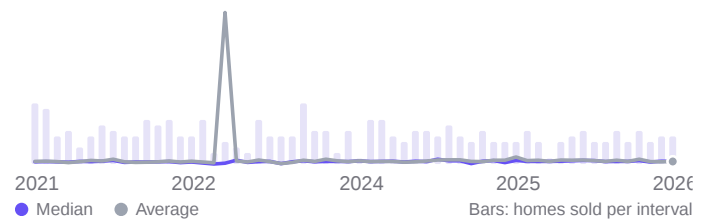
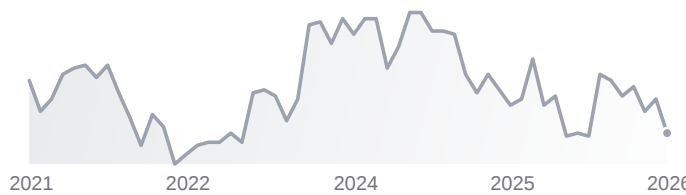
MARKET TRENDS (5 YEARS)

Market temperature (0-100)

35 / 100

Sale prices

Median \$297K · Average \$285K

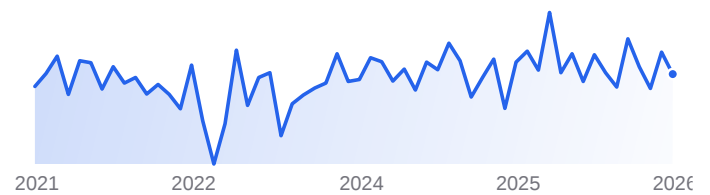
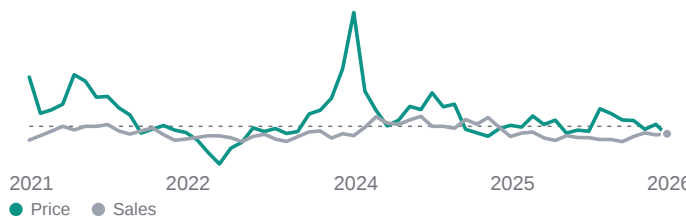


Growth (year over year)

Price -14.2% · Sales -11.5%

Price per square foot

\$190/ft²

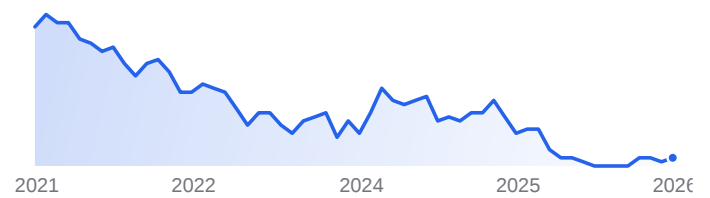
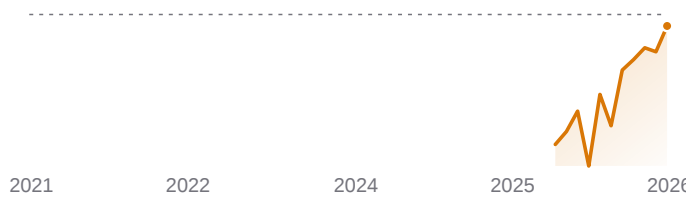


Sale premium vs estimated value

-0.3%

Annual turnover (share of homes sold)

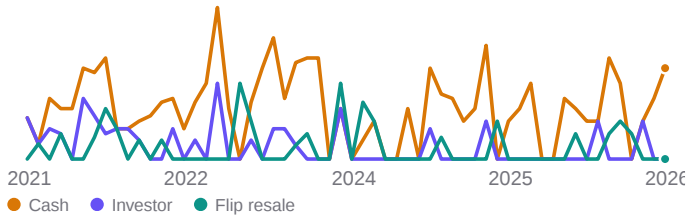
3.1%



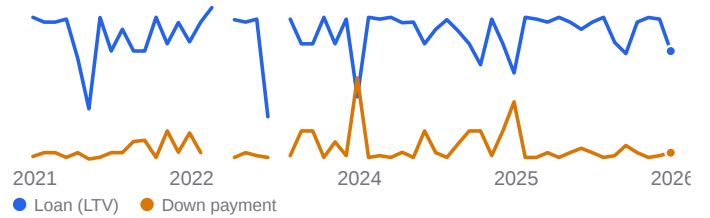
BUYERS & OUTCOMES

Buyer mix

Cash 60% · Investor 0% · Flip resale 0%

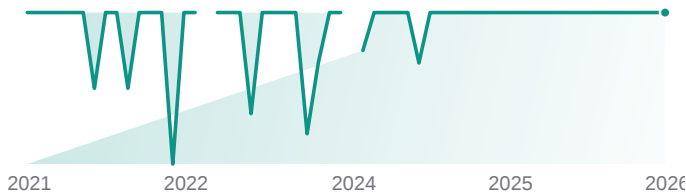


Financing (share of purchase price) Loan (LTV) 75% · Down payment 5.0%



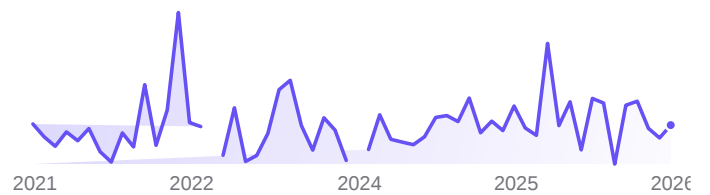
Sellers who sold at a gain

100%



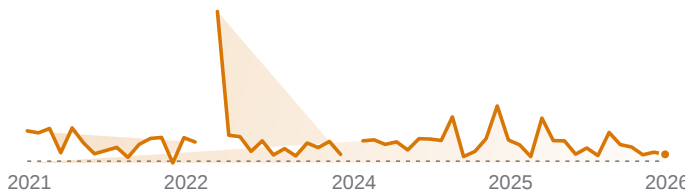
Typical hold before selling

4.0 yrs



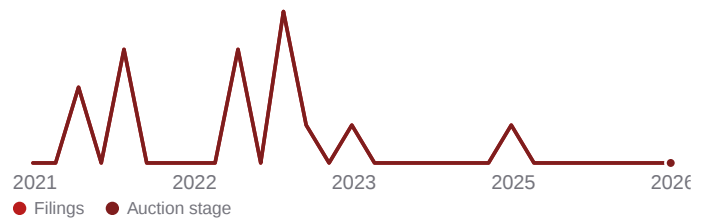
Median annualized return at resale

+4.1%



Preforeclosure filings

Filings 1 · Auction stage 1



HOUSING STOCK

Homes	1,743
Median value (AVM)	\$312K
Median size	1,496 ft²
Median bedrooms	3
Median year built	1997
Single family	76%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	68%
Underwater (LTV 125% or more)	1.3%
Owner occupied	86%
Company owned	5.3%
Median loan-to-value	34%
Typical ownership tenure	9.8 yrs

COMMUNITY

Population	6,532
Density	173 / mi²
Median household income	\$71K
Average household income	\$91K
Crime index (US avg 100)	70
Air pollution index (US avg 100)	84
Earthquake index (US avg 100)	61
Homes occupied	95%
Bachelor's or higher	9%
Poverty rate	15.6%
Unemployment	0.9%
Average temp	60°F
Annual precip	55 in
Sunshine	61%

Market metrics are derived from recorded arms-length deeds through June 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.