

Lakeland 31635

ZIP code · GA · Georgia > Lanier County > Lakeland

SELLER'S MARKET

\$233K

MEDIAN SALE PRICE

+14.0%

1-YR CHANGE

110

SALES (12 MO)

\$192K

MEDIAN VALUE (AVM)

Market temperature

Seller's market · 66 / 100

Buyer's market

Balanced

Seller's market

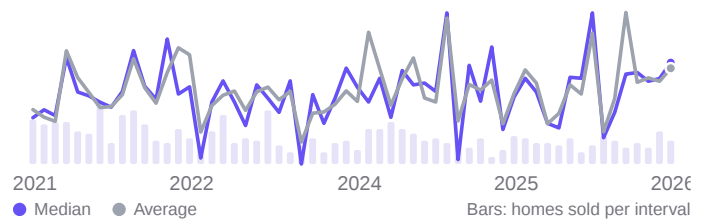
MARKET TRENDS (5 YEARS)

Market temperature (0-100)

66 / 100

Sale prices

Median \$255K · Average \$244K

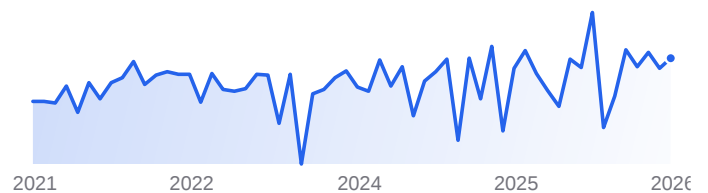
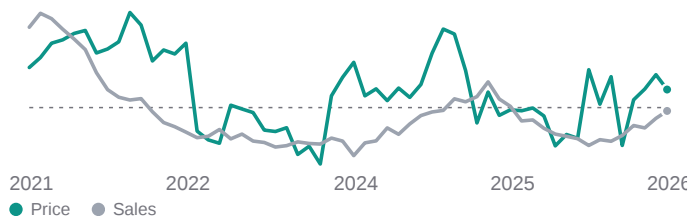


Growth (year over year)

Price +14.0% · Sales -2.7%

Price per square foot

\$153/ft²



Sale premium vs estimated value

-0.3%

Annual turnover (share of homes sold)

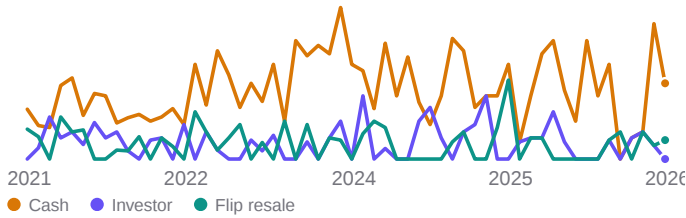
4.5%



BUYERS & OUTCOMES

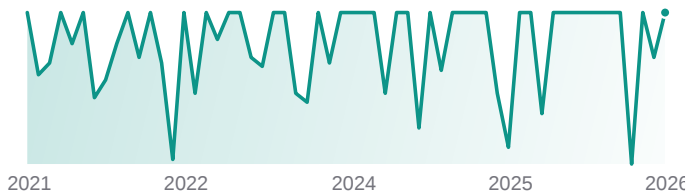
Buyer mix

Cash 40% · Investor 0% · Flip resale 10%



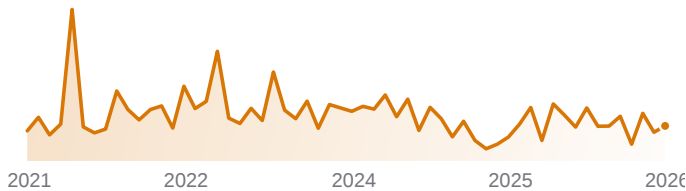
Sellers who sold at a gain

100%

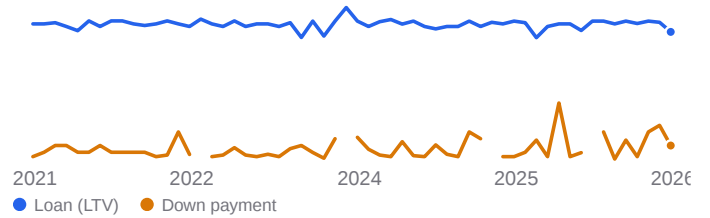


Median annualized return at resale

+6.6%

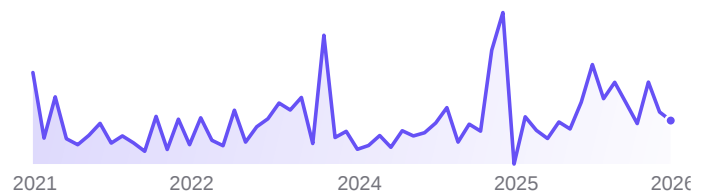


Financing (share of purchase price) Loan (LTV) 94% · Down payment 10%



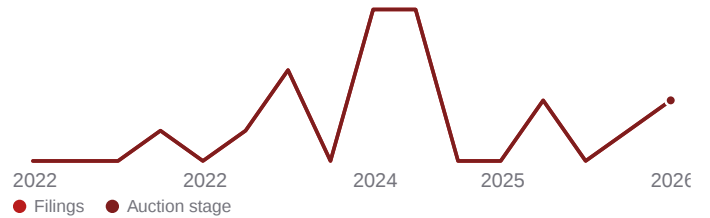
Typical hold before selling

3.9 yrs



Preforeclosure filings

Filings 3 · Auction stage 3



HOUSING STOCK

Homes	2,460
Median value (AVM)	\$192K
Median size	1,467 ft²
Median bedrooms	3
Median year built	1993
Single family	78%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	56%
Underwater (LTV 125% or more)	2.4%
Owner occupied	71%
Company owned	12%
Median loan-to-value	36%
Typical ownership tenure	6.9 yrs

COMMUNITY

Population	8,390
Density	53 / mi²
Median household income	\$58K
Average household income	\$68K
Crime index (US avg 100)	116
Air pollution index (US avg 100)	96
Earthquake index (US avg 100)	26
Homes occupied	88%
Bachelor's or higher	11%
Poverty rate	24.9%
Unemployment	0.9%
Average temp	67°F
Annual precip	51 in
Sunshine	66%

Market metrics are derived from recorded arms-length deeds through June 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.