

Hartwell 30643

ZIP code · GA · Georgia > Hart County > Hartwell

BALANCED MARKET

\$248K

MEDIAN SALE PRICE

-5.4%

1-YR CHANGE

321

SALES (12 MO)

\$308K

MEDIAN VALUE (AVM)

Market temperature

Balanced market · 41 / 100



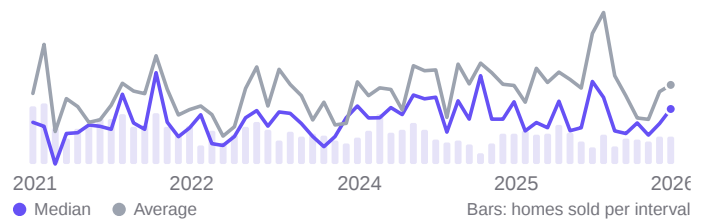
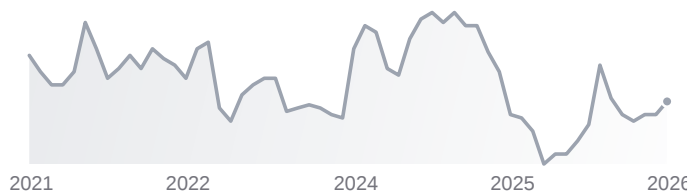
MARKET TRENDS (5 YEARS)

Market temperature (0–100)

41 / 100

Sale prices

Median \$295K · Average \$378K

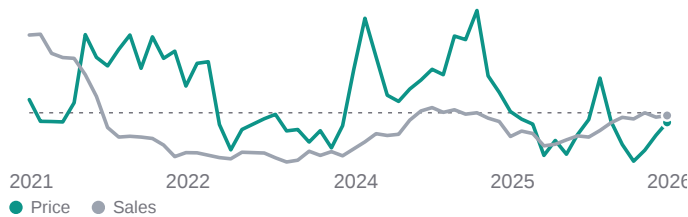


Growth (year over year)

Price -5.4% · Sales -1.5%

Price per square foot

\$158/ft²

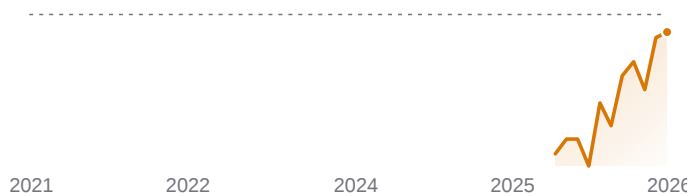


Sale premium vs estimated value

-0.3%

Annual turnover (share of homes sold)

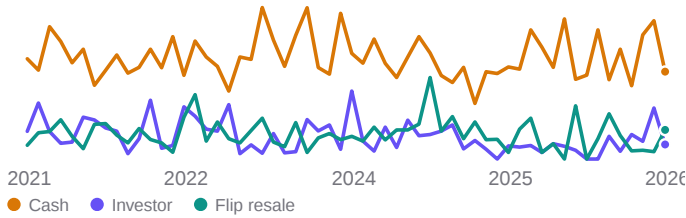
3.9%



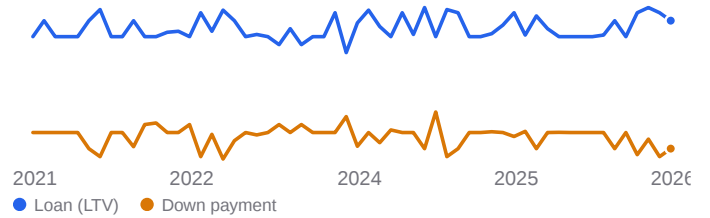
BUYERS & OUTCOMES

Buyer mix

Cash 43% · Investor 7.1% · Flip resale 14%

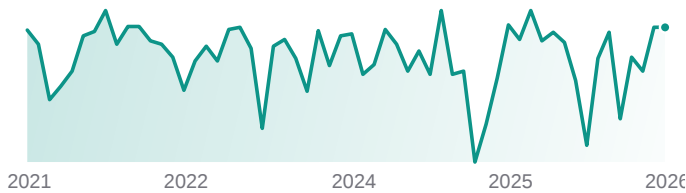


Financing (share of purchase price) Loan (LTV) 90% · Down payment 10%



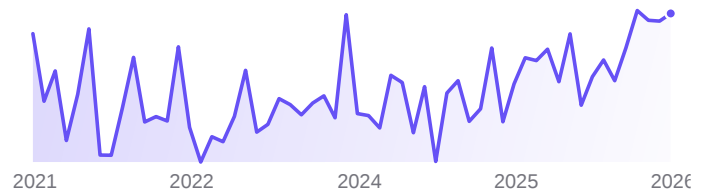
Sellers who sold at a gain

94%



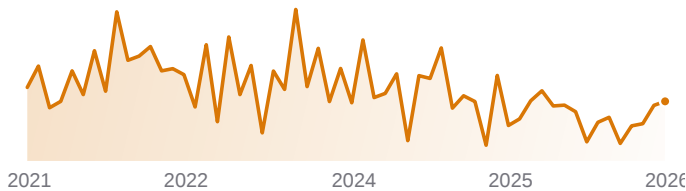
Typical hold before selling

5.7 yrs



Median annualized return at resale

+9.4%



Preforeclosure filings

Filings 2 · Auction stage 2



HOUSING STOCK

Homes	8,316
Median value (AVM)	\$308K
Median size	1,585 ft²
Median bedrooms	3
Median year built	1987
Single family	83%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	70%
Underwater (LTV 125% or more)	2.1%
Owner occupied	68%
Company owned	12%
Median loan-to-value	27%
Typical ownership tenure	9.2 yrs

COMMUNITY

Population	17,310
Density	129 / mi²
Median household income	\$62K
Average household income	\$80K
Crime index (US avg 100)	113
Air pollution index (US avg 100)	85
Earthquake index (US avg 100)	83
Homes occupied	83%
Bachelor's or higher	14%
Poverty rate	8.7%
Unemployment	1.0%
Average temp	61°F
Annual precip	52 in
Sunshine	61%

Market metrics are derived from recorded arms-length deeds through June 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.