

Saint Augustine 32095

ZIP code · FL · Florida · St. Johns County

BALANCED MARKET

\$466K

MEDIAN SALE PRICE

+7.0%

1-YR CHANGE

750

SALES (12 MO)

\$493K

MEDIAN VALUE (AVM)

Market temperature

Balanced market · 44 / 100



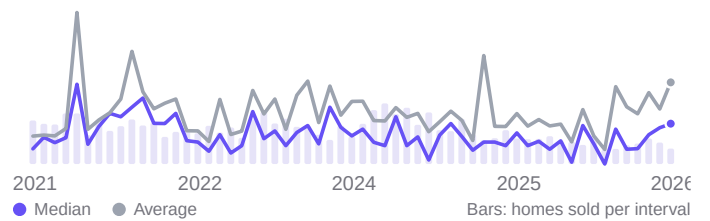
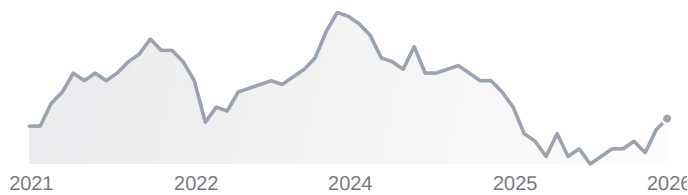
MARKET TRENDS (5 YEARS)

Market temperature (0–100)

44 / 100

Sale prices

Median \$480K · Average \$593K

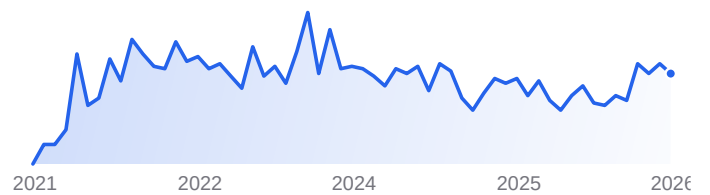
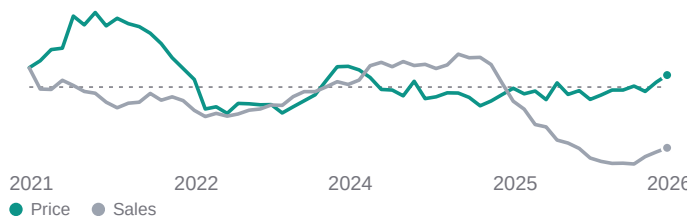


Growth (year over year)

Price +7.0% · Sales -35.7%

Price per square foot

\$225/ft²

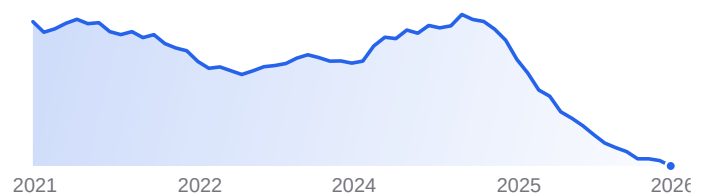
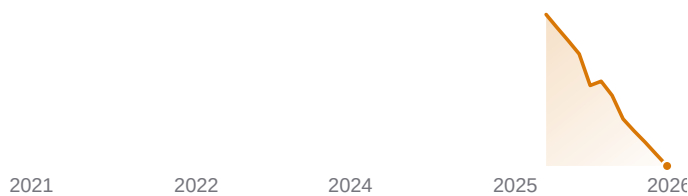


Sale premium vs estimated value

+0.0%

Annual turnover (share of homes sold)

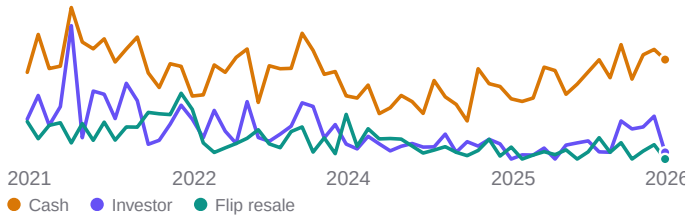
6.8%



BUYERS & OUTCOMES

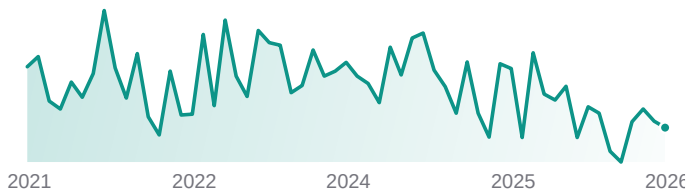
Buyer mix

Cash 33% · Investor 2.2% · Flip resale 0%



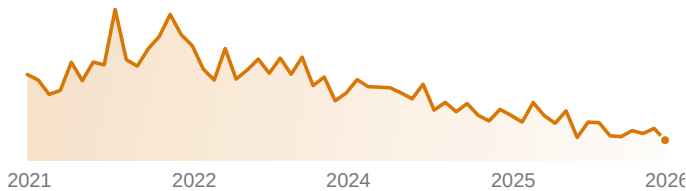
Sellers who sold at a gain

70%

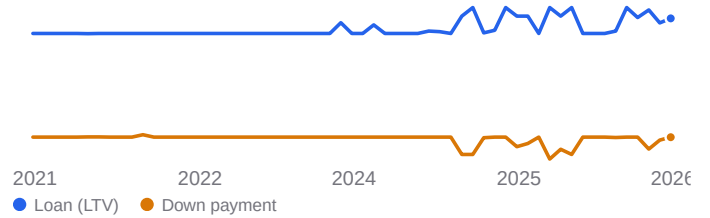


Median annualized return at resale

+2.6%

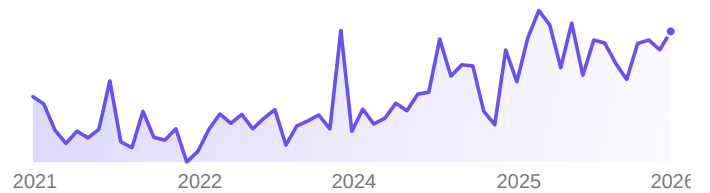


Financing (share of purchase price) Loan (LTV) 89% · Down payment 20%



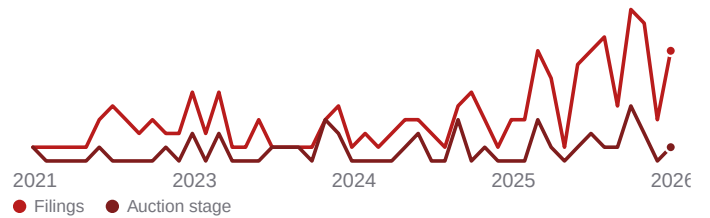
Typical hold before selling

5.1 yrs



Preforeclosure filings

Filings 8 · Auction stage 1



HOUSING STOCK

Homes	11,091
Median value (AVM)	\$493K
Median size	2,142 ft²
Median bedrooms	3
Median year built	2019
Single family	79%
Condos	3.5%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	39%
Underwater (LTV 125% or more)	1.5%
Owner occupied	84%
Company owned	15%
Median loan-to-value	63%

Typical ownership tenure

4.8 yrs

COMMUNITY

Population	23,503
Density	394 / mi²
Median household income	\$104K
Average household income	\$128K
Crime index (US avg 100)	95
Air pollution index (US avg 100)	82
Earthquake index (US avg 100)	27
Homes occupied	92%
Bachelor's or higher	25%
Poverty rate	5.7%
Unemployment	1.1%
Average temp	70°F
Annual precip	51 in
Sunshine	63%

Market metrics are derived from recorded arms-length deeds through July 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.