

# Hartsfield 31756

ZIP code · GA · Georgia · Colquitt County

BUYER'S MARKET

**\$288K**

MEDIAN SALE PRICE

**+157.4%**

1-YR CHANGE

**9**

SALES (12 MO)

**\$185K**

MEDIAN VALUE (AVM)

Market temperature

Buyer's market · 34 / 100



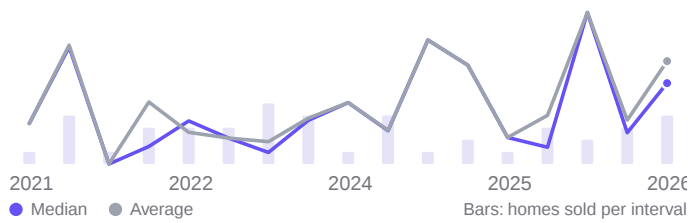
## MARKET TRENDS (5 YEARS)

Sale prices

Median \$265K · Average \$327K

Growth (year over year)

Price +157.4% · Sales +28.6%



Price per square foot

\$137/ft²

Sale premium vs estimated value

-9.8%



Annual turnover (share of homes sold)

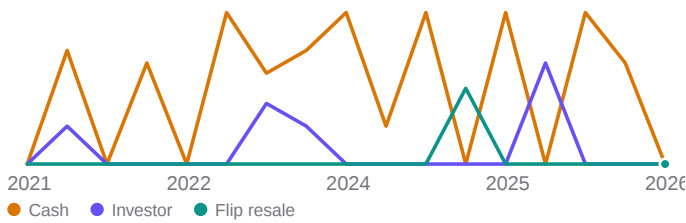
2.1%



## BUYERS & OUTCOMES

### Buyer mix

Cash 0% · Investor 0% · Flip resale 0%

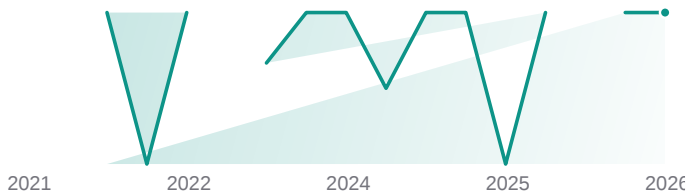


### Financing (share of purchase price) Loan (LTV) 75% · Down payment 4.8%



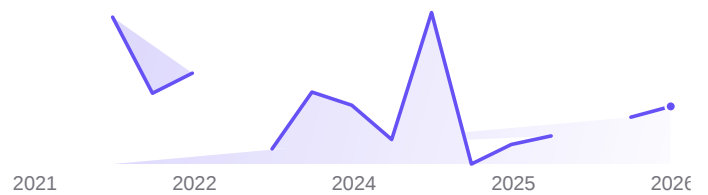
### Sellers who sold at a gain

100%



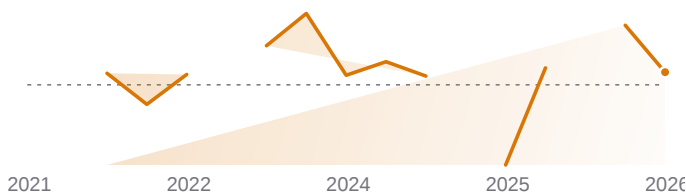
### Typical hold before selling

7.0 yrs



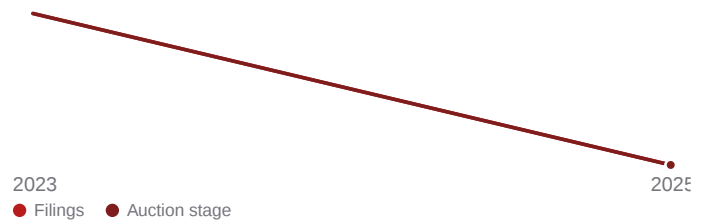
### Median annualized return at resale

+6.3%



### Preforeclosure filings

Filings 1 · Auction stage 1



## HOUSING STOCK

|                    |           |
|--------------------|-----------|
| Homes              | 435       |
| Median value (AVM) | \$185K    |
| Median size        | 1,680 ft² |
| Median bedrooms    | 3         |
| Median year built  | 1985      |
| Single family      | 85%       |

## EQUITY & OWNERSHIP

|                               |          |
|-------------------------------|----------|
| Equity rich (LTV 50% or less) | 75%      |
| Underwater (LTV 125% or more) | 2.7%     |
| Owner occupied                | 71%      |
| Company owned                 | 11%      |
| Median loan-to-value          | 0%       |
| Typical ownership tenure      | 14.8 yrs |

## COMMUNITY

|                                  |          |
|----------------------------------|----------|
| Population                       | 1,283    |
| Density                          | 30 / mi² |
| Median household income          | \$50K    |
| Average household income         | \$86K    |
| Crime index (US avg 100)         | 101      |
| Air pollution index (US avg 100) | 82       |
| Earthquake index (US avg 100)    | 27       |
| Homes occupied                   | 90%      |
| Bachelor's or higher             | 6%       |
| Poverty rate                     | 15.8%    |
| Unemployment                     | 0.8%     |
| Average temp                     | 67°F     |
| Annual precip                    | 53 in    |
| Sunshine                         | 66%      |

Market metrics are derived from recorded arms-length deeds through April 2026, aggregated quarterly (lower sales volume). Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.